## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

## Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 2, 2005

## REDWOOD TRUST, INC.

## (Exact name of registrant as specified in its charter)



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Letter dated May 5, 2005 from PricewaterhouseCoopers LLP
Supplemental Financial Information for the Quarter Ended March 31, 2005
Press Release, dated May 3, 2005

## Item 2.02. Results of Operations and Financial Condition.

On May 3, 2005, Redwood Trust, Inc. (the "Company") issued a press release regarding its financial results for the quarter ended March 31, 2005, and released supplemental financial information for the quarter ended March 31, 2005. The Company hereby furnishes, as exhibits to this current report on Form 8-K, a copy of the first quarter 2005 press release and supplemental financial information.

## Item 4.01 Changes in Registrant's Certifying Accountant

As disclosed in the Company's proxy statement, filed with the Securities and Exchange Commission on April 7, 2005 for the annual meeting of stockholders to be held May 5 , 2005, the Audit Committee of the Company's Board of Directors has determined that, as a matter of good corporate governance, it is in the best interests of the Company to consider the periodic rotation of its independent registered public accounting firm. The Company has requested and is considering proposals from various independent registered public accounting firms to provide auditing services for the fiscal year ending December 31, 2005.

## PricewaterhouseCoopers LLP

On May 2, 2005, PricewaterhouseCoopers LLP ("PwC") advised the Audit Committee of the Board of Directors of the Company that it declined to stand for re-appointment as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2005 and would no longer serve as the Company's independent registered public accounting firm after completion of procedures described in the next sentence. On May 4, 2005, PwC completed its procedures related to the unaudited interim financial statements of the Company as of and for the quarter ended March 31, 2005 and the Quarterly Report on Form 10-Q in which such financial statements are included.

The reports of PwC on the Company's consolidated financial statements for the fiscal years ended December 31, 2004 and 2003 did not contain an adverse opinion or a disclaimer of opinion and were not qualified or modified as to uncertainty, audit scope, or accounting principle.

During the fiscal years ended December 31, 2004 and 2003 and through May 4, 2005, there were no disagreements with PwC on any matters of accounting principles or practices, financial statement disclosure, or auditing scope or procedure which, disagreements, if not resolved to the satisfaction of PwC, would have caused PwC to make reference thereto in their reports on the financial statements for such years.

During the fiscal years ended December 31, 2004 and 2003 and through May 4, 2005, there were no reportable events (as the term is defined in Item 304(a) (1) (v) of Regulation S-K).

PwC has furnished the Company a letter addressed to the Securities and Exchange Commission stating that it agrees with the above statements. A copy of this letter dated May 5, 2005, is filed as Exhibit 16.1 to this Form 8-K.

## Item 9.01. Financial Statements and Exhibits

(c) Exhibits
16.1 Letter dated May 5, 2005 from PricewaterhouseCoopers LLP
99.1 Supplemental Financial Information for the Quarter Ended March 31, 2005.
99.2 Press Release, dated May 3, 2005

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 5, 2005
REDWOOD TRUST, INC.
By: /s/ Harold F. Zagunis Harold F. Zagunis
Vice President, Chief Financial Officer, and Secretary
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## EXHIBIT INDEX

Exhibit No. $\quad \underline{\text { Exhibit Title }}$
16.1
99.1 99.2

Letter dated May 5, 2005 from PricewaterhouseCoopers LLP
Supplemental Financial Information for the Quarter Ended March 31, 2005
Press Release, dated May 3, 2005

## PRICEWATERHOUSE(OOPERS ©

PricewaterhouseCoopers LLP 333 Market St.
San Francisco CA 94105
Telephone (415) 4985000
Facsimile (415) 4985100
www.pwc.com
May 5, 2005
Securities and Exchange Commission
450 Fifth Street, N.W.
Washington, D.C. 20549
Commissioners:
We have read the statements made by Redwood Trust, Inc. (copy attached), which we understand will be filed with the United States Securities and Exchange Commission, pursuant to Item 4.01 of Form 8-K, as part of Redwood Trust's Form 8-K, report dated May 2, 2005. We agree with the statements concerning our Firm in such Form 8-K. We make no comment whatsoever concerning the disclosure of the Redwood Trust rationale regarding periodic rotation of independent registered public accounting firms.

Very truly yours,

## 证品 REDWOOD TRUST

SUPPLEMENTAL FINANCIAL INFORMATION
QUARTER ENDED MARCH 31, 2005

This supplemental information package is designed to provide investors with information regarding Redwood Trust that is more detailed than can be found in our quarterly press release or SEC disclosures. If you have suggestions about how we could improve this supplemental financial information package, please call Nicole Klock at 415-380-2321 or email her at nicole.klock@redwoodtrust.com.

NON-GAAP MEASURES
A number of non-GAAP measures are presented in this supplemental information package, including Core Earnings, Core Equity, Core Return on Core Equity, and others. Non-GAAP measures are reconciled to our reported GAAP financials. Information is also provided on taxable income, which is our income as calculated for tax purposes.

GAAP attempts to present economic activity using a common format with a common set of rules for all companies. For this reason, GAAP is an important tool for investors. Each company, however, is different, and there are other measures of economic activity - ones that are more tailored to the individual circumstances of each business - that can also be useful for investors. In this supplement, we try to present a wide variety of information that might be useful to investors.

## CORE EARNINGS

Core earnings is defined by Redwood management. We attempt to strip some of the elements out of GAAP that are temporary, one-time, or non-economic in nature or that relate to the past rather than the future, so that the underlying on-going "core" trend of earnings is more clear, at least in certain respects.

To calculate core earnings, we first attempt to adjust for events that are not likely to be repeated. For example, in accordance with GAAP, in the second quarter of 2004 we reported GAAP income of $\$ 5.2$ million as a one-time recognition of the remaining tax NOLs we expect to benefit from in the future. This GAAP income item will not be repeated, so we excluded it from our core income calculation.

We also exclude realized gains (and losses) from asset sales and calls. We sell assets from time to time as part of our on-going portfolio management activities. These occasional sales can produce material gains and losses that could obscure the underlying trend of our long-term portfolio earnings, so we exclude them from core earnings. Similarly, we exclude gains from calls of residential credit-enhancement securities, as these are essentially sales of assets that produce a highly variable stream of income that may obscure some underlying income generation trends.

GAAP earnings includes mark-to-market income and expenses for certain of our assets and interest rate agreements. These are unrealized market value fluctuations - we exclude them from core earnings. Similarly, we have issued certain stock options that are "variable" and thus are marked-to-market for GAAP. When our stock price goes up, it is a GAAP expense. When our stock price goes down, GAAP income is created. We exclude all this from core earnings.

## CORE EQUITY

GAAP equity includes mark-to-market adjustments for certain of our assets and interest rate agreements. This can be useful as a measure that approximates liquidation value (at least for those assets), but for other purposes GAAP equity is less useful, we believe. For instance, return on equity calculated using GAAP equity does not make much sense to us. When our assets that are marked-to-market through our balance sheet equity account appreciate (which is a good thing), our GAAP return on equity goes down because our equity base is larger but these particular mark-to-market gains are not recognized in GAAP income.

Core equity is defined by Redwood management. It is GAAP equity with mark-to-market gains and losses ("accumulated other comprehensive income") excluded. It is, we believe, a better measure of the amount of capital we have to run our business.

## CORE RETURN ON CORE EQUITY

Core return on core equity, or core ROE, is core earnings divided by core equity. This is return on equity with mark-to-market gains and losses and one-time events stripped out.

## ADJUSTED CORE EQUITY

We have minimum dividend distribution requirements as a REIT. We thus have future payment obligations, but these are not recognized in GAAP accounting until dividends are declared. Cash that we have earned but that we must pay out as dividends is not cash that will be available to us to acquire long-term assets and build our business. So when we try to answer questions such as "how much equity per share do we have available to build our business and to generate dividends in the long-term?" we use adjusted core equity per share. Adjusted core equity is core equity less undistributed REIT taxable income that is still undeclared but that will need to be paid out.

TAXABLE INCOME
Taxable income is the pre-tax income we earn calculated using calculation methods appropriate for tax purposes. Taxable income differs significantly from GAAP. REIT taxable income is that portion of our taxable income that is subject to REIT tax rules. We must distribute at least $90 \%$ of this income as dividends to shareholders over time. As a REIT we are not subject to corporate income taxes on the REIT taxable income we distribute. The remainder of our taxable income (the non-REIT taxable income) is income we earn in taxable subsidiaries. We pay income tax on this income and we generally retain the after-tax income at the subsidiary level.

## REDWOOD EARNING ASSETS

Redwood's real earning assets in an economic sense (real assets that are sitting in our custodial account) totaled approximately $\$ 1.1$ billion at the end of the first quarter. Included in this amount are securities we have acquired from securitizations we have sponsored with a cost basis of approximately $\$ 167$ million. All of the $\$ 23$ billion of assets and asset-backed securities liabilities of the securitization entities we have sponsored are shown on our consolidated GAAP balance sheet, even though we do not own these assets and we are not responsible for the payment of these liabilities. For some analytical tasks (such as determining how much financial leverage Redwood carries on its balance sheet) we believe it makes more sense to consider the assets Redwood actually owns and the debt Redwood actually owes rather than including all GAAP assets and liabilities consolidated from securitization entities that are independent of Redwood.

## REDWOOD DEBT

Redwood's real economic debt - the money we have to pay back to a lender - was $\$ 199$ million at the end of the first quarter of 2005. Our GAAP balance sheet shows liabilities of $\$ 23$ billion because all of the assets and liabilities of the independent securitization entities we have sponsored are consolidated.

## LEVERAGE RATIOS

Because of the consolidation of independent securitization entities, it appears from our GAAP financial statements that Redwood is highly leveraged, with liabilities greater than twenty-five times equity. In fact, Redwood has $\$ 199$ million of true debt and $\$ 948$ million of GAAP equity supporting $\$ 1.0$ billion of earning assets and $\$ 1.2$ billion of total assets (as of March 31, 2005). We only use debt to finance on a temporary basis the accumulation of assets prior to sale to a securitization entity. Our permanent asset portfolio, the assets we have acquired or created to own on a long-term basis, is financed entirely with equity capital.

## PROFITABILITY RATIOS

Many financial institution analysts use asset-based profitability ratios such as interest rate spread and interest rate margin in their work analyzing financial institutions. Because of our consolidation of securitization entities for GAAP, we believe equity-based profitability ratios are more appropriate for Redwood. Net interest income as a percentage of equity is a useful measure, we believe. For operating expenses, we believe a useful measure is the efficiency ratio, or operating expenses as a percentage of net interest income.

Table 1: GAAP Earnings (all \$ in thousands, except per share data)
Table 1
GAAP Earnings
(all \$ in thousands, except per share data)

|  | Q1:2005 | Q4:2004 | Q3:2004 | Q2:2004 | Q1:2004 | Q4:2003 | Q3:2003 | Q2:2003 | Q1:2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income (Redwood and consolidated trusts) | 236,957 | 204,834 | 171,804 | 144,865 | 130,158 | 111,071 | 88,905 | 68,659 | 63,397 |
| Discount amortization income | 9,201 | 9,146 | 9,012 | 9,077 | 8,836 | 10,407 | 11,574 | 10,110 | 5,661 |
| Premium amortization expense | $(7,967)$ | $(7,105)$ | 802 | $(14,463)$ | $(11,646)$ | $(9,948)$ | $(8,858)$ | $(5,180)$ | $(6,177)$ |
| Provision for credit losses | $(1,025)$ | $(1,697)$ | $(1,528)$ | $(1,500)$ | $(2,511)$ | $(3,268)$ | $(1,458)$ | $(2,163)$ | $(1,756)$ |
| Total GAAP Interest Income | 237,166 | 205,178 | 180,090 | 137,979 | 124,837 | 108,262 | 90,163 | 71,426 | 61,125 |
| Interest expense on Redwood Trust's debt | $(2,728)$ | $(2,560)$ | $(2,312)$ | $(2,490)$ | $(2,571)$ | $(1,788)$ | $(1,671)$ | $(1,639)$ | $(1,940)$ |
| ABS expenses consolidated from trusts | $(173,182)$ | $(143,078)$ | $(108,237)$ | $(78,809)$ | $(69,069)$ | $(67,552)$ | $(46,479)$ | $(36,769)$ | $(32,414)$ |
| ABS issuance expense amortization | $(5,273)$ | $(4,783)$ | $(4,197)$ | $(4,305)$ | $(3,543)$ | $(4,333)$ | $(4,991)$ | $(1,702)$ | $(1,779)$ |
| ABS interest agreement expense | 1,469 | 606 | $(2,888)$ | $(5,988)$ | $(4,965)$ | $(2,358)$ | $(2,855)$ | $(1,873)$ | $(1,089)$ |
| ABS issuance premium amortization income | 3,747 | 2,644 | 2,823 | 1,233 | 571 | 7,437 | 464 | 181 | 289 |
| Total consolidated ABS expense | $(173,239)$ | $(144,611)$ | $(112,499)$ | $(87,869)$ | $(77,006)$ | $(66,806)$ | $(53,861)$ | $(40,163)$ | $(34,993)$ |
| GAAP net interest income | 61,199 | 58,007 | 65,279 | 47,620 | 45,260 | 39,668 | 34,631 | 29,624 | 24,192 |
| Fixed compensation expense | $(2,778)$ | $(2,009)$ | $(1,959)$ | $(1,842)$ | $(2,230)$ | $(1,641)$ | $(1,515)$ | $(1,394)$ | $(1,398)$ |
| Variable compensation expense | $(4,279)$ | $(2,908)$ | $(3,443)$ | $(4,722)$ | $(4,022)$ | $(3,575)$ | $(4,643)$ | $(4,658)$ | $(3,810)$ |
| Fair value of stock options granted | (370) | (299) | (133) | (547) | (310) | (388) | - | - | - |
| Other operating expense | $(3,322)$ | $(2,565)$ | $(2,512)$ | $(1,781)$ | $(1,735)$ | $(2,076)$ | $(2,427)$ | $(1,251)$ | $(1,264)$ |
| Operating expenses | $(10,749)$ | $(7,781)$ | $(8,047)$ | $(8,892)$ | $(8,297)$ | $(7,680)$ | $(8,585)$ | $(7,303)$ | $(6,472)$ |
| Excise taxes | (307) | 165 | (301) | (190) | (300) | (341) | - | - | (862) |
| Variable stock option market value change | 84 | 3 | (213) | 621 | $(1,429)$ | $(2,701)$ | (513) | $(1,490)$ | (948) |
| Total GAAP operating expenses | $(10,972)$ | $(7,613)$ | $(8,561)$ | $(8,461)$ | $(10,026)$ | $(10,722)$ | $(9,098)$ | $(8,793)$ | $(8,282)$ |
| Realized gains on calls of residential CES | 7,548 | 11,205 | 20,472 | 15,246 | 11,816 | 47,562 | 3,800 | 4,345 | 853 |
| Realized gains on asset sales | 8,347 | - | 489 | 971 | 6,255 | 46 | 130 | (27) | 721 |
| Loss on repurchase of ABS issued | - | - | - | - | - | $(2,160)$ | - | - | - |
| Valuation write-downs for EITF 9920 | (391) | $(1,573)$ | (422) | $(3,846)$ | (558) | $(2,818)$ | $(3,261)$ | (915) | (652) |
| Interest rate agreements valuation adjustments | (492) | (411) | 47 | (113) | (1) | 19 | (1) | (462) | (4) |
| Valuation adjustments on real estate loans | - | (375) | - | - | (75) | (500) | - | - | - |
| Net gains and valuation adjustments | 15,012 | 8,846 | 20,586 | 12,258 | 17,437 | 42,149 | 668 | 2,941 | 918 |

Dividends on and earnings allocated

| to preferred stock |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (813) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deferred tax benefit (one time Q2:2004) |  |  |  |  |  |  |  | 5,180 |  |  |  |  |  |  |  |  |  |  |
| Provision for income taxes |  | $(4,677)$ |  | $(4,826)$ |  | $(4,962)$ |  | $(1,509)$ |  | $(1,880)$ |  | $(1,162)$ |  | $(1,565)$ |  | $(1,560)$ |  | $(1,215)$ |
| GAAP Net Income (1) |  | 60,562 |  | 54,414 |  | 72,342 |  | 55,088 |  | 50,791 |  | 69,933 |  | 24,636 |  | 22,212 |  | 14,800 |
| Diluted shares for GAAP (000) |  | 25,021 |  | 24,491 |  | 22,728 |  | 21,325 |  | 20,399 |  | 19,801 |  | 19,018 |  | 18,433 |  | 17,886 |
| GAAP earnings per share | \$ | 2.42 | \$ | 2.22 | \$ | 3.18 | \$ | 2.58 | \$ | 2.49 | \$ | 3.53 | \$ | 1.30 | \$ | 1.21 | \$ | 0.87 |

(1) The first quarter 2003 and the total 2003 GAAP earnings are lower than previously reported due to the adoption of EITF 03-6 (Participating Securities and the TwoClass Method under FASB Statement No. 128), which allocates undistributed earnings between the common and preferred stock based upon their respective contractual rights to share in such earnings as if the earnings were distributed. EITF 03-6 had the effect of lowering GAAP earnings by $\$ 15,000$ for 2003. EITF 03-6 also lowered GAAP earnings per share (diluted) by $\$ 0.05$ per share.

## Table 2: Core Earnings (all \$ in thousands, except per share data)

Table 2
Core Earnings

## (all \$ in thousands, except per share data)

|  | Q1:2005 | Q4:2004 | Q3:2004 | Q2:2004 | Q1:2004 | Q4:2003 | Q3:2003 | Q2:2003 | Q1:2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP income items not included in CORE |  |  |  |  |  |  |  |  |  |
| Variable stock option market value change | 84 | 3 | (213) | 621 | $(1,429)$ | $(2,701)$ | (513) | $(1,490)$ | (948) |
| Realized gains on calls of residential CES | 7,548 | 11,205 | 20,472 | 15,246 | 11,816 | 47,562 | 3,800 | 4,345 | 853 |
| Realized gains on asset sales | 8,347 | - | 489 | 971 | 6,180 | 46 | 130 | (24) | 722 |
| Loss on repurchase of ABS issued | - | - | - | - | - | $(2,160)$ | - | - | - |
| Valuation write-downs for EITF 99-20 | (391) | $(1,573)$ | (422) | $(3,846)$ | (558) | $(2,818)$ | $(3,261)$ | (915) | (652) |
| Interest rate agreements valuation adjustments | (492) | (411) | 47 | (113) | (1) | 19 | (1) | (462) | (4) |
| Commercial real estate valuation adjustments | - | (375) | - | - | - | (500) | - | (3) | (1) |
| Net gains and valuation adjustments | 15,012 | 8,846 | 20,586 | 12,258 | 17,437 | 42,149 | 668 | 2,941 | 918 |
| Deferred tax benefit (one time Q2:2004) | - | - | - | 5,180 | - | - | - | - | - |
| Total GAAP / CORE differences | 15,096 | 8,849 | 20,373 | 18,059 | 16,008 | 39,448 | 155 | 1,451 | (30) |
| Core earnings | 45,466 | 45,565 | 51,969 | 37,029 | 34,783 | 30,485 | 24,481 | 20,761 | 14,830 |
| GAAP / CORE differences | 15,096 | 8,849 | 20,373 | 18,059 | 16,008 | 39,448 | 155 | 1,451 | (30) |
| GAAP Net Income | 60,562 | 54,414 | 72,342 | 55,088 | 50,791 | 69,933 | 24,636 | 22,212 | 14,800 |
| Per Share Analysis |  |  |  |  |  |  |  |  |  |
| Variable stock option market value change | \$ 0.00 | \$ 0.00 | (\$0.01) | \$ 0.03 | (\$0.07) | (\$0.14) | (\$0.03) | (\$0.08) | (\$0.05) |
| Realized gains on calls of residential CES | 0.30 | 0.46 | 0.90 | 0.71 | 0.58 | 2.40 | 0.20 | 0.24 | 0.05 |
| Realized gains on asset sales | 0.33 | 0.00 | 0.02 | 0.05 | 0.30 | 0.00 | 0.01 | (0.00) | 0.04 |
| Loss on repurchase of ABS issued | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | (0.11) | 0.00 | 0.00 | 0.00 |
| Valuation write-downs for EITF 99-20 | (0.02) | (0.06) | (0.02) | (0.18) | (0.03) | (0.14) | (0.17) | (0.05) | (0.04) |
| Interest rate agreements valuation adjustments | (0.01) | (0.02) | 0.00 | (0.01) | (0.00) | 0.00 | (0.00) | (0.03) | (0.00) |
| Commercial real estate valuation adjustments | 0.00 | (0.02) | 0.00 | (0.01) | 0.00 | (0.02) | 0.00 | (0.00) | (0.00) |
| Deferred tax benefit (one time Q2:2004) | 0.00 | 0.00 | 0.00 | 0.24 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| GAAP / CORE differences per share | \$ 0.60 | \$ 0.36 | \$ 0.89 | \$ 0.84 | \$ 0.78 | \$ 1.99 | \$ 0.01 | \$ 0.08 | (\$0.00) |
| CORE earnings per share | \$ 1.82 | \$ 1.86 | \$ 2.29 | \$ 1.74 | \$ 1.71 | \$ 1.54 | \$ 1.29 | \$ 1.13 | \$ 0.87 |
| GAAP / CORE differences per share | 0.60 | 0.36 | 0.89 | 0.84 | 0.78 | 1.99 | 0.01 | 0.08 | (0.00) |
| GAAP earnings per share | \$ 2.42 | \$ 2.22 | \$ 3.18 | \$ 2.58 | \$ 2.49 | \$ 3.53 | \$ 1.30 | \$ 1.21 | \$ 0.87 |
| Diluted shares outstanding (000) | 25,021 | 24,491 | 22,728 | 21,325 | 20,399 | 19,801 | 19,018 | 18,433 | 17,886 |

## Table 3: GAAP / TAX Differences (all \$ in thousands, except per share data)

## Table 3

## GAAP/TAX Differences

## (all \$ in thousands, except per share data)

|  |  | $\begin{aligned} & \text { Estimated } \\ & \text { Q1:2005 } \\ & \hline \end{aligned}$ | EstimatedQ4:2004 |  | Estimated Q3:2004 |  | $\begin{gathered} \text { Estimated } \\ \text { Q2:2004 } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Estimated } \\ \text { Q1:2004 } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Estimated } \\ 2004 \end{gathered}$ |  | $\begin{gathered} \text { Actual } \\ 2003 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP net income |  | 60,562 | \$ | 54,414 | \$ | 72,342 | \$ | 55,088 | \$ | 50,791 |  | \$ 232,635 |  | \$ 131,698 |
| Interest income and expense differences |  | $(20,091)$ |  | $(6,209)$ |  | $(23,527)$ |  | 5,208 |  | $(1,150)$ |  | $(25,678)$ |  | 22,324 |
| Provision for credit losses - GAAP |  | 1,025 |  | 1,697 |  | 1,528 |  | 1,500 |  | 2,511 |  | 7,236 |  | 8,646 |
| Tax deductions for realized credit losses |  | (438) |  | (247) |  | (127) |  | (506) |  | (4) |  | (884) |  | (825) |
| Long-term compensation differences |  | 1,969 |  | $(2,506)$ |  | 402 |  | 2,428 |  | 2,904 |  | 3,228 |  | 7,522 |
| Stock option exercise deduction differences |  | (477) |  | $(3,094)$ |  | (745) |  | (109) |  | $(12,073)$ |  | $(16,021)$ |  | $(2,483)$ |
| Depreciation of fixed asset differences |  | 151 |  | (169) |  | (589) |  | 46 |  | (6) |  | (718) |  | (686) |
| Other operating expense differences |  | 69 |  | $(2,165)$ |  | (34) |  | 5 |  | (16) |  | $(2,210)$ |  | 885 |
| Sale of assets to third parties differences |  | (967) |  | 1,859 |  | (576) |  | (536) |  | (566) |  | 181 |  | (69) |
| Call income of residential CES differences |  | $(2,324)$ |  | $(2,873)$ |  | $(3,961)$ |  | $(2,157)$ |  | $(1,899)$ |  | $(10,890)$ |  | $(8,402)$ |
| Tax gain on securitizations |  | 2,558 |  | 10,139 |  | 11,153 |  | 10,303 |  | - |  | 31,595 |  | - |
| Tax gain on intercompany sales and transfers |  | 3,260 |  | 3,074 |  | 28 |  | (71) |  | 7,546 |  | 10,577 |  | 2,823 |
| GAAP market valuation write downs (EITF 99-20) |  | 391 |  | 1,572 |  | 422 |  | 3,846 |  | 558 |  | 6,398 |  | 7,646 |
| Interest rate agreements differences |  | 202 |  | (723) |  | (278) |  | 502 |  | 50 |  | (449) |  | (229) |
| Provision for excise tax - GAAP |  | 307 |  | (165) |  | 301 |  | 190 |  | 300 |  | 626 |  | 1,203 |
| Provision for income tax differences |  | 134 |  | 4,827 |  | 2,834 |  | $(3,672)$ |  | 1,881 |  | 5,870 |  | 5,502 |
| Preferred dividend - GAAP |  |  |  | - |  | - |  | - |  | - |  | - |  | 696 |
| Total taxable income (pre-tax) | \$ | 46,331 | \$ | 59,431 | \$ | 59,173 | \$ | 72,065 | \$ | 50,827 |  | \$ 241,496 |  | \$ 176,251 |
| Earnings from taxable subsidiaries |  | $(1,170)$ |  | $(9,045)$ |  | $(10,143)$ |  | $(11,721)$ |  | $(8,337)$ |  | $(39,246)$ |  | $(7,861)$ |
| REIT taxable income (pre-tax) | \$ | 45,161 | \$ | 50,386 | \$ | 49,030 | \$ | 60,344 | \$ | 42,490 |  | 202,250 |  | \$ 168,390 |
| Common shares outstanding at period end (000) |  | 24,514 |  | 24,154 |  | 23,346 |  | 21,511 |  | 19,796 |  | 24,154 |  | 19,063 |
| Total taxable income per share | \$ | 1.89 | \$ | 2.46 | \$ | 2.53 | \$ | 3.35 | \$ | 2.57 |  | \$ 10.91 |  | \$ 9.64 |
| REIT taxable income per share |  | 1.84 |  | 2.09 |  | 2.10 |  | 2.81 |  | 2.15 |  | 9.15 |  | 9.21 |

## Table 4: Taxable Income Estimates (all \$ in thousands, except per share data)

Table 4
Taxable Income Estimates
(all $\$$ in thousands, except per share data)

|  | $\begin{gathered} \text { Estimated } \\ \text { Q1:2005 } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Estimated } \\ \text { Q4:2004 } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Estimated } \\ \text { Q3:2004 } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Estimated } \\ \text { Q2:2004 } \\ \hline \end{gathered}$ |  | EstimatedQ1:2004 |  | $\begin{gathered} \text { Estimated } \\ 2004 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Actual } \\ 2003 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Taxable income in taxable subs (pre-tax) | \$ | 1,170 | \$ | 9,045 | \$ | 10,143 | \$ | 11,721 | \$ | 8,337 | \$ | 39,246 | \$ | 7,861 |
| REIT taxable income (pre-tax) |  | 45,161 |  | 50,386 |  | 49,030 |  | 60,344 |  | 42,490 |  | 202,250 |  | 168,390 |
| Total taxable income (pre-tax) | \$ | 46,331 | \$ | 59,431 | \$ | 59,173 | \$ | 72,065 | \$ | 50,827 |  | 241,496 | \$ | 176,251 |
| Income in taxable subs (pre-tax) | \$ | 1,170 | \$ | 9,045 | \$ | 10,143 | \$ | 11,721 | \$ | 8,337 | \$ | 39,246 | \$ | 7,861 |
| Income tax for taxable subs (actual tax due) |  | (830) |  | $(3,571)$ |  | $(4,574)$ |  | $(1,600)$ |  | $(1,150)$ |  | $(10,895)$ |  | (873) |
| After-tax income in taxable subs | \$ | 340 | \$ | 5,474 | \$ | 5,569 | \$ | 10,121 | \$ | 7,187 | \$ | 28,351 | \$ | 6,988 |
| Ordinary REIT taxable income | \$ | 30,176 | \$ | 40,015 | \$ | 33,527 | \$ | 46,931 | \$ | 27,635 | \$ | 148,108 | \$ | 123,045 |
| Capital gain REIT taxable income |  | 14,985 |  | 10,371 |  | 15,503 |  | 13,413 |  | 14,855 |  | 54,142 |  | 45,345 |
| REIT taxable income (pre-tax) | \$ | 45,161 | \$ | 50,386 | \$ | 49,030 | , | 60,344 | \$ | 42,490 |  | 202,250 |  | 168,390 |
| REIT taxable income (pre-tax) | \$ | 45,161 | \$ | 50,386 | \$ | 49,030 | \$ | 60,344 | \$ | 42,490 |  | 202,250 |  | 168,390 |
| Excise taxes due to deferrals |  | (307) |  | 165 |  | (301) |  | (190) |  | (300) |  | (626) |  | $(1,305)$ |
| Income taxes due to earnings retention (actual tax due) |  | $(1,450)$ |  | $(2,722)$ |  | $(1,537)$ |  | $(2,151)$ |  | $(1,267)$ |  | $(7,677)$ |  | $(5,619)$ |
| REIT taxable income (after-tax) | \$ | 43,404 | \$ | 47,829 | \$ | 47,192 | \$ | 58,003 | \$ | 40,923 |  | 193,947 |  | 161,466 |
| After-tax income in taxable subs | \$ | 340 | \$ | 5,474 | \$ | 5,569 | \$ | 10,121 | \$ | 7,187 | \$ | 28,351 | \$ | 6,988 |
| REIT taxable income (after-tax) |  | 43,404 |  | 47,829 |  | 47,192 |  | 58,003 |  | 40,923 |  | 193,947 |  | 161,466 |
| Total taxable income (after-tax) | \$ | 43,744 | \$ | 53,303 | \$ | 52,761 | \$ | 68,124 | \$ | 48,110 |  | 222,298 | \$ | 168,454 |
| Regular dividend per share | \$ | 0.70 | \$ | 0.67 | \$ | 0.67 | \$ | 0.67 | \$ | 0.67 | \$ | 2.68 | \$ | 3.36 |
| Special dividend per share |  | - |  | 5.50 |  | - |  | - |  | 0.50 |  | 6.00 |  | 4.75 |
| Total dividends per share |  | 0.70 |  | 6.17 |  | 0.67 |  | 0.67 |  | 1.17 |  | 8.68 |  | 8.11 |
| Shares at period end (000) |  | 24,514 |  | 24,154 |  | 23,346 |  | 21,511 |  | 19,796 |  | 24,154 |  | 19,063 |
| Dividends declared | \$ | 17,160 | \$ | 146,707 | \$ | 15,642 | \$ | 14,412 | \$ | 23,162 |  | 199,923 |  | 137,436 |
| Dividend deduction on stock issued through DRIP |  | 56 |  | 1,048 |  | 844 |  | 712 |  | 655 |  | 3,259 |  | 1,161 |
| Total dividend deductions | \$ | 17,216 | \$ | 147,755 | \$ | 16,486 | \$ | 15,124 | \$ | 23,817 |  | 203,182 | \$ | 138,597 |
| Taxable income (after-tax) retained in tax subs | \$ | 340 | \$ | 5,474 | \$ | 5,569 | \$ | 10,121 | \$ | 7,187 | \$ | 28,351 | \$ | 6,988 |
| Taxable income (after-tax) retained in REIT - (1) |  | 1,260 |  | 1,445 |  | 1,515 |  | 2,352 |  | 1,197 |  | 6,509 |  | 5,381 |
| Total retained taxable earnings (after-tax) | \$ | 1,600 | \$ | 6,919 | \$ | 7,084 | \$ | 12,473 | \$ | 8,384 | \$ | 34,860 | \$ | 12,369 |
| Per share outstanding at quarter end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| REIT taxable income (pre-tax) |  | 1.84 | \$ | 2.09 | \$ | 2.10 | \$ | 2.81 | \$ | 2.15 | \$ | 9.15 | \$ | 9.21 |
| Total taxable income (pre-tax) |  | 1.89 |  | 2.46 |  | 2.53 |  | 3.35 |  | 2.57 |  | 10.91 |  | 9.64 |
| Total retained taxable earnings (after-tax) |  | 0.07 |  | 0.29 |  | 0.30 |  | 0.58 |  | 0.42 |  | 1.59 |  | 0.65 |

The estimated taxable income amounts and the associated income tax provision numbers are based on taxable income for each of the four quarters of 2004. The twelve month tax provision amounts are consistent with the current provision per the twelve month GAAP financials.

[^0]
## Table 5: Retention and Distribution of Taxable Income (all \$ in thousands, except per share data)

Table 5
Retention and Distribution of Taxable Income

## (all \$ in thousands, except per share data)

|  | Estimated$3 / 31 / 2005$ |  | $\begin{aligned} & \text { Estimated } \\ & 12 / 31 / 2004 \\ & \hline \end{aligned}$ |  | Estimated 9/30/2004 |  | Estimated 6/30/2004 |  | Estimated$3 / 31 / 2004$ |  | Estimated2004 |  | $\begin{gathered} \text { Actual } \\ 2003 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Undistributed REIT taxable income (pre-tax): begin | \$ | 37,611 | \$ | 138,981 |  | \$ 109,790 | \$ | 69,263 | \$ | 53,354 | \$ | 53,354 | \$ | 35,865 |
| REIT taxable income (pre-tax) |  | 45,161 |  | 50,386 |  | 49,030 |  | 60,344 |  | 42,490 |  | 202,250 |  | 168,390 |
| Permanently retained (pre-tax) |  | $(3,018)$ |  | $(4,002)$ |  | $(3,353)$ |  | $(4,693)$ |  | $(2,764)$ |  | $(14,811)$ |  | $(12,305)$ |
| Dividend of 2002 income |  | - |  | - |  | - |  | - |  | - |  | - |  | $(35,865)$ |
| Dividend of 2003 income |  | $(17,216)$ |  | - |  | $(14,413)$ |  | $(15,124)$ |  | $(23,817)$ |  | $(53,354)$ |  | $(102,732)$ |
| Dividend of 2004 income |  | - |  | $(147,755)$ |  | $(2,073)$ |  | - |  | - |  | $(149,828)$ |  | - |
| Undistributed REIT taxable income (pre-tax): end | \$ | 62,538 | \$ | 37,611 |  | 138,981 | \$ | 109,790 | \$ | 69,263 | \$ | 37,611 | \$ | 53,354 |
| Shares outstanding at period end |  | 24,514 |  | 24,154 |  | 23,346 |  | 21,511 |  | 19,796 |  | 24,154 |  | 19,063 |
| Undistributed REIT taxable income (pre-tax) per share outstanding | \$ | 2.55 | \$ | 1.56 | \$ | 5.95 | \$ | 5.10 | \$ | 3.50 | \$ | 1.56 | \$ | 2.80 |
| Undistributed REIT taxable income (pre-tax) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| From 2003's income |  |  |  | - |  | - |  | 14,413 |  | 29,537 |  | - |  | 53,354 |
| From 2004's income |  | 20,395 |  | 37,611 |  | 138,982 |  | 95,377 |  | 39,727 |  | 37,611 |  | - |
| From 2005's income |  | 42,143 |  | - |  | - |  | - |  | - |  | - |  | - |
| Total | \$ | 62,538 | \$ | 37,611 |  | \$ 138,982 | \$ | 109,790 | \$ | 69,263 | \$ | 37,611 | \$ | 53,354 |

## Table 6: Assets (all \$ in millions)

Table 6
Assets
(all \$ in millions)

|  | Q1:2005 |  | Q4:2004 |  | Q3:2004 |  | Q2:2004 |  | Q1:2004 |  | Q4:2003 |  | Q3:2003 |  | Q2:2003 |  | Q1:2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential loans owned by Redwood | \$ | 256 | \$ | 193 | \$ | 259 | \$ | 161 | \$ | 97 | \$ | 43 | \$ | 406 | \$ | 218 | \$ | 454 |
| Residential loans consolidated from entities |  | 21,237 |  | 22,015 |  | 21,299 |  | 19,755 |  | 17,989 |  | 16,196 |  | 13,407 |  | 9,030 |  | 6,867 |
| Total GAAP residential loans |  | 21,493 |  | 22,208 |  | 21,558 |  | 19,916 |  | 18,086 |  | 16,239 |  | 13,813 |  | 9,248 |  | 7,321 |
| HELOC loans owned by Redwood |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| HELOC loans consolidated from entities |  | 279 |  | 296 |  | 317 |  | 327 |  | - |  | - |  | - |  | - |  | - |
| Total GAAP HELOC loans |  | 279 |  | 296 |  | 317 |  | 327 |  | - |  | - |  | - |  | - |  | - |
| Commercial loans owned by Redwood |  | 22 |  | 32 |  | 21 |  | 25 |  | 14 |  | 14 |  | 15 |  | 25 |  | 22 |
| Commercial loans consolidated from entities |  | 35 |  | 22 |  | 12 |  | 8 |  | 8 |  | 9 |  | 9 |  | 10 |  | 9 |
| Total GAAP commercial loans |  | 57 |  | 54 |  | 33 |  | 33 |  | 22 |  | 23 |  | 24 |  | 35 |  | 31 |
| Residential CES owned by Redwood |  | 373 |  | 351 |  | 327 |  | 312 |  | 256 |  | 251 |  | 204 |  | 203 |  | 214 |
| Residential CES consolidated from entities |  | 238 |  | 211 |  | 170 |  | 131 |  | 119 |  | 128 |  | 169 |  | 190 |  | 159 |
| Total GAAP residential CES |  | 611 |  | 562 |  | 497 |  | 443 |  | 375 |  | 379 |  | 373 |  | 393 |  | 373 |
| Other securities owned by Redwood |  | 99 |  | 129 |  | 170 |  | 215 |  | 239 |  | 167 |  | 125 |  | 104 |  | 89 |
| Other securities consolidated from entities |  | 1,435 |  | 1,266 |  | 1,069 |  | 881 |  | 698 |  | 678 |  | 480 |  | 491 |  | 277 |
| Total GAAP other securities |  | 1,534 |  | 1,395 |  | 1,239 |  | 1,096 |  | 937 |  | 845 |  | 605 |  | 595 |  | 366 |
| Cash owned by Redwood |  | 65 |  | 57 |  | 76 |  | 38 |  | 58 |  | 58 |  | 32 |  | 37 |  | 43 |
| Restricted cash consolidated from entities |  | 58 |  | 36 |  | 45 |  | 20 |  | 14 |  | 22 |  | 14 |  | 18 |  | 12 |
| Accrued interest receivable |  | 82 |  | 72 |  | 62 |  | 49 |  | 44 |  | 40 |  | 33 |  | 24 |  | 22 |
| Principal receivable |  | - |  | 3 |  | 1 |  | 12 |  | - |  | 13 |  | 2 |  | 1 |  | 1 |
| Interest rate agreements |  | 29 |  | 16 |  | 10 |  | 17 |  | 1 |  | 2 |  | - |  | - |  | - |
| Deferred tax asset |  | 8 |  | 11 |  | 9 |  | 5 |  | - |  | - |  | - |  | - |  | - |
| Deferred asset-backed security issuance costs |  | 63 |  | 61 |  | 58 |  | 53 |  | 47 |  | 44 |  | 36 |  | 29 |  | 22 |
| Other assets |  | 6 |  | 7 |  | 7 |  | 7 |  | 6 |  | 5 |  | 5 |  | 5 |  | 2 |
| Total GAAP assets | \$ | 24,285 | \$ | 24,778 | \$ | 23,912 | \$ | 22,016 | \$ | 19,590 | \$ | 17,670 | \$ | 14,937 |  | 10,385 | \$ | 8,193 |


| Residential loans owned by Redwood | \$ | 256 | \$ | 193 | \$ | 259 | \$ | 161 | \$ | 97 | \$ | 43 | \$ | 406 | \$ | 218 | \$ | 454 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HELOC loans owned by Redwood |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  |
| Commercial loans owned by Redwood |  | 22 |  | 32 |  | 21 |  | 25 |  | 14 |  | 14 |  | 15 |  | 25 |  | 22 |
| Residential CES owned by Redwood |  | 373 |  | 351 |  | 327 |  | 312 |  | 256 |  | 251 |  | 204 |  | 203 |  | 214 |
| Other securities owned by Redwood |  | 99 |  | 129 |  | 170 |  | 215 |  | 239 |  | 167 |  | 125 |  | 104 |  | 89 |
| Cash owned by Redwood |  | 65 |  | 57 |  | 76 |  | 38 |  | 58 |  | 58 |  | 32 |  | 37 |  | 43 |
| Assets of securitizations for GAAP |  | ,224 |  | ,810 |  | 22,867 |  | ,102 |  | ,814 |  | ,011 |  | 14,065 |  | 9,721 |  | 7,312 |
| ABS liabilities of entities for GAAP |  | ,057) |  | ,630) |  | $(22,680)$ |  | ,923) |  | (18,630) |  | (626) |  | $(13,818)$ |  | 9,571) |  | $(7,192)$ |
| Redwood earning assets - GAAP basis | \$ | 982 | \$ | 942 | S | 1,040 | \$ | 930 | \$ | 848 | \$ | 718 | \$ | 1,029 | \$ | 737 | \$ | 942 |

## Table 7: Liabilities (all \$ in millions)

Table 7
Liabilities
(all \$ in millions)

|  | Q1:2005 |  | Q4:2004 |  | Q3:2004 |  | Q2:2004 |  | Q1:2004 |  | Q4:2003 |  | Q3:2003 |  | Q2:2003 |  | Q1:2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Redwood Trust debt: short-term | \$ | 199 | \$ | 203 | \$ | 246 | \$ | 270 | \$ | 278 | \$ | 236 | \$ | 500 | \$ | 218 | \$ | 476 |
| Redwood Trust debt: long-term |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Total Redwood Trust debt | \$ | 199 | \$ | 203 | \$ | 246 | \$ | 270 | \$ | 278 | \$ | 236 | \$ | 500 | \$ | 218 | \$ | 476 |
| ABS issued, consolidated from entities |  | 22,821 |  | 23,383 |  | 22,449 |  | 20,724 |  | 18,458 |  | 16,661 |  | 13,743 |  | 9,554 |  | 7,188 |
| Unamortized IO issuance premium |  | 202 |  | 210 |  | 185 |  | 161 |  | 162 |  | 153 |  | 66 |  | 13 |  | - |
| Unamortized ABS issuance premium |  | 34 |  | 37 |  | 46 |  | 38 |  | 10 |  | 12 |  | 9 |  | 4 |  | 4 |
| ABS obligations of entities |  | 23,057 |  | 23,630 |  | 22,680 |  | 20,923 |  | 18,630 |  | 16,826 |  | 13,818 | \$ | 9,571 | \$ | 7,192 |


| Accrued interest payable | 38 | 35 | 29 | 22 | 18 | 17 | 10 | 7 |  | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest rate agreements | - | 1 | 7 | 1 | 12 | 4 | 4 | 8 |  | 4 |
| Accrued expenses and other liabilities | 26 | 29 | 32 | 28 | 21 | 22 | 27 | 22 |  | 20 |
| Dividends payable | 17 | 16 | 16 | 14 | 23 | 12 | 12 | 12 |  | 11 |
| Total GAAP liabilities | \$ 23,337 | \$ 23,914 | \$ 23,010 | \$ 21,258 | \$ 18,982 | \$ 17,117 | \$ 14,371 | \$ 9,838 | \$ | 7,708 |
| Preferred Stock | - | - | - | - | - | - | - | - |  | 27 |
| Common stock | 795 | 773 | 727 | 625 | 549 | 518 | 489 | 465 |  | 428 |
| Accumulated other comprehensive income | 125 | 105 | 97 | 111 | 79 | 82 | 91 | 109 |  | 68 |
| Cumulative GAAP earnings | 542 | 482 | 427 | 355 | 299 | 249 | 179 | 154 |  | 132 |
| Cumulative distributions to shareholders | (514) | (496) | (349) | (333) | (319) | (296) | (193) | (181) |  | (170) |
| GAAP stockholders' equity | 948 | 864 | 902 | 758 | 608 | 553 | 566 | 547 |  | 485 |
| Total GAAP liabilities and equity | \$24,285 | \$ 24,778 | \$ 23,912 | \$22,016 | \$ 19,590 | \$ 17,670 | \$ 14,937 | \$ 10,385 | \$ | 8,193 |


| Total Redwood Trust debt | \$ | 199 | \$ | 203 | \$ | 246 | \$ | 270 | \$ | 278 | \$ | 236 | \$ | 500 | \$ | 218 | \$ | 476 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP stockholders' equity |  | 948 |  | 864 |  | 902 |  | 758 |  | 608 |  | 553 |  | 566 |  | 547 |  | 485 |
| Redwood capital | \$ | 1,147 | \$ | 1,067 | \$ | 1,148 | \$ | 1,028 | \$ | 886 | \$ | 789 | \$ | 1,066 | \$ | 765 | \$ | 961 |
| Redwood debt to equity ratio |  | 21\% |  | 23\% |  | 27\% |  | 36\% |  | 46\% |  | 43\% |  | 88\% |  | 40\% |  | 98\% |
| Debt to capital ratio |  | 17\% |  | 19\% |  | 21\% |  | 26\% |  | 31\% |  | 30\% |  | 47\% |  | 28\% |  | 50\% |
| Redwood earning assets | \$ | 982 | \$ | 942 | \$ | 1,040 | \$ | 930 | \$ | 848 | \$ | 718 | \$ | 1,029 | \$ | 737 | \$ | 942 |
| Redwood debt |  | 199 |  | 203 |  | 246 |  | 270 |  | 278 |  | 236 |  | 500 |  | 218 |  | 476 |
| Redwood net earning assets (GAAP basis) | \$ | 783 | \$ | 739 | \$ | 794 | \$ | 660 | \$ | 570 | \$ | 482 | \$ | 529 | \$ | 519 | \$ | 466 |
| Equity to earning assets |  | 97\% |  | 92\% |  | 87\% |  | 82\% |  | 72\% |  | 77\% |  | 55\% |  | 74\% |  | 51\% |

## Table 8: Book Value and Profitability (all \$ in thousands, except per share data)

Table 8
Book Value and Profitability (all $\$$ in thousands, except per share data)

|  | Q1:2005 | Q4:2004 | Q3:2004 | Q2:2004 | Q1:2004 | Q4:2003 | Q3:2003 | Q2:2003 | Q1:2003 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BOOK VALUE |  |  |  |  |  |  |  |  |  |  |
| GAAP equity | \$948,001 | \$864,156 | \$901,841 | \$757,940 | \$608,122 | \$ 553,328 | \$ 566,134 | \$ 547,176 | \$ 485,402 | 864,156 |
| Balance sheet mark-tomarket adjustments | 124,784 | 105,357 | 96,452 | 111,221 | 78,517 | 82,179 | 90,592 | 108,409 | 68,077 | 105,357 |
| Core equity | \$823,217 | \$758,799 | \$805,389 | \$646,719 | \$529,605 | \$ 471,149 | \$ 475,542 | \$ 438,767 | \$ 417,325 | \$ 758,799 |
| Core equity | 823,217 | 758,799 | 805,389 | 646,719 | 529,605 | 471,149 | 475,542 | 438,767 | 417,325 | 758,799 |
| REIT taxable income to be paid as dividends | 62,538 | 37,611 | 138,982 | 109,790 | 69,263 | 53,354 | 83,212 | 64,966 | 47,138 | 37,611 |
| Adjusted core equity | \$760,679 | \$721,188 | \$666,407 | \$ 536,929 | \$460,342 | \$ 417,796 | \$ 392,330 | \$ 373,801 | \$ 370,187 | \$ 721,188 |
| Shares outstanding at quarter end | 24,514 | 24,154 | 23,346 | 21,511 | 19,796 | 19,063 | 18,468 | 17,821 | 16,605 | 24,154 |
| GAAP equity per share | \$ 38.67 | \$ 35.78 | \$ 38.63 | \$ 35.24 | \$ 30.72 | \$ 29.03 | \$ 30.65 | \$ 30.70 | \$ 29.23 | \$ 35.78 |
| Core equity per share | 33.58 | 31.42 | 34.50 | 30.06 | 26.75 | 24.72 | 25.75 | 24.62 | 25.13 | 31.42 |
| Adjusted core equity per share | 31.03 | 29.86 | 28.55 | 24.96 | 23.25 | 21.92 | 21.24 | 20.98 | 22.29 | 29.86 |
| PROFITABILITY |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ 61,199 | \$ 58,007 | \$ 65,279 | \$ 47,620 | \$ 45,260 | \$ 39,668 | \$ 34,631 | \$ 29,624 | \$ 24,192 | \$ 216,166 |
| Net interest income / average core equity | 31\% | 30\% | 38\% | 33\% | 36\% | 34\% | 30\% | 28\% | 23\% | 34\% |
| Operating expenses (before excise and VSOE) | 10,749 | 7,781 | 8,047 | 8,892 | 8,297 | 7,680 | 8,585 | 7,303 | 6,472 | 33,017 |
| Efficiency ratio: op exp / core net interest income | 18\% | 13\% | 12\% | 19\% | 18\% | 19\% | 25\% | 25\% | 27\% | 15\% |
| Core earnings | 45,466 | \$ 45,565 | \$ 51,969 | \$ 37,029 | \$ 34,783 | \$ 30,485 | \$ 24,481 | \$ 20,761 | \$ 14,830 | \$ 169,346 |
| Core return on average core equity | 23\% | 23\% | 30\% | 25\% | 27\% | 26\% | 21\% | 19\% | 14\% | 26\% |

Table 9
Asset/Liability Matching at March 31, 2005
(all \$ in thousands)

| Asset <br> Type | $\begin{array}{r} \text { Asset } \\ \text { Amount } \\ \hline \end{array}$ | OneMonth LIBOR Liabilities | $\begin{array}{r} \text { Six- } \\ \text { Month } \\ \text { LIBOR } \\ \text { Liabilities } \\ \hline \end{array}$ | $\begin{array}{r} \text { One- } \\ \text { Year } \\ \text { Treasury } \\ \text { Liabilities } \end{array}$ | $\begin{array}{r} \text { Fixed/ } \\ \text { Hybrid } \\ \text { Liabilities } \end{array}$ | Non <br> Interest Bearing Liabilities | Equity | Total Liabilities And Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash (unrestricted) | 64,714 | 64,714 | - | - | - | - | - | 64,714 |
| One-Month LIBOR | 6,478,359 | 6,478,359 | - | - | - | - | - | 6,478,359 |
| Six-Month LIBOR | 16,231,361 | - | 16,218,277 | - | - | - | 13,084 | 16,231,361 |
| Other ARM | 319,787 | 267,842 | - | - | - | - | 51,945 | 319,787 |
| Fixed / Hybrid < 1yr* | 56,708 | - | - | - | 23,807 | - | 32,901 | 56,708 |
| Fixed / Hybrid > 1yr | 888,426 | - | - | - | 202,705 | - | 685,721 | 888,426 |
| Non-Earning Assets | 245,740 | - | - | - | - | 81,390 | 164,350 | 245,740 |
| Total | 24,285,095 | 6,810,915 | 16,218,277 | - | 226,512 | 81,390 | 948,001 | 24,285,095 |

* Projected principal receipts on fixed-rate and hybrid assets over the next twelve months.
(1) includes assets and ABS liabilities of consolidated securitization entities.

Table 10: Average Balance Sheet (all \$ in thousands)
Table 10
Average Balance Sheet

## (all $\$$ in thousands)

|  | Q1:2005 | Q4:2004 | Q3:2004 | Q2:2004 | Q1:2004 | Q4:2003 | Q3:2003 | Q2:2003 | Q1:2003 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average residential real estate loans | \$ 21,640,501 | \$ 21,716,898 | \$ 20,484,287 | \$ 18,754,200 | \$ 16,916,295 | \$ 14,381,270 | \$ 10,958,059 | \$ 7,670,484 | \$ 6,625,540 | \$ 19,476,842 |
| Average residential HELOC | 285,142 | 303,119 | 323,100 | 124,053 | - - | - | - | - | - | 188,254 |
| Average residential loan CES | 493,412 | 424,879 | 368,887 | 317,235 | 287,078 | 272,999 | 270,991 | 279,010 | 278,339 | 349,779 |
| Average commercial real estate loans | 56,080 | 39,836 | 33,461 | 26,129 | 22,316 | 23,464 | 30,471 | 33,138 | 30,888 | 30,469 |
| Average securities portfolio | 1,442,742 | 1,278,528 | 1,148,828 | 980,089 | 862,005 | 709,867 | 602,622 | 453,546 | 360,084 | 1,068,162 |
| Average cash and cash equivalents | 124,685 | 126,556 | 101,937 | 81,450 | 70,641 | 116,265 | 49,053 | 87,747 | 98,715 | 95,251 |
| Average earning assets | 24,042,562 | 23,889,816 | 22,460,500 | 20,283,156 | 18,158,335 | 15,503,865 | 11,911,196 | 8,523,925 | 7,393,566 | 21,208,757 |
| Average other assets | 520,622 | 430,219 | 416,736 | 327,205 | 227,634 | 254,552 | 220,420 | 163,446 | 160,161 | \$ 350,847 |
| Average total assets | \$24,563,184 | \$ 24,320,035 | \$ 22,877,236 | \$ 20,610,361 | \$ 18,385,969 | \$ 15,758,417 | \$ 12,131,616 | \$8,687,371 | \$ 7,553,727 | \$ 21,559,604 |
| Average Redwood debt | \$ 277,423 | \$ 348,177 | \$ 404,589 | \$ 539,231 | \$ 447,931 | \$ 410,631 | \$ 344,424 | \$ 299,141 | \$ 399,130 | \$ 434,662 |
| Average asset-backed securities issues | 23,324,111 | 22,956,247 | 21,606,164 | 19,350,833 | 17,299,503 | 14,708,963 | 11,197,470 | 7,861,252 | 6,637,053 | 20,313,996 |
| Average total obligations | 23,601,534 | 23,304,424 | 22,010,753 | 19,890,064 | 17,747,434 | 15,119,594 | 11,541,894 | 8,160,393 | 7,036,183 | 20,748,657 |
| Average other liabilities | 66,188 | 145,752 | 64,916 | 56,424 | 54,150 | 79,750 | 37,077 | 21,605 | 28,458 | 80,448 |
| Average total liabilities | 23,667,722 | 23,450,176 | 22,075,669 | 19,946,488 | 17,801,584 | 15,199,344 | 11,578,971 | 8,181,998 | 7,064,641 | 20,829,105 |
| Average core equity | 794,866 | 776,833 | 695,488 | 583,875 | 506,445 | 469,857 | 458,304 | 428,896 | 414,855 | 641,182 |
| Average balance sheet mark-to-market adjustments | 100,596 | 93,026 | 106,079 | 79,998 | 77,940 | 89,216 | 94,341 | 76,477 | 74,231 | 89,317 |
| Average total equity | 895,462 | 869,859 | 801,567 | 663,873 | 584,385 | 559,073 | 552,645 | 505,373 | 489,086 | 730,499 |
| Average total liabilities and equity | \$24,563,184 | \$24,320,035 | \$ 22,877,236 | \$ 20,610,361 | \$ 18,385,969 | \$ 15,758,417 | \$ 12,131,616 | \$8,687,371 | \$ 7,553,727 | \$ 21,559,604 |

Table 11: Balances \& Yields (all \$ in thousands)
Table 11
Balances \& Yields (all \$ in thousands)

|  | At period end |  |  |  |  | For period ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Current } \\ \text { Face } \end{array}$ | $\begin{array}{r} \hline \text { Unamortized } \\ \text { Premium/ } \\ \text { (Discount) } \\ \hline \end{array}$ | Credit <br> Protection | $\begin{array}{r} \hline \text { Unrealized } \\ \text { Gain/ } \\ \text { (loss) } \\ \hline \end{array}$ | $\begin{array}{r} \text { Net } \\ \text { Book } \\ \text { Value } \end{array}$ | Average <br> Balance* | Interest Income | Yield |
| Total Earning Assets (GAAP) |  |  |  |  |  |  |  |  |
| Q1: 2003 | 8,356,918 | $(50,540)$ | $(244,056)$ | 72,282 | 8,134,604 | 7,393,566 | 61,125 | 3.31\% |
| Q2: 2003 | 10,471,188 | $(62,789)$ | $(216,834)$ | 115,903 | 10,307,468 | 8,523,925 | 71,426 | 3.35\% |
| Q3: 2003 | 14,969,841 | $(23,059)$ | $(191,264)$ | 91,992 | 14,847,510 | 11,911,196 | 90,163 | 3.03\% |
| Q4: 2003 | 17,657,339 | 21,354 | $(217,806)$ | 82,600 | 17,543,487 | 15,503,865 | 108,262 | 2.79\% |
| 2003 | 17,657,339 | 21,354 | $(217,806)$ | 82,600 | 17,543,487 | 10,858,311 | 330,976 | 3.05\% |
| Q1: 2004 | 19,537,316 | 39,166 | $(244,412)$ | 87,874 | 19,477,810 | 18,158,335 | 124,837 | 2.75\% |
| Q2: 2004 | 21,975,772 | 49,407 | $(264,523)$ | 91,454 | 21,852,110 | 20,283,156 | 137,979 | 2.72\% |
| Q3: 2004 | 23,883,198 | 75,814 | $(329,441)$ | 90,818 | 23,720,389 | 22,460,500 | 180,090 | 3.21\% |
| Q4: 2004 | 24,863,331 | 55,841 | $(372,535)$ | 95,396 | 24,572,723 | 23,889,816 | 205,178 | 3.44\% |
| 2004 | 24,863,331 | 55,841 | $(372,535)$ | 95,396 | 24,572,723 | 21,208,757 | 648,084 | 3.06\% |
| Q1: 2005 | 24,301,644 | 34,281 | $(399,281)$ | 102,711 | 24,039,355 | 24,042,562 | 237,166 | 3.95\% |
| Residential Real Estate Loans |  |  |  |  |  |  |  |  |
| Q1: 2003 | 7,297,515 | 33,520 | $(9,996)$ | - | 7,321,039 | 6,625,539 | 42,314 | 2.55\% |
| Q2: 2003 | 9,206,986 | 52,593 | $(12,159)$ | - | 9,247,420 | 7,670,484 | 47,299 | 2.47\% |
| Q3: 2003 | 13,703,475 | 123,392 | $(13,617)$ | - | 13,813,250 | 10,958,059 | 63,638 | 2.32\% |
| Q4: 2003 | 16,110,748 | 144,748 | $(16,336)$ | - | 16,239,160 | 14,381,270 | 82,727 | 2.30\% |
| 2003 | 16,110,748 | 144,748 | $(16,336)$ | - | 16,239,160 | 9,932,961 | 235,978 | 2.38\% |
| Q1: 2004 | 17,950,901 | 154,451 | $(18,847)$ | - | 18,086,505 | 16,916,295 | 98,826 | 2.34\% |
| Q2: 2004 | 19,766,481 | 169,174 | $(20,080)$ | - | 19,915,575 | 18,754,200 | 109,880 | 2.34\% |
| Q3: 2004 | 21,381,784 | 197,472 | $(21,344)$ | - | 21,557,912 | 20,484,287 | 147,974 | 2.89\% |
| Q4: 2004 | 22,023,888 | 207,607 | $(23,078)$ | - | 22,208,417 | 21,716,898 | 168,831 | 3.11\% |
| 2004 | 22,023,888 | 207,607 | $(23,078)$ | - | 22,208,417 | 19,476,842 | 525,511 | 2.70\% |
| Q1: 2005 | 21,307,080 | 210,375 | $(24,231)$ | - | 21,493,224 | 21,640,501 | 194,877 | 3.60\% |
| Home Equity Lines of Credit |  |  |  |  |  |  |  |  |
| Q1: 2003 | - | - | - | - | - | - | - | - |
| Q2: 2003 | - | - | - | - | - | - | - | - |
| Q3: 2003 | - | - | - | - | - | - | - | - |
| Q4: 2003 | - | - | - | - | - | - | - | - |
| 2003 | - | - | - | - | - | - | - | - |
| Q1: 2004 | - | - | - | - | - | - | - | - |
| Q2: 2004 | 317,045 | 10,043 | (267) | - | 326,821 | 124,053 | 536 | 1.73\% |
| Q3: 2004 | 308,697 | 9,029 | (531) | - | 317,195 | 303,119 | 1,618 | 2.14\% |
| Q4: 2004 | 288,954 | 8,087 | (693) | - | 296,348 | 303,119 | 2,177 | 2.87\% |
| 2004 | 288,954 | 8,087 | (693) | - | 296,348 | 188,254 | 4,331 | 2.30\% |
| Q1: 2005 | 272,591 | 7,477 | (596) | - | 279,472 | 285,142 | 2,558 | 3.59\% |
| Residential Credit-Enhancement Securities |  |  |  |  |  |  |  |  |
| Q1: 2003 | 614,111 | $(84,648)$ | $(234,060)$ | 77,759 | 373,162 | 278,339 | 13,693 | 19.68\% |
| Q2: 2003 | 598,134 | $(113,358)$ | $(204,675)$ | 113,310 | 393,411 | 279,010 | 17,977 | 25.77\% |
| Q3: 2003 | 603,855 | $(145,356)$ | $(177,647)$ | 92,559 | 373,411 | 270,991 | 19,027 | 28.09\% |
| Q4: 2003 | 623,692 | $(123,329)$ | $(200,970)$ | 79,334 | 378,727 | 272,999 | 17,394 | 25.49\% |
| 2003 | 623,692 | $(123,329)$ | $(200,970)$ | 79,334 | 378,727 | 275,308 | 68,091 | 24.73\% |
| Q1: 2004 | 634,000 | $(110,994)$ | $(216,924)$ | 68,534 | 374,616 | 287,078 | 15,533 | 21.64\% |
| Q2: 2004 | 712,908 | $(121,808)$ | $(235,535)$ | 86,674 | 442,239 | 317,235 | 16,077 | 20.27\% |
| Q3: 2004 | 830,524 | $(109,367)$ | $(298,925)$ | 74,577 | 496,809 | 368,887 | 16,007 | 17.36\% |
| Q4: 2004 | 933,772 | $(108,141)$ | $(342,706)$ | 78,733 | 561,658 | 424,879 | 16,985 | 15.99\% |
| 2004 | 933,772 | $(108,141)$ | $(342,706)$ | 78,733 | 561,658 | 349,779 | 64,602 | 18.47\% |
| Q1: 2005 | 978,878 | $(89,405)$ | $(365,998)$ | 87,919 | 611,394 | 493,412 | 19,624 | 15.91\% |

Table 11: Balances \& Yields (all \$ in thousands) - continued
Table 11
Balances \& Yields

## (all $\$$ in thousands)

|  | At period end |  |  |  |  | For period ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current <br> Face | Unamortized Premium/ (Discount) | Credit <br> Protection | Unrealized Gain/ (loss) |  | Average Balance* | Interest Income | Yield |
| Commercial Real Estate Loans |  |  |  |  |  |  |  |  |
| Q1: 2003 | 32,223 | $(1,009)$ | - | - | 31,214 | 30,888 | 816 | 10.57\% |
| Q2: 2003 | 42,492 | 171 | $(8,141)$ | - | 34,522 | 33,138 | 960 | 11.59\% |
| Q3: 2003 | 31,211 | 538 | $(8,141)$ | - | 23,608 | 30,471 | 939 | 12.33\% |
| Q4: 2003 | 31,180 | (120) | $(8,641)$ | - | 22,419 | 23,464 | 244 | 4.16\% |
| 2003 | 31,180 | (120) | $(8,641)$ | - | 22,419 | 29,473 | 2,959 | 10.04\% |
| Q1: 2004 | 31,136 | (318) | $(8,641)$ | - | 22,177 | 22,316 | 701 | 12.56\% |
| Q2: 2004 | 43,448 | $(1,261)$ | $(8,641)$ | - | 33,546 | 26,129 | 868 | 13.29\% |
| Q3: 2004 | 43,410 | $(1,380)$ | $(8,641)$ | - | 33,389 | 33,461 | 1,038 | 12.41\% |
| Q4: 2004 | 65,598 | $(2,478)$ | $(8,641)$ | - | 54,479 | 39,836 | 1,162 | 11.67\% |
| 2004 | 65,598 | $(2,478)$ | $(8,641)$ | - | 54,479 | 30,469 | 3,769 | 12.37\% |
| Q1: 2005 | 67,365 | $(2,305)$ | $(8,456)$ | - | 56,604 | 56,080 | 1,587 | 11.32\% |
| Securities |  |  |  |  |  |  |  |  |
| Q1: 2003 | 370,187 | 1,597 | - | $(5,477)$ | 366,307 | 360,084 | 4,192 | 4.66\% |
| Q2: 2003 | 587,038 | 5,946 | - | 2,593 | 595,577 | 453,546 | 5,057 | 4.46\% |
| Q3: 2003 | 599,144 | 6,508 | - | (567) | 605,085 | 602,622 | 6,478 | 4.30\% |
| Q4: 2003 | 833,252 | 8,196 | - | 3,266 | 844,714 | 709,867 | 7,803 | 4.40\% |
| 2003 | 833,252 | 8,196 | - | 3,266 | 844,714 | 532,683 | 23,530 | 4.42\% |
| Q1: 2004 | 921,279 | $(3,973)$ | - | 19,340 | 936,646 | 862,005 | 9,611 | 4.46\% |
| Q2: 2004 | 1,097,429 | $(6,741)$ | - | 4,780 | 1,095,468 | 980,089 | 10,545 | 4.30\% |
| Q3: 2004 | 1,242,777 | $(19,940)$ | - | 16,241 | 1,239,078 | 1,148,828 | 13,278 | 4.62\% |
| Q4: 2004 | 1,424,563 | $(46,651)$ | - | 16,663 | 1,394,575 | 1,278,528 | 15,515 | 4.85\% |
| 2004 | 1,424,563 | $(46,651)$ | - | 16,663 | 1,394,575 | 1,068,162 | 48,949 | 4.58\% |
| Q1: 2005 | 1,611,016 | $(91,861)$ | - | 14,792 | 1,533,947 | 1,442,742 | 17,940 | 4.97\% |
| Cash \& Equivalents |  |  |  |  |  |  |  |  |
| Q1: 2003 | 42,882 | - | - | - | 42,882 |  | 110 |  |
| Q2: 2003 | 36,539 | - | - | - | 36,539 |  | 133 |  |
| Q3: 2003 | 32,156 | - | - | - | 32,156 |  | 81 |  |
| Q4: 2003 | 58,467 | - | - | - | 58,467 |  | 94 |  |
| 2003 | 58,467 | - | - | - | 58,467 |  | 418 |  |
| Q1: 2004 | 57,866 | - | - | - | 57,866 |  | 166 |  |
| Q2: 2004 | 38,461 | - | - | - | 38,461 |  | 73 |  |
| Q3: 2004 | 76,006 | - | - | - | 76,006 |  | 175 |  |
| Q4: 2004 | 126,556 | - | - | - | 57,246 |  | 508 |  |
| 2004 | 95,251 | - | - | - | 57,246 |  | 922 |  |
| Q1: 2005 | 64,714 | - | - | - | 64,714 |  | 580 |  |

[^1]Table 12: Portfolio Activity (all \$ in thousands)
Table 12 Portfolio Activity

## (all \$ in thousands)

|  | Acquisitions | Sales | Principal Payments | Discount/ (Premium) Amortization | Credit <br> Provision | Net <br> Charge-offs/ (Recoveries) | $\begin{array}{r} \text { Net } \\ \text { Mark-to-Mkt } \\ \text { Adjustment } \end{array}$ | $\begin{array}{r} \text { Net } \\ \text { Increase/ } \\ \text { (Decrease) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Real Estate Loans (GAAP) |  |  |  |  |  |  |  |  |
| Q1: 2003 | 1,338,920 | $(73,137)$ | $(152,768)$ | $(6,156)$ | $(1,756)$ | 31 | 726 | 1,105,860 |
| Q2: 2003 | 2,168,181 | - | $(234,582)$ | $(5,055)$ | $(2,163)$ | - | - | 1,926,381 |
| Q3: 2003 | 4,996,403 | - | $(420,395)$ | $(8,720)$ | $(1,458)$ | - | - | 4,565,830 |
| Q4: 2003 | 2,897,863 | (605) | $(458,957)$ | $(9,684)$ | $(2,769)$ | 50 | 12 | 2,425,910 |
| 2003 | 11,401,367 | $(73,742)$ | $(1,266,702)$ | $(29,615)$ | $(8,146)$ | 81 | 738 | 10,023,981 |
| Q1: 2004 | 2,321,706 | - | $(460,334)$ | $(11,516)$ | $(2,511)$ | - | - | 1,847,345 |
| Q2: 2004 | 2,703,443 | - | $(859,148)$ | $(13,992)$ | $(1,233)$ | - | - | 1,829,070 |
| Q3: 2004 | 2,898,165 | $(112,811)$ | $(1,144,320)$ | 2,078 | $(1,264)$ | - | 489 | 1,642,337 |
| Q4: 2004 | 1,791,951 | (865) | $(1,132,854)$ | $(5,993)$ | $(1,535)$ | 176 | (375) | 650,505 |
| 2004 | 9,715,265 | $(113,676)$ | $(3,596,656)$ | $(29,423)$ | $(6,543)$ | 176 | 114 | 5,969,257 |
| Q1: 2005 | 832,383 | - | $(1,539,387)$ | $(7,036)$ | $(1,307)$ | 154 | - | $(715,193)$ |

Home Equity Line of Credit

| Q1: 2003 |  |
| :---: | :---: |
| Q2: 2003 |  |
| Q3: 2003 |  |
| Q4: 2003 |  |
| 2003 |  |
| Q1: 2004 |  |
| Q2: 2004 | 335,04 |
| Q3: 2004 |  |
| Q4: 2004 |  |
| 2004 | 335,04 |
| Q1: 2005 |  |

Residential Loan Credit-Enhancement
Securities

| Q1: 2003 | 37,077 | - | $(23,212)$ | 5,545 | - | - | 1,273 | 20,683 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q2: 2003 | 11,265 | $(1,248)$ | $(38,773)$ | 10,024 | - | - | 38,981 | 20,249 |
| Q3: 2003 | 23,164 | - | $(37,647)$ | 11,432 | - | - | $(16,949)$ | $(20,000)$ |
| Q4: 2003 | 77,367 | - | $(116,575)$ | 10,188 | - | - | 34,336 | 5,316 |
| 2003 | 148,873 | $(1,248)$ | $(216,207)$ | 37,189 | - | - | 57,641 | 26,248 |
| Q1: 2004 | 37,608 | $(22,416)$ | $(34,640)$ | 8,637 | - | - | 6,700 | $(4,111)$ |
| Q2: 2004 | 75,027 | - | $(46,997)$ | 8,847 | - | - | 30,746 | 67,623 |
| Q3: 2004 | 82,918 | - | $(44,822)$ | 8,181 | - | - | 8,293 | 54,570 |
| Q4: 2004 | 72,976 | - | $(30,900)$ | 8,443 | - | - | 14,330 | 64,849 |
| 2004 | 268,529 | $(22,416)$ | $(157,359)$ | 34,108 | - | - | $\mathbf{6 0 , 0 6 9}$ | 182,931 |
| Q1: 2005 | 67,809 | $(27,293)$ | $(23,932)$ | 8,727 | - | - | 24,425 | 49,736 |
| mercial Real Estate Loans |  |  |  |  |  |  |  |  |
| Q1: 2003 | 2,011 | - | (68) | - | - | - | 1 | 1,944 |
| Q2: 2003 | 3,408 | - | (34) | (67) | - | - | 1 | 3,308 |
| Q3: 2003 | 1,023 | (774) | $(11,220)$ | (33) | - | - | 130 | $(10,914)$ |
| Q4: 2003 | - | - | (31) | (198) | (500) | - | (500) | $(1,189)$ |
| 2003 | 6,442 | (774) | $(11,353)$ | (298) | (500) | - | (368) | $(6,851)$ |
| Q1: 2004 | - | - | (45) | (122) | - | - | (75) | (242) |
| Q2: 2004 | 17,066 | $(2,339)$ | $(3,233)$ | (102) | - | - | (23) | 11,369 |
| Q3: 2004 | - | - | (29) | (128) | - | - | - | (157) |
| Q4: 2004 | 21,305 | - | (83) | (132) | - | - | - | 21,090 |
| 2004 | 38,371 | $(2,339)$ | $(3,390)$ | (484) | - | - | (98) | 32,060 |
| Q1: 2005 | 6,732 | - | $(5,267)$ | (30) | 185 | - | 505 | 2,125 |
| ities |  |  |  |  |  |  |  |  |
| Q1: 2003 | 42,955 | - | $(11,329)$ | 3 | - | - | $(1,019)$ | 30,610 |
| Q2: 2003 | 237,515 | $(4,051)$ | $(12,126)$ | (111) | - | - | 8,043 | 229,270 |
| Q3: 2003 | 28,702 | - | $(12,677)$ | (96) | - | - | $(6,421)$ | 9,508 |
| Q4: 2003 | 256,588 | - | $(17,658)$ | (343) | - | - | 1,042 | 239,629 |
| 2003 | 565,760 | $(4,051)$ | $(53,790)$ | (547) | - | - | 1,645 | 509,017 |
| Q1: 2004 | 86,278 | (142) | $(9,807)$ | (484) | - | - | 16,087 | 91,932 |
| Q2: 2004 | 192,700 | $(8,333)$ | $(10,069)$ | (705) | - | - | $(14,771)$ | 158,822 |
| Q3: 2004 | 151,064 | - | $(18,489)$ | (86) | - | - | 11,121 | 143,610 |
| Q4: 2004 | 181,111 | - | $(25,189)$ | (304) | - | - | (121) | 155,497 |
| 2004 | 611,153 | $(8,475)$ | $(63,554)$ | $(1,579)$ | - | - | 12,316 | 549,861 |
| Q1: 2005 | 181,207 | $(12,362)$ | $(27,070)$ | (294) | - | - | $(2,109)$ | 139,372 |

Table 13: Residential Credit Results (all \$ in thousands)
Table 13
Residential Credit Results

## (all \$ in thousands)

|  | $\begin{array}{r} \text { Underlying } \\ \text { Loans } \\ \hline \end{array}$ | Internally- <br> Designated <br> Credit <br> Reserves | $\begin{array}{r} \text { External } \\ \text { Credit } \\ \text { Enhancement } \end{array}$ | (4) <br> Total <br> Credit <br> Protection | $\begin{array}{r} \text { Total } \\ \text { Credit } \\ \text { Protection } \\ \text { As \% of } \\ \text { Loans } \\ \hline \end{array}$ | Seriously Delinquent $\qquad$ | $\begin{array}{r} \text { Seriously } \\ \text { Delinquent } \\ \text { Loan \% } \end{array}$ | Total <br> Credit <br> Losses | Losses To <br> Securities <br> Junior To <br> Redwood's <br> Interest | Redwood's Share of Net Charge Offs (Recoveries) | Total Credit <br> Losses As \% <br> of Loans <br> (Annualized) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Managed Residential Portfolio |  |  |  |  |  |  |  |  |  |  |  |
| Q1: 2003 | 68,069,255 | 244,056 | 61,814 | 305,870 | 0.45\% | 162,657 | 0.24\% | 1,171 | 456 | 715 | <0.01\% |
| Q2: 2003 | 61,071,919 | 216,834 | 58,296 | 275,130 | 0.45\% | 163,894 | 0.27\% | 384 | 152 | 232 | <0.01\% |
| Q3: 2003 | 57,493,402 | 191,264 | 51,985 | 243,249 | 0.42\% | 179,871 | 0.31\% | 986 | 38 | 948 | <0.01\% |
| Q4: 2003 | 84,372,335 | 217,306 | 46,476 | 263,782 | 0.31\% | 137,978 | 0.16\% | 1,645 | 357 | 1,288 | <0.01\% |
| 2003 | 84,372,335 | 217,306 | 46,476 | 263,782 | 0.31\% | 137,978 | 0.16\% | 4,186 | 1,003 | 3,183 | <0.01\% |
| Q1: 2004 | 89,448,075 | 235,771 | 43,797 | 279,568 | 0.31\% | 146,055 | 0.16\% | 103 |  | 103 | <0.01\% |
| Q2: 2004 | 117,020,797 | 255,615 | 70,460 | 326,075 | 0.28\% | 136,654 | 0.12\% | 1,781 | 75 | 1,706 | <0.01\% |
| Q3: 2004 | 142,967,137 | 320,269 | 69,244 | 389,513 | 0.27\% | 185,023 | 0.13\% | 730 | 196 | 534 | <0.01\% |
| Q4: 2004 | 148,510,685 | 365,784 | 67,650 | 433,434 | 0.29\% | 163,554 | 0.11\% | 689 | - | 689 | <0.01\% |
| 2004 | 148,510,685 | 365,784 | 67,650 | 433,434 | 0.29\% | 163,554 | 0.11\% | 3,303 | 271 | 3,032 | <0.01\% |
| Q1: 2005 | 151,434,189 | 390,229 | 67,424 | 457,653 | 0.30\% | 217,159 | 0.14\% | 1,377 | - | 1,377 | <0.01\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Q1: 2003 | 7,297,515 | 9,996 | - | 9,996 | 0.14\% | 1,159 | 0.02\% | 31 | - | 31 | <0.01\% |
| Q2: 2003 | 9,206,986 | 12,159 | - | 12,159 | 0.13\% | 3,895 | 0.04\% | - | - | - | <0.01\% |
| Q3: 2003 | 13,703,475 | 13,617 | - | 13,617 | 0.10\% | 1,598 | 0.01\% | - | - | - | <0.01\% |
| Q4: 2003 | 16,110,748 | 16,336 | - | 16,336 | 0.10\% | 5,419 | 0.03\% | 50 | - | 50 | <0.01\% |
| 2003 | 16,110,748 | 16,336 | - | 16,336 | 0.10\% | 5,419 | 0.03\% | 81 | - | 81 | <0.01\% |
| Q1: 2004 | 17,950,901 | 18,847 | - | 18,847 | 0.10\% | 3,439 | 0.02\% | - | - | - | <0.01\% |
| Q2: 2004 | 19,766,481 | 20,080 | - | 20,080 | 0.10\% | 5,362 | 0.03\% | - | - | - | <0.01\% |
| Q3: 2004 | 21,381,784 | 21,344 | - | 21,344 | 0.10\% | 10,785 | 0.05\% | - | - | - | <0.01\% |
| Q4: 2004 | 22,023,888 | 23,078 | - | 23,078 | 0.10\% | 13,338 | 0.06\% | 176 | - | 176 | <0.01\% |
| 2004 | 22,023,888 | 23,078 | - | 23,078 | 0.10\% | 13,338 | 0.06\% | 176 | - | 176 | <0.01\% |
| Q1: 2005 | 21,307,080 | 24,231 | - | 24,231 | 0.11\% | 16,066 | 0.08\% | 154 | - | 154 | <0.01\% |
| Residential Loan CreditEnhancement Securities |  |  |  |  |  |  |  |  |  |  |  |
| Q1:2003 | 60,748,216 | 234,060 | 61,814 | 295,874 | 0.49\% | 161,498 | 0.27\% | 1,140 | 456 | 684 | <0.01\% |
| Q2: 2003 | 51,824,499 | 204,675 | 58,296 | 262,971 | 0.51\% | 159,999 | 0.31\% | 384 | 152 | 232 | <0.01\% |
| Q3: 2003 | 43,680,152 | 177,647 | 51,985 | 229,632 | 0.53\% | 178,273 | 0.41\% | 986 | 38 | 948 | <0.01\% |
| Q4: 2003 | 68,133,175 | 200,970 | 46,476 | 247,446 | 0.36\% | 132,559 | 0.19\% | 1,595 | 357 | 1,238 | <0.01\% |
| 2003 | 68,133,175 | 200,970 | 46,476 | 247,446 | 0.36\% | 132,559 | 0.19\% | 4,105 | 1,003 | 3,102 | <0.01\% |
| Q1: 2004 | 71,361,570 | 216,924 | 43,797 | 260,721 | 0.37\% | 142,616 | 0.20\% | 103 | - | 103 | <0.01\% |
| Q2: 2004 | 97,105,222 | 235,535 | 70,460 | 305,995 | 0.32\% | 131,292 | 0.14\% | 1,781 | 75 | 1,706 | <0.01\% |
| Q3: 2004 | 121,585,353 | 298,925 | 69,244 | 368,169 | 0.30\% | 174,238 | 0.14\% | 730 | 196 | 534 | <0.01\% |
| Q4: 2004 | 126,486,797 | 342,706 | 67,650 | 410,356 | 0.32\% | 150,216 | 0.12\% | 513 | - | 513 | <0.01\% |
| 2004 | 126,486,797 | 342,706 | 67,650 | 410,356 | 0.32\% | 150,216 | 0.12\% | 3,127 | 271 | 2,856 | <0.01\% |
| Q1: 2005 | 130,127,109 | 365,998 | 67,424 | 433,422 | 0.33\% | 201,093 | 0.15\% | 1,223 | - | 1,223 | <0.01\% |

(4) The credit reserve on residential real estate loans owned is only available to absorb losses on the residential real estate loan portfolio. The internally-designated credit reserves on loans credit enhanced and the external credit enhancement on loans credit enhanced are only available to absorb losses on the residential loan creditenhancement portfolio. This table excludes the residential home equity lines of credit.

Table 14
Residential Real Estate Loan Characteristics

## (at period end, all \$ in thousands)

|  | Mar. 2005 |  | Dec. 2004 |  | Sep. 2004 |  | Jun. 2004 |  | Mar. 2004 |  | Dec. 2003 |  | Sep. 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Loans | \$21,493,224 |  | \$ 22,208,417 |  | \$ 21,557,912 |  | \$ 19,915,575 |  | \$ 18,086,505 |  | \$ 16,239,160 |  | \$ 13,813,250 |  |
| Number of loans | 62,551 |  | 63,236 |  | 61,299 |  | 56,097 |  | 49,756 |  | 43,919 |  | 37,122 |  |
| Average loan size | \$ | 341 | \$ | 348 | \$ | 352 | \$ | 355 | \$ | 364 | \$ | 370 | \$ | 372 |
| Adjustable \% |  | 99\% |  | 99\% |  | 99\% |  | 99\% |  | 99\% |  | 99\% |  | 99\% |
| Hybrid \% |  | 0\% |  | 1\% |  | 1\% |  | 1\% |  | 1\% |  | 1\% |  | 1\% |
| Fixed \% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |
| Northern California |  | 13\% |  | 13\% |  | 13\% |  | 14\% |  | 13\% |  | 13\% |  | 13\% |
| Southern California |  | 13\% |  | 13\% |  | 12\% |  | 12\% |  | 12\% |  | 12\% |  | 12\% |
| Florida |  | 11\% |  | 11\% |  | 11\% |  | 11\% |  | 11\% |  | 11\% |  | 11\% |
| Georgia |  | 5\% |  | 5\% |  | 5\% |  | 5\% |  | 5\% |  | 6\% |  | 6\% |
| Arizona |  | 5\% |  | 4\% |  | 4\% |  | 4\% |  | 4\% |  | 4\% |  | 3\% |
| New York |  | 4\% |  | 5\% |  | 5\% |  | 5\% |  | 5\% |  | 5\% |  | 6\% |
| New Jersey |  | 4\% |  | 4\% |  | 4\% |  | 4\% |  | 4\% |  | 5\% |  | 5\% |
| Texas |  | 4\% |  | 4\% |  | 4\% |  | 4\% |  | 4\% |  | 4\% |  | 4\% |
| Colorado |  | 4\% |  | 4\% |  | 4\% |  | 4\% |  | 4\% |  | 4\% |  | 3\% |
| Illinois |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 4\% |  | 4\% |  | 4\% |
| Virgina |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 2\% |  | 3\% |  | 2\% |
| Other states (none greater than 3\%) |  | 31\% |  | 32\% |  | 32\% |  | 31\% |  | 32\% |  | 29\% |  | 31\% |
| Year 2005 origination |  | 5\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |
| Year 2004 origination |  | 47\% |  | 38\% |  | 32\% |  | 23\% |  | 11\% |  | 0\% |  | 0\% |
| Year 2003 origination |  | 26\% |  | 42\% |  | 46\% |  | 52\% |  | 60\% |  | 66\% |  | 58\% |
| Year 2002 origination |  | 19\% |  | 16\% |  | 18\% |  | 21\% |  | 24\% |  | 28\% |  | 34\% |
| Year 2001 origination |  | 2\% |  | 2\% |  | 3\% |  | 3\% |  | 3\% |  | 4\% |  | 5\% |
| Year 2000 origination |  | 0\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |
| Year 1999 origination |  | 1\% |  | 0\% |  | 0\% |  | 1\% |  | 1\% |  | 1\% |  | 1\% |
| Year 1998 origination or earlier |  | 0\% |  | 1\% |  | 1\% |  | 1\% |  | 1\% |  | 1\% |  | 2\% |
| $\%$ balance in loans $>\$ 1 \mathrm{~mm}$ per loan |  | 12\% |  | 14\% |  | 14\% |  | 14\% |  | 15\% |  | 16\% |  | 17\% |

This table only includes loans shown under "residential real estate loans" on our GAAP balance sheet. These are the loans securitized by Sequoia securitization entities sponsored by Redwood. Not included are loans underlying residential credit-enhancement securities by Redwood from securitizations sponsored by others.

Table 15: Residential Loan Credit-Enhancement Securities - Underlying Collateral Characteristics (all \$ in thousands)
Table 15
Residential Loan Credit-Enhancement Securities - Underlying Collateral Characteristics (all \$ in thousands)

|  | Mar. 2005 |  | Dec. 2004 |  | Sep. 2004 |  | Jun. 2004 |  | Mar. 2004 |  | Dec. 2003 |  | Sep. 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First loss position, principal value | \$ | 375,646 | \$ | 352,752 | \$ | 320,975 | \$ | 279,927 | \$ | 262,329 | \$ | 255,570 | \$ | 236,968 |
| Second loss position, principal value |  | 265,639 |  | 276,720 |  | 244,042 |  | 197,403 |  | 176,672 |  | 174,592 |  | 168,547 |
| Third loss position, principal value |  | 337,593 |  | 304,300 |  | 265,507 |  | 235,578 |  | 194,999 |  | 193,530 |  | 198,340 |
| Total principal value | \$ | $\mathbf{9 7 8 , 8 7 8}$ | \$ | 933,772 | \$ | 830,524 | \$ | 712,908 | \$ | 634,000 | \$ | 623,692 | \$ | 603,855 |
| First loss position, reported value | \$ | 126,694 | \$ | 110,933 |  | 99,783 | \$ | 102,088 | \$ | 75,769 | \$ | 78,030 | \$ | 70,458 |
| Second loss position, reported value |  | 191,962 |  | 195,536 |  | 174,371 |  | 145,211 |  | 133,167 |  | 134,225 |  | 128,280 |
| Third loss position, reported value |  | 292,738 |  | 255,189 |  | 222,655 |  | 194,940 |  | 165,680 |  | 166,472 |  | 174,673 |
| Total reported value | \$ | 611,394 | \$ | 561,658 | \$ | 496,809 | \$ | 442,239 | \$ | 374,616 | \$ | 378,727 | \$ | 373,411 |
| Internal Designated Credit Reserves |  | 365,998 | \$ | 340,123 |  | 298,925 | \$ | 235,535 | \$ | 216,924 | \$ | 200,970 | \$ | 177,647 |
| External Credit Enhancement |  | 67,424 |  | 67,650 |  | 69,244 |  | 70,460 |  | 43,797 |  | 46,476 |  | 51,985 |
| Total Credit Protection | \$ | 433,422 | \$ | 407,773 | \$ | 368,169 | \$ | 305,995 | \$ | 260,721 | \$ | 247,446 | \$ | 229,632 |
| As \% of Total Portfolio |  | 0.33\% |  | 0.32\% |  | 0.30\% |  | 0.32\% |  | 0.37\% |  | 0.36\% |  | 0.53\% |
| Underlying Residential Real Estate Loans |  | ,127,109 |  | 6,486,797 |  | 1,585,353 |  | ,105,222 |  | ,361,570 |  | ,133,175 |  | ,680,152 |
| Number of credit-enhanced loans |  | 295,073 |  | 279,838 |  | 272,003 |  | 216,048 |  | 163,673 |  | 152,083 |  | 96,424 |
| Average loan size | \$ | 441 | \$ | 452 | \$ | 447 | \$ | 449 | \$ | 436 | \$ | 448 | \$ | 453 |
| Adjustable \% |  | 28\% |  | 26\% |  | 18\% |  | 13\% |  | 20\% |  | 21\% |  | 21\% |
| Hybrid \% |  | 30\% |  | 30\% |  | 30\% |  | 44\% |  | 66\% |  | 64\% |  | 57\% |
| Fixed \% |  | 42\% |  | 44\% |  | 52\% |  | 43\% |  | 14\% |  | 15\% |  | 22\% |
| Northern California |  | 23\% |  | 23\% |  | 23\% |  | 23\% |  | 26\% |  | 26\% |  | 25\% |
| Southern California |  | 23\% |  | 23\% |  | 23\% |  | 24\% |  | 25\% |  | 25\% |  | 25\% |
| Florida |  | 6\% |  | 6\% |  | 6\% |  | 4\% |  | 4\% |  | 4\% |  | 4\% |
| New York |  | 5\% |  | 5\% |  | 5\% |  | 5\% |  | 5\% |  | 5\% |  | 6\% |
| Massachusetts |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |
| New Jersey |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |
| Virginia |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |
| Colorado |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |
| Illinois |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |  | 3\% |
| Other states (none greater than 3\%) |  | 28\% |  | 28\% |  | 28\% |  | 29\% |  | 25\% |  | 25\% |  | 25\% |
| Year 2005 origination |  | 8\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |  | 0\% |
| Year 2004 origination |  | 34\% |  | 36\% |  | 28\% |  | 16\% |  | 0\% |  | 0\% |  | 0\% |
| Year 2003 origination |  | 39\% |  | 43\% |  | 48\% |  | 50\% |  | 58\% |  | 51\% |  | 28\% |
| Year 2002 origination |  | 11\% |  | 12\% |  | 14\% |  | 18\% |  | 22\% |  | 26\% |  | 34\% |
| Year 2001 origination |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Year 2000 origination |  | 1\% |  | 1\% |  | 1\% |  | 2\% |  | 2\% |  | 2\% |  | 4\% |
| Year 1999 origination |  | 1\% |  | 1\% |  | 1\% |  | 2\% |  | 3\% |  | 3\% |  | 6\% |
| Year 1998 or earlier origination |  | 3\% |  | 4\% |  | 4\% |  | 6\% |  | 7\% |  | 7\% |  | 10\% |
| \% balance in loans > \$1mm per loan |  | 9\% |  | 10\% |  | 10\% |  | 6\% |  | 9\% |  | 11\% |  | 11\% |

This table includes loans underlying residential credit-enhancement securities acquired from securitizations sponsored by others. Not included are loans underlying residential credit-enhancement securities acquired from Sequoia entities sponsored by Redwood.

## Table 16: Commercial Real Estate Loans - Characteristics (at period end, all \$ in thousands)

Table 16
Commercial Real Estate Loans - Characteristics
(at period end, all \$ in thousands)

|  | Mar. 2005 |  | Dec. 2004 |  | Sep. 2004 |  | Jun. 2004 |  | Mar. 2004 |  | Dec. 2003 |  | Sep. 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial Mortgage Loans | \$ | 56,604 | \$ | 54,479 | \$ | 33,389 | \$ | 33,546 | \$ | 22,177 | \$ | 22,419 | \$ | 23,608 |
| Number of Loans |  | 12 |  | 9 |  | 7 |  | 6 |  | 9 |  | 9 |  | 9 |
| Average Loan Size | \$ | 4,717 | \$ | 6,053 | \$ | 4,770 | \$ | 5,591 | \$ | 2,464 | \$ | 2,491 | \$ | 2,623 |
| Serious Delinquency |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Realized Credit losses |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| California \% |  | 42\% |  | 44\% |  | 72\% |  | 72\% |  | 65\% |  | 65\% |  | 65\% |

Table 17
Securities Portfolio - Characteristics at March 31, 2005

## (all \$ in thousands)



Includes a portion of Redwood's permanent investment portfolio, plus securities consolidated from Acacia CDO securitization entities sponsored by Redwood, plus securities held by Redwood temporarily prior to sale to Acacia.

Does not include securities purchased for Acacia or Redwood's permanent investment portfolio from securitization entities sponsored by Redwood, as those securities are eliminated in the GAAP consolidation of the underlying entities.

Does not include residential credit-enhancement securities.

Table 18: ABS Issued Characteristics - Residential Mortgage Loans (Sequoia) (all \$ in thousands)
Table 18
ABS Issued Characteristics — Residential Mortgage Loans (Sequoia) (all \$ in thousands)

| Sequoia <br> ABS Issued | Debt Rating | Issue Date |  | Original Issue Amount | Index | Stated <br> Maturity | Estimated Callable Date | Principal Outstanding At March 31, 2005 | Interest <br> Rate At <br> March 31, <br> 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sequoia 1 A1 | AAA | 07/29/97 | \$ | 334,347 | 1 m LIBOR | 2028 | Called | - | NM |
| Sequoia 1 A2 | AAA | 07/29/97 |  | 200,000 | Fed Funds | 2028 | Called | - | NM |
| Sequoia 2 A1 | AAA | 11/06/97 |  | 592,560 | 1y Treasury | 2029 | Called | - | NM |
| Sequoia 2 A2 | AAA | 11/06/97 |  | 156,600 | 1 m LIBOR | 2029 | Called | - | NM |
| Sequoia 3 A1 | AAA | 06/26/98 |  | 225,459 | Fixed to 12/02 | 2028 | Retired | - | NM |
| Sequoia 3 A2 | AAA | 06/26/98 |  | 95,000 | Fixed to 12/02 | 2028 | Retired | - | NM |
| Sequoia 3 A3 | AAA | 06/26/98 |  | 164,200 | Fixed to 12/02 | 2028 | Retired | - | NM |
| Sequoia 3 A4 | AAA | 06/26/98 |  | 121,923 | 1 m LIBOR | 2028 | Called | - | NM |
| Sequoia 3 M1 | AA/AAA | 06/26/98 |  | 16,127 | 1 m LIBOR | 2028 | Called | - | NM |
| Sequoia 3 M2 | A/AA | 06/26/98 |  | 7,741 | 1 m LIBOR | 2028 | Called | - | NM |
| Sequoia 3 M3 | BBB/A | 06/26/98 |  | 4,838 | 1 m LIBOR | 2028 | Called | - | NM |
| Sequoia 1A A1 | AAA | 05/04/99 |  | 157,266 | 1 m LIBOR | 2028 | Called | - | NM |
| Sequoia 4 A | AAA | 03/21/00 |  | 377,119 | 1 m LIBOR | 2024 | 2007 | 142,082 | 3.21\% |
| Sequoia 5 A | AAA | 10/29/01 |  | 496,667 | 1 m LIBOR | 2026 | 2009 | 277,278 | 3.20\% |
| Sequoia 5 B1 | AA | 10/29/01 |  | 5,918 | 1 m LIBOR | 2026 | 2009 | 5,918 | 3.65\% |
| Sequoia 5 B2 | A | 10/29/01 |  | 5,146 | 1 m LIBOR | 2026 | 2009 | 5,146 | 3.65\% |
| Sequoia 5 B3 | BBB | 10/29/01 |  | 2,316 | 1 m LIBOR | 2026 | 2009 | 2,316 | 3.65\% |
| Sequoia 6A | AAA | 04/26/02 |  | 496,378 | 1 m LIBOR | 2027 | 2009 | 313,646 | 3.17\% |
| Sequoia 6B1 | AA | 04/26/02 |  | 5,915 | 1 m LIBOR | 2027 | 2009 | 5,915 | 3.55\% |
| Sequoia 7A | AAA | 05/29/02 |  | 554,686 | 1 m LIBOR | 2032 | 2008 | 301,740 | 3.19\% |
| Sequoia 7B1 | AA | 05/29/02 |  | 8,080 | 1 m LIBOR | 2032 | 2008 | 8,080 | 3.60\% |
| Sequoia 8 1A-1 | AAA | 07/30/02 |  | 50,000 | 1 m LIBOR | 2032 | Retired | - | 0.00\% |
| Sequoia 8 1A-2 | AAA | 07/30/02 |  | 61,468 | Fixed to 12/04 | 2032 | 2008 | 9,195 | 4.79\% |
| Sequoia 82 A | AAA | 07/30/02 |  | 463,097 | 1 m LIBOR | 2032 | 2008 | 279,764 | 3.15\% |
| Sequoia 83 A | AAA | 07/30/02 |  | 49,973 | 6 m LIBOR | 2032 | 2008 | 24,268 | 4.04\% |
| Sequoia 8 B1 | AA | 07/30/02 |  | 9,069 | 1 m LIBOR | 2032 | 2008 | 9,069 | 3.53\% |
| Sequoia 9 1A | AAA | 08/28/02 |  | 381,689 | 1 m LIBOR | 2032 | 2011 | 243,266 | 3.20\% |
| Sequoia 9 2A | AAA | 08/28/02 |  | 168,875 | 1 m LIBOR | 2032 | 2011 | 77,453 | 4.20\% |
| Sequoia 9 B1 | AA | 08/28/02 |  | 7,702 | 1 m LIBOR | 2032 | 2011 | 7,702 | 3.60\% |
| Sequoia 10 1A | AAA | 09/26/02 |  | 822,375 | 1 m LIBOR | 2027 | 2011 | 542,715 | 3.25\% |
| Sequoia 10 2A-1 | AAA | 09/26/02 |  | 190,000 | 1 m LIBOR | 2027 | 2011 | 132,053 | 3.23\% |
| Sequoia 10 2A-2 | AAA | 09/26/02 |  | 3,500 | 1 m LIBOR | 2027 | 2011 | 3,500 | 3.53\% |
| Sequoia 10 B 1 | AA | 09/26/02 |  | 12,600 | 1 m LIBOR | 2027 | 2011 | 12,600 | 3.65\% |
| Sequoia 10 B 2 | A | 09/26/02 |  | 8,400 | 1 m LIBOR | 2027 | 2011 | 8,400 | 3.65\% |
| Sequoia 10 B 3 | BBB | 09/26/02 |  | 4,725 | 1 m LIBOR | 2027 | 2011 | 4,725 | 4.25\% |
| Sequoia 11 A | AAA | 10/30/02 |  | 695,210 | 1 m LIBOR | 2032 | 2011 | 430,146 | 3.30\% |
| Sequoia 11 B1 | AA | 10/30/02 |  | 9,726 | 1 m LIBOR | 2032 | 2011 | 9,726 | 3.82\% |
| Sequoia 12 A | AAA | 12/19/02 |  | 1,080,076 | 1 m LIBOR | 2033 | 2009 | 720,243 | 3.30\% |
| Sequoia 12 B 1 | AA | 12/19/02 |  | 16,815 | 1 m LIBOR | 2033 | 2009 | 16,815 | 3.70\% |
| Sequoia 2003-1 A1 | AAA | 02/27/03 |  | 798,206 | 1 m LIBOR | 2033 | 2009 | 536,599 | 3.23\% |
| Sequoia 2003-1 A2 | AAA | 02/27/03 |  | 190,000 | 6 m LIBOR | 2033 | 2009 | 129,884 | 3.48\% |
| Sequoia 2003-1 B1 | AA | 02/27/03 |  | 15,905 | 1 m LIBOR | 2033 | 2009 | 15,905 | 3.73\% |
| Sequoia 2003-1 B2 | A | 02/27/03 |  | 8,210 | Pass Through | 2033 | 2009 | 8,210 | 3.86\% |
| Sequoia 2003-2 A1 | AAA | 04/29/03 |  | 500,000 | 1 m LIBOR | 2022 | 2009 | 351,144 | 3.18\% |
| Sequoia 2003-2 A2 | AAA | 04/29/03 |  | 303,600 | 6 m LIBOR | 2022 | 2009 | 201,966 | 2.54\% |
| Sequoia 2003-2 M1 | AA | 04/29/03 |  | 11,480 | 1 m LIBOR | 2016 | 2009 | 11,480 | 3.50\% |
| Sequoia 2003-3 A1 | AAA | 06/26/03 |  | 379,455 | 1 m LIBOR | 2023 | 2009 | 257,727 | 3.18\% |
| Sequoia 2003-3 A2 | AAA | 06/26/03 |  | 149,922 | 6 m LIBOR | 2023 | 2009 | 103,084 | 3.07\% |
| Sequoia 2003-3 B1 | AA | 06/26/03 |  | 9,075 | 1 m LIBOR | 2025 | 2009 | 9,075 | 3.50\% |
| MLCC 2003-C A1 | AAA | 06/26/03 |  | 773,795 | 1 m LIBOR | 2023 | 2012 | 540,796 | 3.18\% |
| MLCC 2003-C A2 | AAA | 06/26/03 |  | 200,002 | 6 m LIBOR | 2023 | 2012 | 138,006 | 3.12\% |
| MLCC 2003-C B1 | AA | 06/26/03 |  | 10,553 | 1 m LIBOR | 2025 | 2012 | 10,553 | 3.50\% |
| MLCC 2003-D A | AAA | 07/29/03 |  | 992,833 | 1 m LIBOR | 2028 | 2012 | 735,036 | 3.16\% |
| MLCC 2003-D B1 | AA | 07/29/03 |  | 10,758 | 1 m LIBOR | 2028 | 2012 | 10,758 | 3.48\% |
| Sequoia 2003-4 1A1 | AAA | 07/29/03 |  | 148,641 | 1 m LIBOR | 2033 | 2009 | 117,516 | 3.16\% |
| Sequoia 2003-4 1A2 | AAA | 07/29/03 |  | 150,000 | 6 m LIBOR | 2033 | 2009 | 120,439 | 3.23\% |
| Sequoia 2003-4 1B1 | AA | 07/29/03 |  | 3,864 | 1 m LIBOR | 2033 | 2009 | 3,864 | 3.50\% |
| Sequoia 2003-4 2A1 | AAA | 07/29/03 |  | 189,415 | 1 m LIBOR | 2033 | 2011 | 157,731 | 3.20\% |
| Sequoia 2003-4 2M1 | AA | 07/29/03 |  | 9,986 | 1 m LIBOR | 2033 | 2011 | 9,986 | 3.32\% |
| Sequoia 2003-4 2B1 | AA | 07/29/03 |  | 2,367 | 1 m LIBOR | 2033 | 2011 | 2,367 | 3.50\% |
| Sequoia 2003-5 A1 | AAA | 08/27/03 |  | 675,596 | 1 m LIBOR | 2033 | 2009 | 458,992 | 3.16\% |
| Sequoia 2003-5 A2 | AAA | 08/27/03 |  | 149,609 | 6 m LIBOR | 2033 | 2009 | 100,748 | 3.41\% |
| Sequoia 2003-5 B1 | AA | 08/27/03 |  | 15,043 | 1 m LIBOR | 2033 | 2009 | 15,043 | 3.45\% |
| Sequoia 2003-6 A1 | AAA | 10/29/03 |  | 458,238 | 1 m LIBOR | 2033 | 2009 | 324,067 | 3.16\% |
| Sequoia 2003-6 A2 | AAA | 10/29/03 |  | 180,474 | 6m LIBOR | 2033 | 2009 | 120,874 | 2.53\% |

Table 18: ABS Issued Characteristics — Residential Mortgage Loans (Sequoia) — Continued
Table 18
ABS Issued Characteristics — Residential Mortgage Loans (Sequoia) (all \$ in thousands)

| Sequoia <br> ABS Issued | $\begin{array}{r} \text { Debt } \\ \text { Rating } \end{array}$ | Issue <br> Date | Original Issue Amount | Index | Stated Maturity | Estimated Callable Date | Principal Outstanding At March 31, 2005 | $\begin{array}{r} \text { Interest } \\ \text { Rate At } \\ \text { March 31, } \\ 2005 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sequoia 2003-6 B1 | AA | 10/29/03 | 11,287 | 1 m LIBOR | 2033 | 2009 | 11,287 | 3.43\% |
| Sequoia 2003-7 A1 | AAA | 11/25/03 | 290,000 | 1 m LIBOR | 2034 | 2009 | 212,545 | 3.17\% |
| Sequoia 2003-7 A2 | AAA | 11/25/03 | 505,100 | 6 m LIBOR | 2034 | 2009 | 357,366 | 2.89\% |
| Sequoia 2003-7 B1 | AA | 11/25/03 | 16,607 | 1 m LIBOR | 2034 | 2009 | 16,607 | 3.40\% |
| Sequoia 2003-8 A1 | AAA | 12/23/03 | 791,768 | 1 m LIBOR | 2034 | 2009 | 619,538 | 3.17\% |
| Sequoia 2003-8 A2 | AAA | 12/23/03 | 150,000 | 6 m LIBOR | 2034 | 2009 | 122,542 | 3.06\% |
| Sequoia 2003-8 B1 | AA | 12/23/03 | 14,166 | 1 m LIBOR | 2034 | 2009 | 14,166 | 3.44\% |
| Sequoia 2003-8 B2 | A | 12/23/03 | 8,304 | 1 m LIBOR | 2034 | 2009 | 8,304 | 4.10\% |
| MLCC 2003-E A1 | AAA | 08/28/03 | 823,305 | 1 m LIBOR | 2028 | 2012 | 616,939 | 3.16\% |
| MLCC 2003-E A2 | AAA | 08/28/03 | 150,000 | 6 m LIBOR | 2028 | 2012 | 111,167 | 3.41\% |
| MLCC 2003-E B1 | AA | 08/28/03 | 10,547 | 1 m LIBOR | 2028 | 2012 | 10,547 | 3.45\% |
| MLCC 2003-F A1 | AAA | 09/25/03 | 839,000 | 1 m LIBOR | 2028 | 2012 | 640,620 | 3.17\% |
| MLCC 2003-F A2 | AAA | 09/25/03 | 270,000 | 6m LIBOR | 2028 | 2012 | 206,502 | 3.71\% |
| MLCC 2003-F A3 | AAA | 09/25/03 | 175,000 | Pass Through | 2028 | 2012 | 138,437 | 4.10\% |
| MLCC 2003-F B1 | AA | 09/25/03 | 13,913 | 1 m LIBOR | 2028 | 2012 | 13,913 | 1.00\% |
| MLCC 2003-H A1 | AAA | 12/22/03 | 365,708 | 1 m LIBOR | 2029 | 2012 | 291,220 | 3.17\% |
| MLCC 2003-H A2 | AAA | 12/22/03 | 240,000 | 6m LIBOR | 2029 | 2012 | 197,119 | 3.11\% |
| MLCC 2003-H A3A | AAA | 12/22/03 | 119,613 | Pass Through | 2029 | 2012 | 95,317 | 3.85\% |
| MLCC 2003-H B1 | AA | 12/22/03 | 7,875 | 1 m LIBOR | 2029 | 2012 | 7,875 | 0.86\% |
| MLCC 2003-H B2 | A | 12/22/03 | 6,000 | 1 m LIBOR | 2029 | 2012 | 6,000 | 3.40\% |
| Sequoia 2004-1 A1 | AAA | 01/28/04 | 601,250 | 6 m LIBOR | 2034 | 2010 | 480,696 | 3.20\% |
| Sequoia 2004-1 B1 | AA | 01/28/04 | 9,375 | 1 m LIBOR | 2034 | 2010 | 9,375 | 3.40\% |
| Sequoia 2004-1 B2 | A | 01/28/04 | 5,937 | 1 m LIBOR | 2034 | 2010 | 5,937 | 3.40\% |
| Sequoia 2004-2 A1 | AAA | 02/25/04 | 671,998 | 6 m LIBOR | 2034 | 2010 | 519,224 | 3.35\% |
| Sequoia 2004-2 B1 | AA | 02/25/04 | 11,550 | 1 m LIBOR | 2034 | 2010 | 11,550 | 3.35\% |
| Sequoia 2004-2 B2 | A | 02/25/04 | 7,000 | 1 m LIBOR | 2034 | 2010 | 7,000 | 3.83\% |
| Sequoia 2004-3 A1 | AAA | 03/30/04 | 894,673 | 6 m LIBOR | 2034 | 2010 | 698,493 | 3.55\% |
| Sequoia 2004-3 M1 | AA | 03/30/04 | 13,800 | 1 m LIBOR | 2034 | 2010 | 13,800 | 3.35\% |
| Sequoia 2004-3 M2 | A | 03/30/04 | 9,200 | 1 m LIBOR | 2034 | 2010 | 9,200 | 3.75\% |
| Sequoia 2004-4 A1 | AAA | 04/29/04 | 785,971 | 6 m LIBOR | 2010 | 2010 | 638,664 | 2.46\% |
| Sequoia 2004-4 B1 | AA | 04/29/04 | 14,612 | 1 m LIBOR | 2010 | 2010 | 14,612 | 3.35\% |
| Sequoia 2004-4 B2 | A | 04/29/04 | 8,350 | 1 m LIBOR | 2010 | 2010 | 8,350 | 3.75\% |
| Sequoia 2004-5 A1 | AAA | 05/27/04 | 547,657 | Pass Through | 2012 | 2012 | 445,318 | 3.59\% |
| Sequoia 2004-5 A2 | AAA | 05/27/04 | 185,613 | 1 m LIBOR | 2012 | 2012 | 152,409 | 3.11\% |
| Sequoia 2004-5 A3 | AAA | 05/27/04 | 74,897 | 6 m LIBOR | 2012 | 2012 | 61,499 | 2.82\% |
| Sequoia 2004-5 B1 | AA | 05/27/04 | 14,874 | 1 m LIBOR | 2012 | 2012 | 14,874 | 3.33\% |
| Sequoia 2004-5 B2 | A | 05/27/04 | 8,499 | 1 m LIBOR | 2012 | 2012 | 8,499 | 3.73\% |
| Sequoia 2004-6 A1 | AAA | 06/29/04 | 500,000 | Pass Through | 2012 | 2012 | 411,244 | 3.71\% |
| Sequoia 2004-6 A2 | AAA | 06/29/04 | 185,687 | 1 m LIBOR | 2012 | 2012 | 156,480 | 3.13\% |
| Sequoia 2004-6 A3a | AAA | 06/29/04 | 196,500 | 6 m LIBOR | 2012 | 2012 | 165,724 | 3.02\% |
| Sequoia 2004-6 A3b | AAA | 06/29/04 | 3,500 | 6 m LIBOR | 2012 | 2012 | 2,952 | 3.16\% |
| Sequoia 2004-6 B1 | AA | 06/29/04 | 15,725 | 1 m LIBOR | 2012 | 2012 | 15,725 | 3.35\% |
| Sequoia 2004-6 B2 | A | 06/29/04 | 9,250 | 1 m LIBOR | 2012 | 2012 | 9,250 | 3.73\% |
| SEMHT 2004-01 A | AAA | 06/29/04 | 317,044 | 1 m LIBOR | 2014 | 2012 | 268,628 | 3.08\% |
| Sequoia 2004-7 A1 | AAA | 07/29/04 | 498,828 | Pass Through | 2034 | 2012 | 234,355 | 3.83\% |
| Sequoia 2004-7 A2 | AAA | 07/29/04 | 252,102 | 1 m LIBOR | 2034 | 2012 | 222,202 | 3.16\% |
| Sequoia 2004-7 A3a | AAA | 07/29/04 | 247,874 | 6 m LIBOR | 2034 | 2012 | 209,855 | 3.23\% |
| Sequoia 2004-7 A3b | AAA | 07/29/04 | 3,956 | 6 m LIBOR | 2034 | 2012 | 3,349 | 3.45\% |
| Sequoia 2004-7 B1 | AA | 07/29/04 | 18,900 | 1 m LIBOR | 2034 | 2012 | 18,900 | 3.40\% |
| Sequoia 2004-7 B2 | A | 07/29/04 | 11,025 | 1 m LIBOR | 2034 | 2012 | 11,025 | 3.79\% |
| Sequoia 2004-8 A1 | AAA | 08/27/04 | 365,049 | 1 m LIBOR | 2034 | 2012 | 327,505 | 3.20\% |
| Sequoia 2004-8 A2 | AAA | 08/27/04 | 418,050 | 6 m LIBOR | 2034 | 2012 | 367,243 | 3.45\% |
| Sequoia 2004-8 B1 | AA | 08/27/04 | 16,400 | 1 m LIBOR | 2034 | 2012 | 16,400 | 3.37\% |
| Sequoia 2004-8 B2 | A | 08/27/04 | 8,200 | 1 m LIBOR | 2034 | 2012 | 8,200 | 3.75\% |
| Sequoia 2004-9 A1 | AAA | 09/29/04 | 453,364 | 1 m LIBOR | 2034 | 2012 | 419,597 | 3.19\% |
| Sequoia 2004-9 A2 | AAA | 09/29/04 | 296,310 | 6m LIBOR | 2034 | 2012 | 271,620 | 3.66\% |
| Sequoia 2004-9 B1 | AA | 09/29/04 | 14,915 | 1 m LIBOR | 2034 | 2012 | 14,915 | 3.36\% |
| Sequoia 2004-9 B2 | A | 09/29/04 | 8,242 | 1 m LIBOR | 2034 | 2012 | 8,242 | 3.73\% |
| Sequoia 2004-10 A-1A | AAA | 10/28/04 | 110,000 | 1 m LIBOR | 2034 | 2012 | 103,850 | 3.16\% |
| Sequoia 2004-10 A-1B | AAA | 10/28/04 | 12,225 | 1 m LIBOR | 2034 | 2012 | 11,541 | 3.22\% |
| Sequoia 2004-10 A-2 | AAA | 10/28/04 | 203,441 | 1 m LIBOR | 2034 | 2012 | 192,066 | 3.17\% |
| Sequoia 2004-10 A-3A | AAA | 10/28/04 | 180,000 | 6 m LIBOR | 2034 | 2012 | 164,008 | 2.57\% |
| Sequoia 2004-10 A-3B | AAA | 10/28/04 | 20,000 | 6 m LIBOR | 2034 | 2012 | 18,223 | 2.63\% |
| Sequoia 2004-10 A-4 | AAA | 10/28/04 | 126,799 | 6 m LIBOR | 2034 | 2012 | 115,534 | 2.58\% |
| Sequoia 2004-10 B-1 | AA | 10/28/04 | 14,042 | 1 m LIBOR | 2034 | 2012 | 14,042 | 3.35\% |
| Sequoia 2004-10 B-2 | A | 10/28/04 | 6,849 | 1 m LIBOR | 2034 | 2012 | 6,849 | 3.70\% |

## Table 18: ABS Issued Characteristics — Residential Mortgage Loans (Sequoia) — Continued

Table 18
ABS Issued Characteristics - Residential Mortgage Loans (Sequoia) (all \$ in thousands)

| Sequoia ABS Issued | $\begin{array}{r} \text { Debt } \\ \text { Rating } \end{array}$ | Issue Date | Original Issue Amount | Index | Stated <br> Maturity | Estimated Callable Date | Principal Outstanding At March 31, 2005 | Interest <br> Rate At March 31, 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sequoia 2004-11 A1 | AAA | 11/23/04 | 433,985 | 1m LIBOR | 2034 | 2012 | 412,607 | 3.15\% |
| Sequoia 2004-11 A2 | AAA | 11/23/04 | 86,036 | 6 m LIBOR | 2034 | 2012 | 81,724 | 3.04\% |
| Sequoia 2004-11 A3 | AAA | 11/23/04 | 170,694 | 1 m LIBOR | 2034 | 2012 | 160,308 | 3.15\% |
| Sequoia 2004-11 B1 | AA | 11/23/04 | 8,947 | 1 m LIBOR | 2034 | 2012 | 8,947 | 3.35\% |
| Sequoia 2004-11 B2 | A | 11/23/04 | 6,084 | 1 m LIBOR | 2034 | 2012 | 6,084 | 3.70\% |
| Sequoia 2004-12 A1 | AAA | 12/22/04 | 380,510 | 1 m LIBOR | 2035 | 2012 | 366,652 | 3.12\% |
| Sequoia 2004-12 A2 | AAA | 12/22/04 | 208,392 | 6 m LIBOR | 2035 | 2012 | 193,953 | 3.19\% |
| Sequoia 2004-12 A3 | AAA | 12/22/04 | 218,331 | 6 m LIBOR | 2035 | 2012 | 202,130 | 3.22\% |
| Sequoia 2004-12 B1 | AA | 12/22/04 | 8,588 | 1 m LIBOR | 2035 | 2012 | 8,588 | 3.35\% |
| Sequoia 2004-12 B2 | A | 12/22/04 | 6,134 | 1 m LIBOR | 2035 | 2012 | 6,134 | 3.70\% |
| Sequoia 2005-1 A1 | AAA | 01/27/05 | 298,055 | 1 m LIBOR | 2035 | 2013 | 290,513 | 3.08\% |
| Sequoia 2005-1 A2 | AAA | 01/27/05 | 100,000 | 6 m LIBOR | 2035 | 2013 | 98,408 | 3.17\% |
| Sequoia 2005-1 B1 | AA | 01/27/05 | 7,067 | 1 m LIBOR | 2035 | 2013 | 7,067 | 3.27\% |
| Sequoia 2005-1 B2 | A | 01/27/05 | 3,949 | 1 m LIBOR | 2035 | 2013 | 3,949 | 3.55\% |
| Sequoia 2005-2 A1 | AAA | 02/24/05 | 202,462 | 1 m LIBOR | 2035 | 2013 | 199,388 | 3.07\% |
| Sequoia 2005-2 A2 | AAA | 02/24/05 | 126,737 | 6 m LIBOR | 2035 | 2013 | 126,179 | 3.36\% |
| Sequoia 2005-2 B1 | AA | 02/24/05 | 6,016 | 1 m LIBOR | 2035 | 2013 | 6,016 | 3.24\% |
| Sequoia 2005-2 B2 | A | 02/24/05 | 3,266 | 1 m LIBOR | 2035 | 2013 | 3,266 | 3.52\% |
| Total Sequoia ABS Issuance |  |  | \$ 29,863,591 |  |  |  | 20,854,559 | 3.22\% |

Does not include Sequoia ABS acquired by Redwood or Acacia

## Table 19: ABS Issued Characteristics - IO's from Residential Real Esate Loans Sequoia Interest-Only Certificates Issued (all \$ in thousands)

Table 19
ABS Characteristics - IO's from Residential Real Estate Loans - Sequoia Interest Only Cerfiticates Issued (all \$ in thousands)

| Sequoia ABS <br> IO's Issued | $\begin{array}{r} \text { Debt } \\ \text { Rating } \end{array}$ | Issue <br> Date | Original Issue <br> Amount | Index | $\begin{array}{r} \text { Stated } \\ \text { Maturity } \end{array}$ | $\begin{array}{r} \text { Estimated } \\ \text { Callable } \\ \text { Date } \\ \hline \end{array}$ |  | Adjusted sue Amount t March 31, 2005 | Interest <br> Rate At <br> March 31, <br> $\mathbf{2 0 0 5}$ <br> 4.50 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MLCC 2003-C X-A-2 | AAA | 06/26/03 | 12,662 | Fixed | 2007 | 2007 |  | 2,890 | 4.50\% |
| MLCC 2003-D X-A-1 | AAA | 07/29/03 | 22,371 | Fixed | 2007 | 2007 |  | 6,253 | 4.50\% |
| MLCC 2003-E X-A-1 | AAA | 08/28/03 | 16,550 | Fixed | 2007 | 2007 |  | 6,495 | 4.25\% |
| MLCC 2003-F X-A-1 | AAA | 09/25/03 | 18,666 | Fixed | 2007 | 2007 |  | 7,508 | 4.50\% |
| Sequoia 2003-6 X-1 | AAA | 10/29/03 | 8,220 | Fixed | 2007 | 2007 |  | 3,328 | 4.50\% |
| SMFC 2003A AX1 | AAA | 10/31/03 | 70,568 | Fixed | 2007 | 2007 |  | 25,495 | 4.50\% |
| Sequoia 2003-7 X-1 | AAA | 11/25/03 | 10,345 | Fixed | 2007 | 2007 |  | 4,406 | 4.25\% |
| Sequoia 2003-8 X-1 | AAA | 12/23/03 | 12,256 | Fixed | 2007 | 2007 |  | 5,549 | 4.50\% |
| Sequoia 2004-1 X-1 | AAA | 01/28/04 | 7,801 | Fixed | 2007 | 2007 |  | 3,767 | 4.00\% |
| Sequoia 2004-2 X-1 | AAA | 02/25/04 | 8,776 | Fixed | 2007 | 2007 |  | 4,458 | 3.75\% |
| SMFC 2004A AX1 | AAA | 02/26/04 | 10,626 | Fixed | 2007 | 2007 |  | 7,224 | 3.75\% |
| MLCC 2003-H X-A-1 | AAA | 12/22/03 | 10,430 | Fixed | 2007 | 2007 |  | 5,025 | 4.25\% |
| Sequoia 2004-4 X-1 | AAA | 05/28/04 | 9,789 | Fixed | 2010 | 2010 |  | 5,869 | 4.25\% |
| Sequoia 2004-5 X-1 | AAA | 05/27/04 | 3,371 | Fixed | 2012 | 2012 |  | 2,030 | 4.15\% |
| Sequoia 2004-6 X-A | AAA | 06/29/04 | 10,884 | Pass Through | 2012 | 2012 |  | 8,826 | N/A |
| Sequoia 2004-7 X-A | AAA | 07/29/04 | 12,145 | Pass Through | 2034 | 2012 |  | 9,809 | N/A |
| Sequoia 2004-8 X-A | AAA | 08/27/04 | 18,270 | Pass Through | 2034 | 2012 |  | 15,469 | N/A |
| Sequoia 2004-9 X-A | AAA | 09/29/04 | 16,951 | Pass Through | 2034 | 2012 |  | 14,480 | N/A |
| Sequoia 2004-10 X-A | AAA | 10/28/04 | 14,735 | Pass Through | 2034 | 2012 |  | 12,919 | N/A |
| Sequoia 2004-11 X-A-1 | AAA | 11/23/04 | 12,603 | Pass Through | 2034 | 2012 |  | 11,361 | N/A |
| Sequoia 2004-11 X-A-2 | AAA | 11/23/04 | 4,697 | Pass Through | 2034 | 2012 |  | 4,237 | N/A |
| Sequoia 2004-12 X-A-1 | AAA | 12/22/04 | 14,453 | Pass Through | 2035 | 2012 |  | 13,732 | N/A |
| Sequoia 2004-12 X-A-2 | AAA | 12/22/04 | 4,619 | Pass Through | 2035 | 2012 |  | 4,620 | N/A |
| Sequoia 2005-1 X-A | AAA | 01/27/05 | 9,669 | Pass Through | 2035 | 2013 |  | 9,179 | N/A |
| Sequoia 2005-2 X-A | AAA | 02/24/05 | 7,484 | Pass Through | 2035 | 2013 |  | 7,290 | N/A |
| Total Sequoia Issuance |  |  | \$ 348,941 |  |  |  | \$ | 202,217 | 4.31\% |

Does not include Sequoia IO's acquired by Redwood or Acacia

Table 20
ABS Characteristics - Commercial Real Estate Loans

## (all \$ in thousands)



Table 21: ABS, CDO and Resecuritization Characteristics
Collateralized Debt Obligations and Other Resecuritizations - Acacia and SMFC (all \$ in thousands)
Table 21
ABS Characteristics
Collateralized Debt Obligations and Other Resecuritizations - Acacia and SMFC (all \$ in thousands)

| CDO \& Other Resecuritization Issuance | $\begin{array}{r} \text { Debt } \\ \text { Rating } \\ \hline \end{array}$ | Issue Date | Original Issue <br> Amount | Index | $\begin{array}{r} \text { Stated } \\ \text { Maturity } \\ \hline \end{array}$ | $\begin{array}{r}\text { Estimated } \\ \text { Callable } \\ \text { Date } \\ \hline\end{array}$ | Principal Outstanding At March 31, 2005 | $\begin{array}{r} \text { Interest } \\ \text { Rate At } \\ \text { March 31, } \\ \mathbf{2 0 0 5} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SMFC 2002A A1 | AAA | 04/30/02 | 64,761 | 1m LIBOR | 2030 | 2005 | - | 2.88\% |
| SMFC 2002A A2 | AAA | 04/30/02 | 15,861 | 1 m LIBOR | 2029 | 2005 | - | 3.43\% |
| Acacia CDO 1 A | AAA | 12/10/02 | 224,250 | 3 m LIBOR | 2018 | 2010 | 192,943 | 3.52\% |
| Acacia CDO 1 B | AA | 12/10/02 | 45,000 | 3 m LIBOR | 2037 | 2010 | 45,000 | 4.24\% |
| Acacia CDO 1 C | BBB | 12/10/02 | 15,750 | 3 m LIBOR | 2037 | 2010 | 15,750 | 5.64\% |
| SMFC 2002B I A1 | AA | 12/19/02 | 16,855 | Fixed | 2031 | 2005 | 888 | 5.43\% |
| SMFC 2002B I A2 | A | 12/19/02 | 18,274 | Fixed | 2031 | 2005 | 962 | 5.68\% |
| SMFC 2002B I A3 | BBB | 12/19/02 | 17,221 | Fixed | 2031 | 2005 | 907 | 6.38\% |
| SMFC 2002B I A4 | BB | 12/19/02 | 25,133 | Fixed | 2031 | 2005 | 1,323 | 6.75\% |
| SMFC 2002B II A1 | AA | 12/19/02 | 15,517 | Fixed | 2039 | 2005 | 1,041 | 4.82\% |
| SMFC 2002B II A2 | A | 12/19/02 | 18,345 | Fixed | 2039 | 2005 | 1,230 | 4.92\% |
| SMFC 2002B II A3 | BBB | 12/19/02 | 14,989 | Fixed | 2039 | 2005 | 1,005 | 5.35\% |
| SMFC 2002B II A4 | BB | 12/19/02 | 8,347 | Fixed | 2039 | 2005 | 560 | 6.00\% |
| Acacia CDO 2 A | AAA | 05/13/03 | 222,000 | 3m LIBOR | 2023 | 2011 | 210,173 | 3.61\% |
| Acacia CDO 2 B | AA | 05/13/03 | 45,375 | 3 m LIBOR | 2038 | 2011 | 45,375 | 4.26\% |
| Acacia CDO 2 C | BBB | 05/13/03 | 16,500 | 3m LIBOR | 2038 | 2011 | 16,500 | 6.21\% |
| Acacia CDO 3 A | AAA | 11/04/03 | 222,000 | 3 m LIBOR | 2038 | 2011 | 221,552 | 3.53\% |
| Acacia CDO 3 B | AA | 11/04/03 | 45,750 | 3 m LIBOR | 2038 | 2011 | 45,750 | 4.15\% |
| Acacia CDO 3 C | BBB | 11/04/03 | 16,500 | 3 m LIBOR | 2038 | 2011 | 16,500 | 6.35\% |
| Acacia CDO 4 A | AAA | 04/08/04 | 229,400 | 3 m LIBOR | 2039 | 2012 | 229,130 | 3.00\% |
| Acacia CDO 4 B1 | AA | 04/08/04 | 45,300 | 3 m LIBOR | 2039 | 2012 | 45,300 | 3.47\% |
| Acacia CDO 4 B2 | AA | 04/08/04 | 2,000 | Fixed | 2039 | 2012 | 2,000 | 4.81\% |
| Acacia CDO 4 C1 | BBB | 04/08/04 | 13,700 | 3m LIBOR | 2039 | 2012 | 13,700 | 5.47\% |
| Acacia CDO 4 C2 | BBB | 04/08/04 | 3,000 | Fixed | 2039 | 2012 | 3,000 | 6.81\% |
| Acacia CDO 5 A | AAA | 07/14/04 | 222,500 | 3 m LIBOR | 2039 | 2012 | 222,447 | 3.33\% |
| Acacia CDO 5 B | AA | 07/14/04 | 42,250 | 3 m LIBOR | 2039 | 2012 | 42,250 | 3.75\% |
| Acacia CDO 5 C | A | 07/14/04 | 9,000 | 3 m LIBOR | 2039 | 2012 | 9,000 | 4.40\% |
| Acacia CDO 5 D | A | 07/14/04 | 3,000 | 3 m LIBOR | 2039 | 2012 | 3,000 | 4.95\% |
| Acacia CDO 5 E | BBB | 07/14/04 | 5,375 | 3 m LIBOR | 2039 | 2012 | 5,375 | 5.75\% |
| Acacia CDO 6 Al | AAA | 11/09/04 | 222,000 | 3 m LIBOR | 2040 | 2012 | 222,000 | 3.13\% |
| Acacia CDO 6 A2 | AAA | 11/09/04 | 15,000 | 3 m LIBOR | 2040 | 2012 | 15,000 | 3.42\% |
| Acacia CDO 6 B | AA | 11/09/04 | 27,000 | 3 m LIBOR | 2040 | 2012 | 27,000 | 3.57\% |
| Acacia CDO 6 C | A | 11/09/04 | 6,500 | 3 m LIBOR | 2040 | 2012 | 6,500 | 4.12\% |
| Acacia CDO 6 D | A | 11/09/04 | 3,000 | 3 m LIBOR | 2040 | 2012 | 3,000 | 4.77\% |
| Acacia CDO 6 E1 | BBB | 11/09/04 | 1,500 | 3 m LIBOR | 2040 | 2012 | 1,500 | 5.57\% |
| Acacia CDO 6 E2 | BBB | 11/09/04 | 7,000 | Fixed | 2040 | 2012 | 7,000 | 6.95\% |
| Acacia CDO 7 A | AAA | 03/10/05 | 231,700 | 3 m LIBOR | 2045 | 2013 | 231,700 | 3.33\% |
| Acacia CDO 7 B | AA | 03/10/05 | 28,100 | 3 m LIBOR | 2045 | 2013 | 28,100 | 3.62\% |
| Acacia CDO 7 C | A | 03/10/05 | 6,000 | 3 m LIBOR | 2045 | 2013 | 6,000 | 4.22\% |
| Acacia CDO 7 D | BBB | 03/10/05 | 16,200 | 3 m LIBOR | 2045 | 2013 | 16,200 | 5.64\% |
| Total Resecuritizations |  |  | ,207,953 |  |  |  | \$ 1,956,662 | 3.58\% |

Does not include securities acquired by Redwood or Acacia

FOR IMMEDIATE RELEASE

CONTACT: Harold Zagunis
Tuesday, May 3, 2005 Redwood Trust, Inc.
(415) 389-7373

## Redwood Trust Reports First Quarter 2005 Results

MILL VALLEY, California - May 3, 2005 - Redwood Trust, Inc. (NYSE: RWT) today reported GAAP earnings of $\$ 61$ million (\$2.42 per share) for the first quarter of 2005.

Our core earnings were $\$ 1.82$ per share for the first quarter, an increase of $6 \%$ relative to first quarter 2004 core earnings of $\$ 1.71$ per share but a slight decrease from fourth quarter 2004 core earnings of $\$ 1.86$ per share. Core earnings exclude gains and losses from asset sales, calls, and market value changes that are included in reported GAAP earnings. We believe core earnings can be a meaningful measure of Redwood's financial performance in addition to reported GAAP results because core earnings highlights that portion of our reported earnings that is more likely to be ongoing in nature. A reconciliation of our core earnings to GAAP earnings appears in the tables below.

Redwood declared dividends of $\$ 0.70$ per share for the first quarter of 2005.
Doug Hansen, Redwood's President, said, "Our portfolio of high-quality real estate assets continues to produce strong cash flows and earnings, and real estate credit trends remain favorable."

Hansen continued, "As noted in the past, we expect our quarterly core earnings per share results will most likely decline somewhat during 2005 as our highest yielding assets from the past pay down or are called away."
"We are continuing to face increased levels of competition for asset acquisitions at a time when the supply of new high-quality real estate loan originations is declining," said Hansen. "We were able to source a reasonable amount of attractive new assets for our permanent asset portfolio during the first quarter, although our acquisition rate is slowing. Given current market conditions, we expect that our rate of asset acquisition will continue to decline."
"We have a material amount of cash that is not yet invested," Hansen continued. "In addition, we are actively working on a number of additional asset sales and capital recycling opportunities that could generate more cash. We are willing to hold this cash while looking patiently for attractive long-term high-quality investment opportunities. Even if current market conditions persist, we do expect to invest our unutilized cash over time, and to continue to grow by employing capital in both new and existing products. Accordingly, we are continuing to make significant new investments in staff, infrastructure, and information technologies."
"We expect our assets will continue to generate strong cash flows," said Hansen. "We expect to continue to post results and pay dividends that are attractive on an absolute basis, so long as real estate credit results for high-quality residential and commercial real estate loans are reasonably favorable."

## Review of the First Quarter of 2005

From the fourth quarter of 2004 to the first quarter of 2005, GAAP return on equity rose slightly from $25.0 \%$ to $27.0 \%$ and core return on equity declined slightly from $23.5 \%$ to $22.9 \%$. Our use of "core equity" is described below.

Redwood's estimated total taxable income (pre-tax income as calculated according to the tax rules) was $\$ 1.89$ per share for the first quarter of 2005 , $\$ 2.46$ for the fourth quarter of 2004 , and $\$ 2.57$ per share for the first quarter of 2004 . Estimated REIT taxable income (which excludes income earned in taxable nonREIT
subsidiaries) was $\$ 1.84$ per share for the first quarter of $2005, \$ 2.09$ per share for the fourth quarter of 2004, and $\$ 2.15$ per share for the first quarter of 2004.
Permanent assets are the assets we own and hold in portfolio for the long term to earn interest income and to benefit from asset appreciation and call gains. Redwood's total permanent asset acquisitions for the first quarter were $\$ 50$ million, including $\$ 0.5$ million residential credit-enhancement securities (CES) and $\$ 0.5$ million interest-only (IO) securities acquired from Sequoia residential securitizations we sponsored, $\$ 21$ million residential credit-enhancement securities (CES) acquired from securitizations sponsored by others, $\$ 14$ million commercial real estate CES, $\$ 3$ million commercial real estate loans, and $\$ 11$ million collateralized debt obligation (CDO) equity securities acquired from the $\$ 300$ million Acacia CDO 7 securitization we sponsored during the first quarter. Permanent asset acquisitions for the four quarters of 2004 were $\$ 54$ million, $\$ 80$ million, $\$ 75$ million, and $\$ 64$ million, respectively. Redwood's asset acquisitions from Sequoia and Acacia securitizations do not appear as assets on our Consolidated Balance Sheets as these securitizations are accounted for as financings for GAAP purposes.

We sold $\$ 27$ million (market value) permanent assets during the first quarter of 2005, generating GAAP gains of $\$ 8$ million and estimated tax gains of $\$ 7$ million. An additional $\$ 14$ million permanent assets were called during the first quarter, generating GAAP gains of $\$ 8$ million and estimated tax gains of $\$ 6$ million. GAAP gains from these sales and calls represent the primary difference between GAAP and core earnings for the first quarter.

Total permanent assets increased by $6 \%$ (from $\$ 626$ million to $\$ 660$ million) during the first quarter as a net result of $\$ 50$ million new acquisitions, $\$ 32$ million market value appreciation, and $\$ 11$ million net discount amortization income accruals, offset by $\$ 40$ million sales (including $\$ 13$ million sales to Acacia CDO 7 ), $\$ 7$ million calls, and $\$ 12$ million principal pay downs.

During the first quarter of 2005, we sponsored two Sequoia securitizations (Sequoia 2005-1 and Sequoia 2005-2), securitizing \$767 million high-quality residential real estate loans. On average during 2004, we sponsored the securitization of $\$ 2.4$ billion residential loans per quarter. Our residential loan securitization volume and our securitization margin (the gain-on-sale we generate for tax purposes in our taxable non-REIT subsidiaries when we sponsor a residential securitization) have declined. A flatter yield curve (higher short-term interest rates relative to longer-term interest rates) has reduced homeowner interest in the short-term adjustable rate loans (ARMs) we have been acquiring for sale to Sequoia. In addition, homeowners have increasingly favored competing short-term ARM products (negative amortization option ARMs and Moving Treasury Average ARMs), reducing interest in our core LIBOR-index ARM product. Our securitization margins have declined due to increased demand from banks for whole loans for their portfolios and increased securitization competition from Wall Street firms and others. We expect that our taxable income gains from securitization in 2005 will be substantially reduced from the $\$ 32$ million taxable income gains we earned in 2004. The securitizations we sponsor are treated as financings for GAAP purposes, so no gain or loss on the sale of accumulated securitization assets to securitization entities is recorded in our GAAP statements.

As a result of sales of residential CES and prepayments within the loan pools underlying the CES we own, total residential real estate credit managed by Redwood increased only slightly to $\$ 152$ billion at the end of the first quarter from $\$ 149$ billion at year-end. Seriously delinquent loans (over 90 days, in foreclosure, in bankruptcy, or real estate owned) within Redwood's managed residential loans increased during the first quarter while remaining at low levels. Serious delinquencies were $\$ 217$ million ( $0.14 \%$ of loan balances) at quarter-end and $\$ 164$ million ( $0.11 \%$ of loan balances) at the beginning of the quarter. One year ago, serious delinquencies were $\$ 146$ million ( $0.16 \%$ of loan balances of $\$ 89$ billion).

Credit losses for Redwood's managed residential loans were $\$ 1.4$ million for the first quarter, $\$ 0.7$ million for the fourth quarter of 2004 , and $\$ 0.1$ million for the first quarter of 2004. Our residential credit loss rates remain under one basis point ( $0.01 \%$ ) of loan balances on an annual basis.

At March 31, 2005, Redwood credit-enhanced (assumed first-loss credit risk on) $\$ 13$ billion commercial real estate loans. Serious delinquencies on these loans at quarter-end totaled $\$ 5$ million ( $0.04 \%$ of loan balances), and there were no commercial credit losses during the quarter.

Credit results for the remainder of our permanent assets were also strong during the first quarter of 2005

During the quarter, interest rates rose, the yield curve flattened, prepayment rates for the adjustable-rate residential loans underlying our residential CES and IO securities (including assets acquired from Sequoia) increased, and prepayment rates for fixed-rate and hybrid residential loans underlying our residential CES decreased. We believe our balance sheet and operations are well balanced with respect to changes in interest rates and prepayment rates, and that there has been no major effect of these current trends on our results and cash flows.

Operating expenses (before excise taxes and variable stock option expense, but including FAS 123 expenses for the granting of stock options) for the first quarter of 2005 were $\$ 10.7$ million and our efficiency ratio (operating expenses as a percent of net interest income) was $18 \%$. In the first quarter of 2004 , operating expenses were $\$ 8.3$ million and our efficiency ratio was also $18 \%$. From the first quarter of 2004 to the first quarter of 2005 , our operating expenses grew by $30 \%$ while our business (as measured by the size of our permanent asset portfolio) grew by $64 \%$.

Redwood continues to use only equity capital (no debt) to fund its permanent assets. We utilize debt only to fund assets accumulated and held temporarily as inventory for sale to future securitizations.

At March 31, 2005, the assets Redwood owns (excluding assets owned by securitization entities that are consolidated for GAAP) included permanent assets of $\$ 660$ million, assets held temporarily as inventory for sale to future securitizations of $\$ 379$ million, unrestricted cash of $\$ 65$ million, interest rate agreements of $\$ 28$ million, and net working capital and fixed assets of $\$ 43$ million, for a total of $\$ 1.1$ billion. These assets were funded with Redwood debt of $\$ 199$ million and equity of $\$ 948$ million. Our debt-to-capital ratio was $17 \%$ and our debt-to-equity ratio was 0.2 X .

Redwood issued 344,755 new common shares through its Direct Stock Purchase and Dividend Reinvestment Plan in the first quarter at an average net price to Redwood of $\$ 55.83$ per share, raising $\$ 19$ million new equity capital.

At quarter-end, after setting aside the capital we need to run our current business under our risk-adjusted capital guidelines, and setting aside cash equaling the estimated REIT taxable income we will distribute as dividends prior to September 2006, we had $\$ 80$ million of excess cash available to invest in new permanent assets.

Reported GAAP book value per share at quarter-end was $\$ 38.67$ per share, an increase of $8 \%$ during the quarter. Adjusted core book value per share at quarter-end was $\$ 31.03$ per share, an increase of $4 \%$ during the quarter. Core book value is reported GAAP book value less unrealized asset market value appreciation. Adjusted core book value is core book value less REIT taxable income earned that will need to be distributed as dividends prior to September 2006. We believe adjusted core equity is a good measure of the amount of capital we have available in the long-term to run our business. A reconciliation of core equity and adjusted core equity to GAAP equity appears in the tables below.

## Update for the Second Quarter of 2005 (through May 2, 2005)

Permanent asset acquisitions completed during the second quarter of 2005 to date have totaled $\$ 7$ million, including $\$ 0.8$ million residential CES and $\$ 0.4$ million IO securities acquired from the $\$ 365$ million Sequoia 2005-3 residential securitization we sponsored in April, and $\$ 6$ million residential CES acquired from securitizations sponsored by others. To date in the second quarter, we have not sold permanent assets.

Our credit results have remained excellent during the second quarter of 2005 to date.
Calls of residential CES were $\$ 7$ million principal value in April, generating estimated gains of $\$ 3$ million for GAAP and $\$ 2$ million for tax.

## Additional Information

Please see our supplemental information package, released today on our web site (www.redwoodtrust.com) and included as an exhibit to our Current Report on Form 8-K, for more information about the first quarter of 2005. In addition, our Quarterly Report on Form 10-Q for the quarter ended March 31, 2005 also contains important additional information about the first quarter.

As is our current practice, we plan to simultaneously release our second quarter earnings release, Quarterly Report on Form 10-Q, and supplemental information package. Our current plan is to release these documents for the second quarter of 2005 no later than the SEC filing deadline for our Quarterly Report on Form 10-Q of August 9, 2005.

Redwood Trust invests in, credit-enhances, and securitizes residential and commercial real estate loans and securities. The company is a leader in the real estate loan marketplace, with assets backed by $\$ 151$ billion of residential real estate loans, representing approximately $10 \%$ of the U.S. jumbo residential real estate loan market.

## CAUTIONARY STATEMENT

This press release contains forward-looking statements within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Statements that are not historical in nature, including the words "anticipated," "estimated," "should," "expect," "believe," "intend," and similar expressions, are intended to identify forward-looking statements. These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our Annual Report on Form 10-K under the caption "Risk Factors." Other risks, uncertainties, and factors that could cause actual results to differ materially from those projected are detailed from time to time in reports filed by us with the Securities and Exchange Commission, or SEC, including Forms 10-Q and 8$K$.

We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. In light of these risks, uncertainties, and assumptions, the forward-looking events mentioned, or discussed in, this press release might not occur. Accordingly, our actual results may differ from our current expectations, estimates, and projections.

Important factors that may impact our actual results include changes in interest rates and market values; changes in prepayment rates; general economic conditions, particularly as they affect the price of earning assets and the credit status of borrowers; the level of liquidity in the capital markets as it affects our ability to finance our real estate asset portfolio; and other factors not presently identified. For a discussion of risk factors, readers should review the section of our Annual Report on Form 10-K entitled "Risk Factors". This press release contains statistics and other data that in some cases have been obtained from, or compiled from information made available, by servicers and other third-party service providers.

## REDWOOD TRUST, INC

(All dollars in millions, except per share data)

| CONSOLIDATED INCOME STATEMENT |  | $\begin{array}{r} \text { First } \\ \text { Quarter } \\ 2005 \end{array}$ |  | Fourth Quarter 2004 |  | Third 2004 |  | Second Quarter 2004 | FirstQuarter2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income | \$ | 237.2 | \$ | 205.2 | \$ | 180.1 | \$ | 138.0 | \$ | 124.8 |
| Interest Expense |  | (176.0) |  | (147.2) |  | (114.8) |  | (90.4) |  | (79.5) |
| Net Interest Income | \$ | 61.2 | \$ | 58.0 | \$ | 65.3 | \$ | 47.6 | \$ | 45.3 |
| Operating Expenses |  | (10.7) |  | (7.9) |  | (8.0) |  | (8.9) |  | (8.3) |
| Net Recognized Gains (Losses) and Valuation Adjustments |  | 15.0 |  | 8.9 |  | 20.5 |  | 12.3 |  | 17.4 |
| Variable Stock Option (Expense) Income |  | 0.1 |  | (0.0) |  | (0.2) |  | 0.6 |  | (1.4) |
| Excise Tax (Expense) Credit |  | (0.3) |  | 0.2 |  | (0.3) |  | (0.2) |  | (0.3) |
| Provision For Income Taxes |  | (4.7) |  | (4.8) |  | (5.0) |  | (1.5) |  | (1.9) |
| Reversal of Deferred Tax Valuation Allowance |  | 0.0 |  | 0.0 |  | 0.0 |  | 5.2 |  | 0.0 |
| GAAP Earnings | \$ | 60.6 | \$ | 54.4 | \$ | 72.3 | \$ | 55.1 | \$ | 50.8 |
| Less: Net Recognized (Gains) Losses and Valuation Adjustments |  | (15.0) |  | (8.9) |  | (20.5) |  | (12.3) |  | (17.4) |
| Less: Variable Stock Option (Expense) Income |  | (0.1) |  | 0.0 |  | 0.2 |  | (0.6) |  | 1.4 |
| Less: One Time Deferred Tax (Benefit) |  | 0.0 |  | (0.0) |  | (0.0) |  | (5.2) |  | 0.0 |
| Core Earnings(1) | \$ | 45.5 | \$ | 45.5 | \$ | 52.0 | \$ | 37.0 | \$ | 34.8 |
| Average Diluted Shares (thousands) |  | 25,021 |  | 24,491 |  | 22,728 |  | 21,325 |  | 20,399 |
| GAAP Earnings per Share (Diluted) | \$ | 2.42 | \$ | 2.22 | \$ | 3.18 | \$ | 2.58 | \$ | 2.49 |
| Core Earnings per Share(1) | \$ | 1.82 | \$ | 1.86 | \$ | 2.29 | \$ | 1.74 | \$ | 1.71 |
| Estimated Total Taxable Income Per Share Outstanding | \$ | 1.89 | \$ | 2.46 | \$ | 2.53 | \$ | 3.35 | \$ | 2.57 |
| Estimated REIT Taxable Income Per Share Outstanding | \$ | 1.84 | \$ | 2.09 | \$ | 2.10 | \$ | 2.81 | \$ | 2.15 |
| Dividends Per Common Share (Regular) | \$ | 0.70 | \$ | 0.67 | \$ | 0.67 | \$ | 0.67 | \$ | 0.67 |
| Dividends Per Common Share (Special) | \$ | 0.00 | \$ | 5.50 | \$ | 0.00 | \$ | 0.00 | \$ | 0.50 |
| Total Dividends per Common Share | \$ | 0.70 | \$ | 6.17 | \$ | 0.67 | \$ | 0.67 | \$ | 1.17 |
| GAAP Net Interest Income / Average GAAP Equity |  | 27.3\% |  | 26.7\% |  | 32.6\% |  | 28.7\% |  | 31.0\% |
| Core Net Interest Income / Average Core Equity(2) |  | 30.8\% |  | 29.9\% |  | 37.5\% |  | 32.6\% |  | 35.7\% |
| GAAP ROE: GAAP Earnings/ Avg GAAP Common Equity |  | 27.1\% |  | 25.0\% |  | 36.1\% |  | 33.2\% |  | 34.8\% |
| Core ROE: Core Earnings / Avg Common Core Equity |  | 22.9\% |  | 23.5\% |  | 29.9\% |  | 25.4\% |  | 27.5\% |

[^2]
## REDWOOD TRUST, INC.

(All dollars in millions, except per share data)

| CONSOLIDATED BALANCE SHEET |  | $\begin{array}{r} 31-\mathrm{Mar} \\ 2005 \\ \hline \end{array}$ |  | $\begin{array}{r} 31-\mathrm{Dec} \\ 2004 \\ \hline \end{array}$ |  | $\begin{array}{r} 30-\text { Sept } \\ 2004 \\ \hline \end{array}$ |  | $\begin{array}{r} 30-J u n \\ 2004 \\ \hline \end{array}$ | $\begin{array}{r} 31-\mathrm{Mar} \\ 2004 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Real Estate Loans | \$ | 21,493 | \$ | 22,208 | \$ | 21,558 | \$ | 19,916 | \$ | 18,086 |
| Residential Home Equity Lines of Credit (HELOC) |  | 279 |  | 296 |  | 317 |  | 327 |  | - |
| Residential Loan Credit-Enhancement Securities |  | 611 |  | 562 |  | 497 |  | 442 |  | 375 |
| Commercial Real Estate Loans |  | 57 |  | 54 |  | 33 |  | 34 |  | 22 |
| Securities Portfolio |  | 1,534 |  | 1,395 |  | 1,239 |  | 1,095 |  | 937 |
| Cash and Cash Equivalents |  | 65 |  | 57 |  | 76 |  | 38 |  | 58 |
| Other Assets |  | 246 |  | 206 |  | 192 |  | 163 |  | 113 |
| Total Consolidated Assets | \$ | 24,285 | \$ | 24,778 | \$ | 23,912 | \$ | 22,015 | \$ | 19,591 |
| Redwood Trust Debt | \$ | 199 | \$ | 203 | \$ | 246 | \$ | 270 | \$ | 278 |
| Consolidated Asset-Back Securities Issued |  | 23,057 |  | 23,630 |  | 22,680 |  | 20,923 |  | 18,630 |
| Other Liabilities |  | 81 |  | 81 |  | 84 |  | 64 |  | 75 |
| Common Equity |  | 948 |  | 864 |  | 902 |  | 758 |  | 608 |
| Total Liabilities and Equity | \$ | 24,285 | \$ | 24,778 | \$ | 23,912 | \$ | 22,015 | \$ | 19,591 |
| Total GAAP Equity | \$ | 948 | \$ | 864 | \$ | 902 | \$ | 758 | \$ | 608 |
| Less: Accumulated Other Comprehensive Income |  | (125) |  | (105) |  | (96) |  | (111) |  | (79) |
| Core Equity | \$ | 823 | \$ | 759 | \$ | 806 | \$ | 647 | \$ | 529 |
| Less: Undistributed REIT Taxable Income |  | (63) |  | (38) |  | (139) |  | (110) |  | (69) |
| Adjusted Core Equity | \$ | 760 | \$ | 721 | \$ | 667 | \$ | 537 | \$ | 460 |
| Common Shares Outstanding at Period End (thousands) |  | 24,514 |  | 24,154 |  | 23,346 |  | 21,511 |  | 19,796 |
| GAAP Equity (GAAP Book Value) per Common Share | \$ | 38.67 | \$ | 35.78 | \$ | 38.63 | \$ | 35.24 | \$ | 30.72 |
| Core Equity (Core Book Value) per Common Share(1) | \$ | 33.58 | \$ | 31.42 | \$ | 34.50 | \$ | 30.06 | \$ | 26.75 |
| Adjusted Core Equity per Share(2) | \$ | 31.03 | \$ | 29.86 | \$ | 28.55 | \$ | 24.96 | \$ | 23.25 |
| Average Total Consolidated Assets | \$ | 24,563 | \$ | 24,320 | \$ | 22,877 | \$ | 20,610 | \$ | 18,386 |
| Average Consolidated Earning Assets | \$ | 24,043 | \$ | 23,890 | \$ | 22,461 | \$ | 20,283 | \$ | 18,158 |
| Average Debt and Asset Backed Securities Issued | \$ | 23,602 | \$ | 23,304 | \$ | 22,011 | \$ | 19,890 | \$ | 17,747 |
| Average Total GAAP Equity | \$ | 895 | \$ | 870 | \$ | 802 | \$ | 664 | \$ | 584 |

(1) Core equity is calculated as GAAP equity less unrealized gains and losses on certain assets and hedges. A reconciliation of core equity to GAAP equity appears in the table presenting balance sheet data. Management believes measurements based on core equity provide relevant and useful information regarding its results of operations in addition to GAAP measures of performance. This is, in part, because market valuation adjustments reflected in GAAP equity represent unrealized gains and losses on a portion of the balance sheet only and may not be reflective of the equity available to invest in operations. Because all companies and analysts do not calculate non-GAAP measures in the same fashion, core equity and ratios using core equity as calculated by the company might not be comparable to similarly titled measures reported by other companies.
(2) As a REIT we have minimum dividend distribution requirements. We thus have future payment obligations, but these are not recognized in GAAP accounting until dividends are declared. Cash that we have earned but that we must pay out as dividends is not cash that will be available to us to acquire long-term assets and build our business. Thus, we calculate adjusted core equity in order to provide additional information about our equity available after the distribution of our dividend requirements and review of equity available to fund our long-term assets.

## REDWOOD TRUST, INC.

## (All dollars in millions)

| $\underline{\text { LEVERAGE RATIOS(1) }}$ |  | $\begin{array}{r} 31-\mathrm{Mar} \\ 2005 \\ \hline \end{array}$ |  | $\begin{array}{r} 31-\mathrm{Dec} \\ 2004 \\ \hline \end{array}$ |  | $\begin{array}{r} 30-\text { Sep } \\ 2004 \\ \hline \end{array}$ |  | $\begin{array}{r} 30-J u n \\ 2004 \\ \hline \end{array}$ | $\begin{array}{r} 31-\mathrm{Mar} \\ 2004 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Reported Consolidated Assets | \$ | 24,285 | \$ | 24,778 | S | 23,912 | \$ | 22,015 | \$ | 9,591 |
| Less: Assets Consolidated from Securitization Entities |  | $(23,138)$ |  | $(23,711)$ |  | $(22,764)$ |  | 20,987) |  | (1,705) |
| Redwood's Permanent Assets and Inventory Assets | \$ | 1,147 | \$ | 1,067 | \$ | 1,148 | \$ | 1,028 | \$ | 886 |
| Total Redwood Debt and Consolidated ABS Issued Securities | \$ | 23,256 | \$ | 23,833 | \$ | 22,926 | \$ | 21,193 | \$ | 8,908 |
| Less: Consolidated ABS Issued Securities |  | $(23,057)$ |  | $(23,630)$ |  | $(22,680)$ |  | 20,923) |  | 8,630) |
| Redwood's Debt | \$ | 199 | \$ | 203 | \$ | 246 | \$ | 270 | \$ | 278 |
| Redwood Debt | \$ | 199 | \$ | 203 | \$ | 246 | \$ | 270 | \$ | 278 |
| Redwood Equity |  | 948 |  | 864 |  | 902 |  | 758 |  | 608 |
| Redwood Capital | \$ | 1,147 | \$ | 1,067 | \$ | 1,148 | \$ | 1,028 | \$ | 886 |
| Redwood Debt to GAAP Equity |  | 0.2x |  | 0.2 x |  | 0.3 x |  | 0.4x |  | 0.5x |
| GAAP Equity / Redwood's Direct Assets |  | 83\% |  | 81\% |  | 79\% |  | 74\% |  | 69\% |
| Redwood Debt to Capital Ratio |  | 17\% |  | 19\% |  | 21\% |  | 26\% |  | 31\% |

(1) The Asset-Backed Securities reported on our GAAP balance sheet as liabilities consist of asset-backed securities issued by bankruptcy-remote securitization entities. The owners of these securities have no recourse to Redwood and must look only to the assets of the securitization entities for repayment. Both the assets and liabilities of these entities, however, are consolidated on Redwood's balance sheet for GAAP reporting purposes. Management believes that an analyst could achieve insight into Redwood's business and balance sheet by distinguishing between debt that must be repaid by Redwood and Asset-Backed Securities that are consolidated onto Redwood's balance sheet from other entities. This table shows leverage ratios calculated for Redwood using measures that incorporate Redwood's debt only.

## REDWOOD TRUST, INC.

## (All dollars in millions, except per share data)


(1) Includes loans securitized by securitization entities sponsored by Redwood that are consolidated on Redwood's GAAP balance sheet as well as loans owned directly by Redwood on a temporary basis prior to sale to a securitization entity.

## REDWOOD TRUST, INC.

## (All dollars in millions, except per share data)

|  |  |  |  | Fourth Quarter 2004 |  | Third Quarter 2004 |  | Second Quarter 2004 | FirstQuarter2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated Residential Home Equity Lines of Credit (HELOC) |  |  |  |  |  |  |  |  |  |  |
| Start of Period Balances | \$ | 296 | \$ | 317 | \$ | 327 | \$ | 0 | \$ | 0 |
| Acquisitions |  | 0 |  | 0 |  | 0 |  | 335 |  | 0 |
| Sales Proceeds (Not Including Sales to Consolidated Asset-Backed Securities Trusts) |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Principal Pay Downs |  | (16) |  | (20) |  | (8) |  | (8) |  | 0 |
| Net Amortization Expense |  | (1) |  | (1) |  | (1) |  | (0) |  | 0 |
| Net Charge Offs (Recoveries) |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Credit Provisions |  | 0 |  | 0 |  | (1) |  | (0) |  | 0 |
| Net Recognized Gains (Losses) \& Valuation Adjustments |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| End of Period Balances | \$ | 279 | \$ | 296 | \$ | 317 | \$ | 327 | \$ | 0 |
| Average Amortized Cost During Period, Net of Credit Reserves | \$ | 285 | \$ | 303 | \$ | 323 | \$ | 124 | \$ | 0 |
| Interest Income | \$ | 3 | \$ | 2 | \$ | 1 | \$ | 1 | \$ | 0 |
| Yield |  | 3.59\% |  | 2.87\% |  | 2.00\% |  | 1.73\% |  | 0.00\% |
| Principal Value of Loans | \$ | 273 | \$ | 289 | \$ | 309 | \$ | 317 | \$ | 0 |
| Credit Reserve |  | (1) |  | (1) |  | (1) |  | (0) |  | 0 |
| Net Premium to be Amortized |  | 7 |  | 8 |  | 9 |  | 10 |  | 0 |
| Residential Home Equity Lines of Credit | \$ | 279 | \$ | 296 | \$ | 317 | \$ | 327 | \$ | 0 |
| Credit Reserve, Start of Period | \$ | 1 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 |
| Net Charge-Offs |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Credit Provisions |  | 0 |  | 1 |  | 1 |  | 0 |  | 0 |
| Credit Reserve, End of Period | \$ | 1 | \$ | 1 | \$ | 1 | \$ | 0 | \$ | 0 |
| Delinquencies (90 days, in foreclosure, in bankruptcy, or real estate owned) | \$ | 0.2 | \$ | 0.3 | \$ | 0.3 | \$ | 0.0 | \$ | 0.0 |
| Delinquencies as \% of HELOCs |  | 0.06\% |  | 0.10\% |  | 0.09\% |  | 0.00\% |  | 0.00\% |
| Net charge-offs as \% of HELOCs (Annualized) |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Reserve as \% of HELOCs |  | 0.22\% |  | 0.24\% |  | 0.17\% |  | 0.08\% |  | 0.00\% |
| Reserve as \% of Delinquencies |  | 363\% |  | 240\% |  | 202\% |  | 0.00\% |  | 0.00\% |

## REDWOOD TRUST, INC

## (All dollars in millions, except per share data)


(1) Includes credit-enhancement securities acquired from securitizations sponsored by third parties. Does not include residential CES acquired from securitizations sponsored by us.
(2) Total credit protection represents the aggregate of the internally designated credit reserve and the amount of any junior securities with respect to each credit-enhanced security. The credit protection amount for any credit-enhanced security is only available to absorb losses on the pool of loans related to that security. To the extent such losses exceed the credit protection amount for that security, a charge-off of the net investment in that security would result.

## REDWOOD TRUST, INC.

(All dollars in millions, except per share data)

| TOTAL MANAGED RESIDENTIAL LOANS(1) |  | $\begin{array}{r} \text { First } \\ \text { Quarter } \\ 2005 \end{array}$ |  | $\begin{gathered} \text { Fourth } \\ \text { Quarter } \\ 2004 \end{gathered}$ |  | $\begin{aligned} & \text { Third } \\ & \text { unarter } \\ & 2004 \\ & 2004 \end{aligned}$ |  | $\begin{aligned} & \text { Second } \\ & \text { 2uarter } \\ & 2004 \\ & \hline 20 \end{aligned}$ | $\begin{array}{r} \text { First } \\ \text { Quarter } \\ 2004 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Real Estate Loans Owned by Redwood | \$ | 256 | \$ | 193 | \$ | 259 | \$ | 161 | \$ | 97 |
| Residential Real Estate Loans Securitized by Redwood |  | 21,237 |  | 22,015 |  | 1,299 |  | 9,755 |  | 17,989 |
| Residential Real Estate Loans Securitized by Others |  | 30,127 |  | 26,487 |  | 1,585 |  | 7,105 |  | 71,362 |
| Total Residential Real Estate Loans Managed |  | 51,620 |  | 48,695 |  | 3,143 |  | 7,021 | \$ | 89,448 |
| Credit Reserve on Residential Loans Securitized by Redwood | \$ | 24 | \$ | 23 | \$ | 21 | \$ | 20 | \$ | 19 |
| Internally Designated Credit Reserve on Loans Securitized by Others |  | 366 |  | 343 |  | 299 |  | 236 |  | 217 |
| Redwood's Total Residential Credit Protection | \$ | 390 | \$ | 366 | \$ | 320 | \$ | 256 | \$ | 236 |
| External Credit Enhancement on Loans Securitized by Others |  | 67 |  | 68 |  | 69 |  | 70 |  | 44 |
| Total Credit Protection(2) | \$ | 457 | \$ | 434 | \$ | 389 | \$ | 326 | \$ | 280 |
| Total Credit Protection as \% of Total Residential Loans |  | 0.30\% |  | 0.29\% |  | 0.27\% |  | 0.28\% |  | 0.31\% |
| Delinquencies for Residential Loans owned by Redwood | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 |
| Delinquencies for Residential Loans Securitized by Redwood |  | 16 |  | 13 |  | 11 |  | 5 |  | 3 |
| Delinquencies for Residential Loans Securitized by Others |  | 201 |  | 151 |  | 174 |  | 131 |  | 143 |
| Total Residential Loan Serious Delinquencies | \$ | 217 | \$ | 164 | \$ | 185 | \$ | 136 | \$ | 146 |
| Delinquencies as \% of Total Residential Loans |  | 0.14\% |  | 0.11\% |  | 0.13\% |  | 0.12\% |  | 0.16\% |
| Total Credit Protection as \% of Delinquencies |  | 211\% |  | 263\% |  | 211\% |  | 239\% |  | 191\% |
| Net Charge-Offs on Residential Loans Owned by Redwood | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 |
| Net Charge-Offs on Residential Loans Securitized by Redwood | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 |
| Net Charge-Offs on Residential Loan Securitized by Others |  | (1) |  | (1) |  | (1) |  | (2) |  | 0 |
| Redwood's Shares of Net Credit (Losses) Recoveries |  | (\$1) |  | (\$1) |  | (\$1) |  | (\$2) | \$ | 0 |
| Credit Losses to External Credit Enhancement |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Total Residential Credit Losses |  | (\$1) |  | (\$1) |  | (\$1) |  | (\$2) | \$ | 0 |
| Total Credit Losses as \% of Total Residential Loans (Annualized) |  | 0.01\% |  | 0.01\% |  | 0.01\% |  | 0.01\% |  | 0.01\% |

(1) Includes loans securitized by Sequoia securitization entities sponsored by Redwood from which Redwood has acquired the residential CES plus loans securitized by third parties from which Redwood has required the residential credit-enhanced securities, plus loans held temporarily by Redwood prior to securitization.
(2) The credit reserve on residential real estate loans owned is only available to absorb losses on the residential real estate loan portfolio. The internally designated credit reserve on loans credit-enhanced and the external credit enhancement on loans credit-enhanced are only available to absorb losses on the pool of loans related to each individual credit-enhancement security. External credit protection absorbs losses before Redwood is exposed to losses in such securities.

## REDWOOD TRUST, INC.

## (All dollars in millions, except per share data)

| Commercial Real Estate Loans |  | $\begin{array}{r} \text { First } \\ \text { Quarter } \\ 2005 \\ \hline \end{array}$ |  | Fourth Quarter 2004 |  | Third Quarter 2004 |  | Second Quarter 2004 | $\begin{array}{r} \text { First } \\ \text { Quarter } \\ 2004 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Start of Period Balances | \$ | 54 | \$ | 33 | \$ | 34 | \$ | 22 | \$ | 22 |
| Acquisitions |  | 7 |  | 21 |  | 0 |  | 17 |  | 0 |
| Sales Proceeds (Not Including Sales to Consolidated Asset-Backed Securities Trusts) |  | 0 |  | 0 |  | 0 |  | (2) |  | 0 |
| Principal Pay Downs |  | (5) |  | 0 |  | 0 |  | (3) |  | 0 |
| Net Amortization Income |  | 0 |  | 0 |  | (1) |  | 0 |  | 0 |
| Credit Provisions |  | 1 |  | 0 |  | 0 |  | 0 |  | 0 |
| Net Loss Adjustments through I/S |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| End of Period Balances | \$ | 57 | \$ | 54 | \$ | 33 | \$ | 34 | \$ | 22 |
| Average Amortized Cost During Period, Net of Credit Reserves | \$ | 56 | \$ | 40 | \$ | 33 | \$ | 26 | \$ | 22 |
| Interest Income | \$ | 1.6 | \$ | 1.2 | \$ | 1.0 | \$ | 0.9 | \$ | 0.7 |
| Yield |  | 11.32\% |  | 11.67\% |  | 12.40\% |  | 13.29\% |  | 12.56\% |
| Principal Value of Loans | \$ | 67 | \$ | 65 | \$ | 43 | \$ | 43 | \$ | 31 |
| Credit Reserve and Credit Protection |  | (8) |  | (9) |  | (9) |  | (8) |  | (8) |
| Net Discount to be Amortized |  | (2) |  | (2) |  | (1) |  | (1) |  | (1) |
| Commercial Mortgage Loans | \$ | 57 | \$ | 54 | \$ | 33 | \$ | 34 | \$ | 22 |
| Commercial Real Estate Loan Delinquencies | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 |
| Commercial Real Estate Loan Net Charge-Offs | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 |
| Commercial Real Estate Loan Credit Provisions | \$ | 1 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 |
| Commercial Real Estate Loan Credit Reserves and Credit Protection | \$ | 8 | \$ | 9 | \$ | 8 | \$ | 8 | \$ | 8 |
|  |  | First Quarter |  | Fourth Quarter |  | Third Quarter |  | Second Quarter |  | First Quarter |
| Securities Portfolio |  | 2005 |  | 2004 |  | 2004 |  | 2004 |  | 2004 |
| Start of Period Balances | \$ | 1,395 | \$ | 1,239 | \$ | 1,095 | \$ | 937 | \$ | 845 |
| Acquisitions |  | 181 |  | 181 |  | 151 |  | 193 |  | 86 |
| Sales Proceeds (Not Including Sales to Consolidated Asset-Backed Securities Trusts) |  | (12) |  | 0 |  | 0 |  | (9) |  | 0 |
| Principal Pay Downs |  | (27) |  | (25) |  | (18) |  | (10) |  | (10) |
| Net Amortization Income (Expense) |  | (1) |  | 0 |  | 0 |  | (1) |  | 0 |
| Net Unrealized Gains (Losses) |  | (2) |  | 0 |  | 11 |  | 0 |  | 16 |
| Net Recognized Gains (Losses) \& Valuation Adjustments |  | 0 |  | 0 |  | 0 |  | (15) |  | 0 |
| End of Period Balances | \$ | 1,534 | \$ | 1,395 | \$ | 1,239 | \$ | 1,095 | \$ | 937 |
| Average Amortized Cost During Period | \$ | 1,443 | \$ | 1,279 | \$ | 1,149 | \$ | 980 | \$ | 862 |
| Interest Income | \$ | 18 | \$ | 15 | \$ | 13 | \$ | 11 | \$ | 10 |
| Yield |  | 4.97\% |  | 4.85\% |  | 4.62\% |  | 4.30\% |  | 4.46\% |
| Principal Value of Securities |  | 1,611 |  | 1,425 |  | 1,243 | \$ | 1,097 | \$ | 921 |
| Net (Discount) Premium to be Amortized |  | (92) |  | (47) |  | (20) |  | (7) |  | (4) |
| Net Unrealized Gains (losses) |  | 15 |  | 17 |  | 16 |  | 5 |  | 20 |
| Securities Portfolio | \$ | 1,534 | \$ | 1,395 | \$ | 1,239 | \$ | 1,095 | \$ | 937 |

## REDWOOD TRUST, INC.

## (All dollars in millions, except per share data)

## Differences Between GAAP Net Income and Estimated Total Taxable and REIT Taxable Income

$\left.\begin{array}{llcc} & \begin{array}{r}\text { Estimated } \\ \text { First } \\ \text { Quarter } \\ \mathbf{2 0 0 5}\end{array} & \begin{array}{r}\text { Estimated } \\ \text { Fourth Quarter } \\ \mathbf{2 0 0 4}\end{array} & \begin{array}{r}\text { Estimated } \\ \text { First } \\ \hline\end{array} \\ \text { Guarter } \\ \mathbf{2 0 0 4}\end{array}\right)$
(1) Estimated total taxable income and estimated REIT taxable income are not GAAP performance measures but are important measures as they are the basis of our dividend distributions to shareholders.
(2) Historic periods may be lower than previously reported earnings per share numbers as a result of the application of EITF 03-6 (Participating Securities and the TwoClass Method under FASB Statement No. 128) requirement that prior period basic and diluted earnings per share be restated for participating securities. Under the provision of EITF 03-6 our convertible preferred stock that was converted in the second quarter of 2003 is a participating security and thus our reported earnings per share for periods 2003 and earlier are revised downwards by up to $2 \%$ per period..


[^0]:    (1) REIT retained taxable income equals $10 \%$ of ordinary REIT taxable income less income and excise taxes.

[^1]:    * Average excludes unrealized gains(losses) from mark-to-market adjustments.

[^2]:    (1) Core earnings is not a measure of earnings in accordance with GAAP. It is calculated as GAAP earnings from ongoing operations less net recognized gains (losses) and valuation adjustments (which include gains and losses from sales and calls and valuation adjustments on certain assets hedges) and other temporary or one-time adjustments. Management believes that core earnings provides relevant and useful information regarding results from operations in addition to GAAP measures of performance. This is, in part, because market valuation adjustments on only a portion of the company's assets and stock options and none of its liabilities are recognized through the income statement under GAAP and thus GAAP valuation adjustments may not be fully indicative of changes in market values on the balance sheet as a whole or a reliable guide to current operating performance. Furthermore, gains or losses realized upon sales of assets vary based on portfolio management decisions; a sale of an asset for a gain or a loss may or may not affect on going earnings from operations. Because all companies and analysts do not calculate nonGAAP measures such as core earnings in the same fashion, core earnings as calculated by the company may not be comparable to similarly titled measures reported by other companies.
    (2) Core equity is calculated as GAAP equity less unrealized gains and losses on certain assets and hedges. (A reconciliation of core-equity to GAAP equity appears in the table presenting balance sheet data.) Management believes measurements based on core equity provide relevant and useful information regarding its results of operations in addition to GAAP measures of performance. This is, in part, because market valuation adjustments reflected in GAAP equity represent unrealized gains and losses on a portion of the balance sheet only and may not be reflective of the equity available to invest in operations. Because all companies and analysts do not calculate non-GAAP measures in the same fashion, core equity and ratios using core equity as calculated by the company may not be comparable to similarly titled measures reported by other companies.

