#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 20, 2007

### **REDWOOD TRUST, INC.**

(Exact name of registrant as specified in its charter)

Maryland

001-13759

(Commission File Number)

68-0329422 (I.R.S. Employer Identification No.)

(State or other jurisdiction of incorporation)

One Belvedere Place Suite 300 Mill Valley, California 94941 (Address of principal executive offices and Zip Code)

(415) 389-7373

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition; Item 7.01. Regulation FD Disclosure.

On February 20, 2007, Redwood Trust, Inc. issued a press release regarding its financial results for the year ended December 31, 2006. Redwood Trust, Inc. hereby furnishes a copy of such press release, as Exhibit 99.1 to this current report on Form 8-K.

On February 20, 2007, Redwood Trust, Inc. issued "The Redwood Review - 4th Quarter 2006." Redwood Trust, Inc. hereby furnishes a copy of such document, as Exhibit 99.2 to this current report on Form 8-K.

The information contained in this Item 2.02 and the attached Exhibits 99.1 and 99.2 are furnished to and not filed with the Securities and Exchange Commission and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit 99.1	Press Release, dated February 20, 2007
Exhibit 99.2	The Redwood Review - 4th Quarter 2006

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: February 20, 2007

REDWOOD TRUST, INC.

By: /s/ Martin S. Hughes

Martin S. Hughes Vice President, Chief Financial Officer, and Secretary

#### Exhibit Index

<u>Exhibit No.</u>	Exhibit Title
99.1	Press Release, dated February 20, 2007
99.2	The Redwood Review - 4th Quarter 2006



#### FOR IMMEDIATE RELEASE

Redwood Trust, Inc. February 20, 2007

#### CONTACT:

Martin S. Hughes (415) 380-3455

#### **REDWOOD TRUST REPORTS FOURTH QUARTER 2006 RESULTS**

MILL VALLEY, Calif. - February 20, 2007 - Redwood Trust, Inc. (NYSE:RWT) today reported GAAP earnings of \$36 million (\$1.32 per share) for the fourth quarter of 2006 and \$128 million (\$4.85 per share) for 2006.

"This was a pretty good quarter and a pretty good year, with return on equity in the middle of our 11% to 18% target range," said Doug Hansen, Redwood's President. "We believe we are well positioned as we move forward into the new year."

Redwood's GAAP earnings of \$1.32 per share for the fourth quarter increased from \$1.22 per share earned in the prior quarter but decreased from earnings of \$1.68 per share for the fourth quarter of 2005. Earnings for 2006 of \$4.85 per share were lower than the \$7.96 per share we earned in 2005.

GAAP book value per share decreased from \$40.02 to \$37.51 during the fourth quarter of 2006 as a result of fourth quarter regular and special dividend payments of \$3.70 per share. During 2006, book value increased by 1% from \$37.20 per share to \$37.51 per share.

Net interest income for the fourth quarter of 2006 was \$45 million, a decrease from net interest income of \$49 million for the prior quarter and an increase from net interest income of \$41 million for the fourth quarter of 2005. Net interest income decreased from \$205 million in 2005 to \$184 million in 2006.

Income gains from asset sales, calls, and valuation adjustments were \$5 million for the fourth quarter of 2006, an increase from \$1 million in the prior quarter and a decrease from \$18 million in the fourth quarter of 2005. Income gains from asset sales, calls, and valuation adjustments decreased from \$61 million in 2005 to \$10 million in 2006.

Operating expenses were \$13 million for the fourth quarter of 2006, a decrease from \$14 million for the prior quarter and equal to the \$13 million for the fourth quarter of 2005. Operating expenses increased from \$48 million in 2005 to \$56 million in 2006.

#### Additional Information

Additional information on our GAAP results is available in our Annual Report on Form 10-K for the year ended December 31, 2006 which was filed today with the Securities and Exchange Commission. Today we also released our Redwood Review covering the fourth quarter of 2006. The Redwood Review contains a discussion of 2006 and fourth quarter activity, taxable income and other non-GAAP performance measures, and a review of Redwood's business and outlook. Our Form 10-K and the Redwood Review are available on our web site (www.redwoodtrust.com).

CAUTIONARY STATEMENT: This press release contains forward-looking statements within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Statements that are not historical in nature, including the words "anticipated," "estimated," "should," "expect," "believe," "intend," and similar expressions, are intended to identify forward-looking statements. These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our 2006 Annual Report on Form 10-K under Item 1A "Risk Factors." Other risks, uncertainties, and factors that could cause actual results to differ materially from those projected are detailed from time to time in reports filed by us with the Securities and Exchange Commission, including Forms 10-K, 10-Q, and 8-K. Important factors that may impact our actual results include changes in interest rates and market values; changes in prepayment rates; general economic conditions, particularly as they affect the price of earning assets and the credit status of borrowers; the level of liquidity in the capital markets as it affects our ability to finance our real estate asset portfolio; and other factors not presently identified. In light of these risks, uncertainties, and assumptions, the forward-looking events mentioned in, discussed in, or incorporated by reference into this press release might not occur. Accordingly, our actual results may differ from our current expectations, estimates, and projections. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

#### REDWOOD TRUST, INC. (All dollars in millions, except share data)

(An uonars in minous, except share uata)										
		Fourth		Third		Second		First		Fourth
		Quarter								
CONSOLIDATED INCOME STATEMENT		<u>2006</u>		<u>2006</u>		<u>2006</u>		<u>2006</u>		<u>2005</u>
Interest income	\$	218	\$	224	\$	218	\$	226	\$	231
Interest expense		(173)		(175)		(173)		(181)		(190)
Net interest income		45		49		45		45		41
Operating expenses		(13)		(14)		(16)		(13)		(13)
Gains on sales and calls, net		(13)		6		9		(15)		19
		,						(2)		
Valuation adjustments		(2)		(5)		(3)		(3)		(1)
Provision for income taxes		(1)		(4)		(3)		(2)		(4)
GAAP earnings	\$	36	\$	32	\$	32	\$	28	\$	42
Average diluted shares (thousands)		27,122		26,625		26,109		25,703		25,311
GAAP earnings per share (diluted)	\$	1.32	\$	1.22	\$	1.20	\$	1.09	\$	1.68
Regular dividends per share	\$	0.70	\$	0.70	\$	0.70	\$	0.70	\$	0.70
	φ		φ		φ		φ		φ	
Special dividends per share		3.00		0.00		0.00		0.00		3.00
Total dividends per share	\$	3.70	\$	0.70	\$	0.70	\$	0.70	\$	3.70
		2	2							

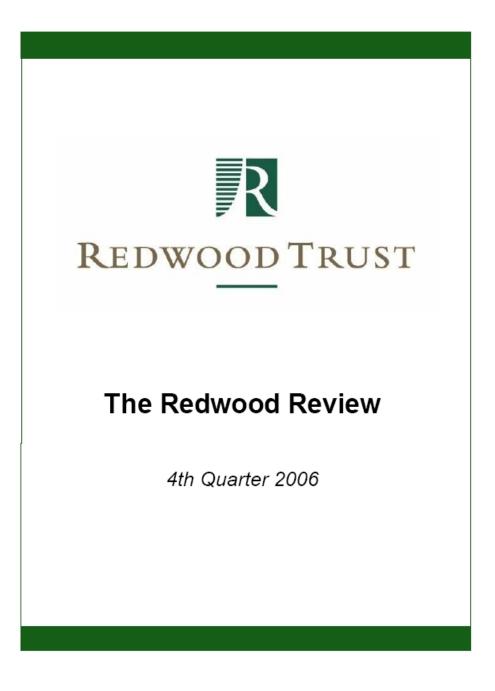
#### REDWOOD TRUST, INC. (All dollars in millions, except share data)

CONSOLIDATED INCOME STATEMENT		2006	2005	<u>2004</u>
Interest income	\$	886 \$	962 \$	652
Interest expense		(702)	(757)	(432)
Net interest income		184	205	220
Operating expenses		(56)	(48)	(38)
Gains on sales and calls, net		23	66	66
Valuation adjustments		(13)	(5)	(7)
Provision for income taxes		(10)	(18)	(8)
GAAP earnings	\$	128 \$	200 \$	233
Average diluted shares (thousands)		26,314	25,121	22,229
GAAP earnings per share (diluted)	\$	4.85 \$	7.96 \$	10.47
Regular dividends per share	\$	2.80 \$	2.80 \$	2.68
Special dividends per share		3.00	3.00	6.00
Total dividends per share	\$	5.80 \$	5.80 \$	8.68
	3			

#### **REDWOOD TRUST, INC.** (All dollars in millions, except share data)

31-Dec 30-Sep 30-Jun 31-Mar 31-Dec CONSOLIDATED BALANCE SHEET 2006 <u>2006</u> <u>2005</u> <u>2006</u> <u>2006</u> \$ \$ \$ Real estate loans 9,352 9,875 \$ 10,491 \$ 12,045 13,934 2,419 Real estate securities 3,233 2,912 2,661 2,529 Cash and cash equivalents 168 113 106 85 176 Other assets 277 300 272 320 248 \$ 13,030 \$ 13,200 \$ 13,530 \$ 14,979 \$ 16,777 Total consolidated assets Redwood debt \$ 1,856 \$ 510 \$ 529 \$ 0 \$ 170 9,979 11,898 13,930 15,585 Consolidated asset-back securities issued 11,554 Other liabilities 92 93 99 82 87 Junior subordinated notes 100 \_ \_ \_ \_ 935 1,043 1,004 967 Equity 1,003 Total consolidated liabilities and equity \$ 13,030 \$ 13,200 \$ 13,530 \$ 14,979 \$ 16,777 26,733 26,053 25,133 Shares outstanding at period end (thousands) 25,668 25,382 GAAP equity (GAAP book value) per share \$ 37.51 \$ 40.02 \$ 39.13 \$ 38.11 \$ 37.20

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# **R** INTRODUCTION

#### The Redwood Review

Quarter:Year	Earnings Per Share	Adjusted Return on Equity	Book Value Per Share	Dividends Per Share	
Q 1:04	\$2.49	40%	\$31	\$1.17	
Q2:04	\$2.58	38%	\$35	\$0.67	
Q3:04	\$3.18	42%	\$39	\$0.67	
Q4:04	\$2.22	28%	\$36	\$6.17	
Q 1:05	\$2.42	30%	\$39	\$0.70	
Q2:05	05 \$1.62 19%		\$40	\$0.70	
Q3:05	\$2.21	25%	\$41	\$0.70	
Q4:05	\$1.68	19%	\$37	\$3.70	
Q 1:06	\$1.09	13% \$38		\$0.70	
Q2:06	\$1.20	14% \$39		\$0.70	
Q 3: 06	\$1.22	\$1.22 14% \$40		\$0.70	
Q4:06	\$1.32	15%	\$38	\$3.70	

We file quarterly reports on Form 10-Q and annual reports on Form 10-K with the Securities and Exchange Commission. Those filings and our earnings press releases provide information about our financial results from the perspective of Generally Accepted Accounting Principles (GAAP). These documents are available on our web site, <u>www.redwoodtrust.com</u>. We urge you to study them, as there is much to learn about Redwood Trust there.

In the Redwood Review, you have the opportunity to learn more about Redwood Trust through a discussion of GAAP results and also a discussion of tax results and other non-GAAP measures. You will first find a letter to our shareholders, and then a background section on Redwood Trust that highlights the key aspects of our business. Following that is a review of various financial indicators for our business, each of the asset classes and types of liabilities that are included in our GAAP balance sheets, a glossary explaining some of the specialized terms we use, and then tables that provide supplementary financial data.

We hope that the Redwood Review provides some insight and serves as a useful tool for better understanding your investment in Redwood Trust.

We expect that the form and content of the Redwood Review will evolve over time. We welcome your input during this process.

CAUTIONARY STATEMENT: This Redwood Review contains forward-looking statements within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Statements that are not historical in nature, including the words "anticipated," "estimated," "should," "expect," "believe," "intend," and similar expressions, are intended to identify forward-looking statements. These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our 2006 Annual Report on Form 10-K under Item 1A "Risk Factors." Other risks, uncertainties, and factors that could cause actual results to differ materially from those projected are detailed from time to time in reports filed by us with the Securities and Exchange Commission, including Forms 10-K, 10-Q, and 8-K. Important factors that may impact our actual results include changes in interest rates and market values; changes in prepayment rates; general economic conditions, particularly as they affect the price of earning assets and the credit status of borrowers; the level of liquidity in the capital markets as it affects our ability to finance our real estate asset portfolio; and other factors not presently identified. In light of these risks, uncertainties, and assumptions, the forward-looking events mentioned in, discussed in, or incorporated by reference into this Review might not occur. Accordingly, our actual results may differ from our current expectations, estimates, and projections. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

#### 4th Quarter 2006

Dear Fellow Shareholders:

We are pleased to present to you the Redwood Review covering the fourth quarter of 2006. We appreciate the feedback you have given us about the Review. We have made some changes designed to make it more useful to you. In particular, we have eliminated the individual business unit write-ups, limiting the narrative portion of the Review to this letter. We also rewrote the "Introduction to Redwood Trust" to focus more on strategy and expanded the number of modules that explain the various metrics about our business.

There is another reason we eliminated the individual business group write-ups. As our business has developed over the past several years, the operational and capital markets aspects of our three business groups - residential, commercial, and CDO – have become more integrated and interdependent. In the first quarter of 2007, we took this evolution one step further by eliminating many of the lines and operating distinctions between these business groups. Even more than in the past, we are all one team now.

As part of this realignment, we merged the leadership for acquiring and managing residential and commercial real estate assets under Vice President Brett Nicholas. He is responsible for developing an integrated asset investment and operations strategy and for continuing to train and recruit strong leaders to help us build and manage diverse asset portfolios.

The integration of our individual business groups will help the Redwood team operate even more effectively than it has in the past. Our experts at investing in and issuing CDOs, our team that buys, finances, and securitizes loans, our finance and accounting organizations (including our new Treasurer, Tim Stare), our human resources personnel, our folks in securities and loan investment, management, surveillance, and loss mitigation – they are all on the same page, working together, with a healthy culture and a long-term outlook. It is our job as senior managers to make sure it stays that way.

Turning to the fourth quarter, we feel that we had a pretty good quarter, and that we ended the year on solid footing. During the quarter, we paid a special dividend of \$3.00 per share in addition to our regular quarterly dividend of \$0.70 per share. Our fourth-quarter adjusted return on equity (ROE) was 15%, in the middle of the 11%-18% range we have established as our long-term ROE target.

As we move forward in 2007, we have a good deal of momentum towards putting capital to work in a diversified manner that we believe will likely produce attractive yields without undue risk.

Over the past two years, our strategy was to lay the foundation for future growth by diversifying our investment and financing capabilities, strengthening the Redwood team, and bolstering our systems and infrastructure. At the same time, we have been steering our way through the disruption in the housing and loan markets by selling some of our riskiest credit assets, sticking to our investment discipline, and preserving capital.

#### 4th Quarter 2006

In 2006, we raised \$66 million of capital through the sale of common stock via our direct stock purchase plan and \$100 million of capital through the sale of junior subordinated notes. Additionally, we freed up \$97 million of capital by selling and re-securitizing a portion of our credit-enhancement (CES) portfolio. We absorbed all of this capital in 2006, primarily through new investments in commercial and residential credit-enhancement securities (CES) and investment-grade securities (IGS). At year-end 2006, we had \$182 million of excess capital, \$7 million less than at the beginning of the year.

We plan to increase our residential and commercial real estate investment activity in 2007 as compared to 2006. We expect that capital absorption will be evenly split between investments in assets with less credit sensitivity and investments in cautiously selected credit-enhancement securities. We currently expect capital employed to grow between \$200 million and \$400 million in 2007.

To finance planned investments, we expect to use a combination of Redwood debt, proceeds from securitization financings, excess capital, and newly raised capital. Although the precise amount and sources of the capital we expect to raise during 2007 are uncertain at this time, potential sources include the sale of common stock though our direct stock purchase plan, public or private sales of equity, and the issuance of junior subordinated notes or other long-term debt.

At year-end, we had over \$2 billion of residential and commercial securities funded through our Acacia CDO program. The growth within this program over the past four years has been a significant achievement, as Acacia has allowed us to finance our securities efficiently and to diversify and expand our investment capabilities and product lines. We achieved this growth in CDO financing by combining the acquisition skills of our residential and commercial portfolio managers with the well-respected debt-structuring skills of our CDO finance team.

During 2007, we expect Acacia's assets to continue to grow through the addition of less credit-sensitive commercial and residential securities. Some of these assets may also be synthetic or derivative assets. We believe that derivative assets can be an attractive investment alternative at a time of declining availability of new loans and securities.

Over the next several years, we expect to continue diversifying the type of assets we finance through Acacia. For instance, commercial whole loans are one of the asset types we are studying. Overall, we feel strongly that real estate assets funded through Acacia will continue to be a significant growth area for us.

Residential whole loans present another opportunity to invest in less credit-sensitive assets. Our residential conduit is an active buyer of prime-quality hybrid and adjustable-rate loans from major originators throughout the country. We expect to increase our investment in residential loans in 2007.

Expanding into less credit sensitive assets is clearly an attractive opportunity at the present time, but it is not intended to dilute the essential nature of our business. Over the long term, we expect that credit enhancing high quality residential and commercial real estate loans will remain our core activity.

#### 4th Quarter 2006

Our residential CES investments have largely focused on securities backed by prime quality loans. The overall credit performance of the loans backing our existing portfolio of prime CES remains strong, and is significantly better than our initial loss estimates at the time of acquisition.

Most of the current problems in the residential loan market involve subprime loans originated in late 2005 and 2006. Mortgage originators are now being inundated by loan purchase requests from investors due to underwriting violations and the poor credit performance of subprime borrowers. We are not a mortgage originator, and our investment in residential CES backed by subprime loans totaled only \$10 million at year-end 2006. These assets are performing within our expectations at purchase.

We owned \$518 million investment-grade securities backed by subprime loans at year-end 2006, of which \$471 million were securities rated BBB+ or higher. These securities are generally performing within our expectations credit-wise, and most of them are financed via Acacia CDO securitization, so changes in their market value in the absence of actual credit losses are generally of little concern to us.

Currently, the area of greatest concern in the subprime investment-grade market is securities issued in 2006 that were rated BBB- and BBB. We owned \$44 million of these securities at year-end 2006. In January 2007, we identified and sold \$10 million of the securities within this group that we believed were most at risk of being downgraded in the future. These sales were accomplished at a small loss relative to our purchase price.

In the current housing climate, we continue to take a cautious approach to credit enhancing new residential loans of any type. But we do see opportunities to make attractive investments.

Residential prime CES pricing continues to remain high due to high liquidity levels, strong demand, and a declining supply of new issuance. We believe this condition will likely persist. We believe we can still make attractive returns even at these price levels, as long as the underlying credit quality is high and we do not encounter a serious economic recession in the future. We expect the quality of underwriting to improve in 2007, and we expect to become a more active buyer of prime residential CES in the second half of 2007.

We expect our primary target areas will be residential CES backed by prime and near-prime alt-a loans. We will also be actively looking at subprime CES, but many unanswered credit questions still exist. Unless we see opportunities to buy subprime at lower or distressed prices, we expect our 2007 subprime CES investments to remain relatively small.

Our commercial group is now established in the marketplace as an investor and manager of first-loss and other commercial credit-enhancement securities. We were an active investor in commercial CES in 2006. This will continue to be our primary commercial focus in 2007.

#### 4th Quarter 2006

The performance of our portfolios of commercial securities and loans continues to reflect current strong commercial market fundamentals. Even though commercial properties are largely healthy, we believe the risks of credit-enhancing commercial loans are increasing. The tremendous amount of capital flowing into securitized commercial real estate loans has encouraged more aggressive underwriting and has kept asset prices high. The volume of our commercial CES investments in 2007 will largely depend on our ability to find assets that meet our relatively conservative investment and pricing criteria.

Looking forward into 2007, our biggest concern is the depth and duration of the housing market correction, and its ultimate impact on residential real estate credit. To date, our assets have held up well. Our delinquencies and losses have increased somewhat, but are still at very low levels. If the housing market takes a more severe downward turn, however, our credit results (and earnings and dividends) will likely be more seriously impacted. Additionally, further stress in the housing and credit markets might also cause pricing dislocations for housing-related securities. While this would create buying opportunities for us, it would also likely result in a decline in the fair market value of our current residential CES portfolio.

We believe we are well positioned as we move forward in 2007. At the same time, we may see quarter-to-quarter volatility in our GAAP and taxable earnings.

In summary, we believe that our core strategy - to build a highly efficient and entrepreneurial financial institution focused on real estate investment - has us in a good position to capitalize on a wide range of investment opportunities in 2007 and beyond.

We greatly appreciate your continued support and look forward to reporting to you on our further progress.

Yours truly,

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George E. Bull, III Chairman and CEO

Douglas B. Hansen President

#### **Redwood Business and Strategy**

#### 1. Redwood Trust is a financial institution with competitive advantages in the business of investing in real estate loans and securities.

Since Redwood was founded in 1994, our goal has been to create a company that is more efficient than banks, thrifts, insurance companies, and other financial institutions at investing in, financing, and managing residential and commercial real estate loans and securities.

Like many financial institutions, our primary source of income is net interest income, which equals the interest income we earn from our investments in loans and securities less the interest expenses we incur from our borrowed funds and other liabilities.

Most financial institutions fund their asset investments with borrowed money sourced by taking bank deposits, writing insurance policies, or issuing corporate debt. By contrast, securitization is the primary source of funding for our investments.

We also borrow money on a collateralized and uncollateralized basis, typically at very competitive rates. We do not, however, take deposits or raise money in any other way that would subject us to consumer lending or banking regulations. Since we are not regulated as a financial institution and do not deal directly with consumers, our operating costs are far lower than other financial institutions, and we have far greater freedom to use securitization as a source of funding.

In a securitization, we sell our assets to an independent securitization entity that creates securities backed by those assets (asset-backed securities, or ABS) and sells these newly-created securities to both domestic and international investors. Most of the securities created and sold earn the highest credit rating of AAA, so the interest paid out is relatively low. We typically generate a profit from these securitization entities, consisting of the yield on the securitized assets less the interest payments made to the holders of the ABS securities sold.

Advances in securitization technology have enabled securitization to become increasingly competitive as a funding source relative to corporate debt, deposits, insurance contracts, and other borrowings. The cost of funds for ABS issued continues to improve relative to the cost of other borrowings. More importantly, the range of assets that can be efficiently securitized continues to broaden and the capital efficiency of securitization as a source of funding continues to improve.

As global capital markets continue to develop and evolve, we expect securitization to become an even more efficient as a source of funding. There are trillions of dollars of real estate loans and securities in the U.S. and the world, and the amount outstanding has been and is expected to continue to grow every year. We believe many of these assets would be better funded through securitization than by other means. Since we are highly efficient at using securitization as a source of funding, we believe we will continue to grow and diversify our business over time.

Our tax structure gives us an additional competitive advantage that cannot be easily replicated by most other financial institutions. We have structured our company for tax purposes as a real estate investment trust (REIT) because our primary business is investing in real estate assets. As a REIT, we are required to distribute the bulk of our profits as dividends. By doing so, we avoid paying corporate taxes on most of the income we generate. This lowers our costs, as taxes are one of the largest costs of doing business for most financial institutions.

#### **Redwood Business and Strategy**

#### 2. In terms of capital employed, our largest area of investment is real estate credit-enhancement securities.

Typically, 1% to 15% of the principal value of the securities created in a securitization of real estate assets are credit-enhancement securities (CES). These securities bear most of the credit risk with respect to the underlying assets that were securitized. If the underlying loans or securities suffer a loss of principal due to default, that loss is passed on by reducing the principal value of the CES. As a result of the high level of assumed credit risks, CES carry credit ratings that are below investment-grade. Because the CES absorb most or all of the credit risk that would normally be expected to occur, they reduce the credit risk of the more senior securities, allowing them to earn investment-grade ratings and to be sold at higher prices.

We are a leading investor in CES issued from securitizations of prime-quality residential real estate loans and we are an increasingly important investor in CES issued from securitizations of commercial real estate loans made on income-producing properties. In the last year, we have also made small investments in CES issued from securitizations of alt-a and subprime quality residential loans. In total, at December 31, 2006, we owned residential, commercial, and CDO CES with a principal value of \$2.0 billion and a market value of \$1.2 billion. Many of these securities are deep discount securities where our cost is far less than the principal value. Since we receive interest payments based on the principal value of a CES security, our interest income cash flow returns are strong. In addition, if credit losses are low, we will receive principal payments in excess of our cost basis, thus generating additional investment returns. Conversely, larger than expected credit losses could rapidly reduce the principal value of our CES, causing our investment returns from CES to suffer.

At December 31, 2006, our CES were first in line to absorb credit losses from the \$268 billion of real estate loans and securities that underlie the securitizations from which our CES investments were issued. However, our potential credit losses are far smaller than \$268 billion and are limited to the value of the securities in which we invested.

With respect to these CES investments, we have a high degree of structural leverage since the principal value of our CES equals only a small percentage of the underlying asset pools. We do not, however, use a high degree of financial leverage with respect to our CES assets. We use capital rather than debt to finance most of our investments in the more junior subordinated CES (the first-loss and second-loss securities, or equivalent) and we use capital plus a modest amount of securitization financing through our Acacia CDO issuance program to finance the more senior CES that are closer to investment-grade quality.

In the near term, we anticipate that our net growth in CES assets will continue to be more focused on commercial real estate CES, since for many types of residential CES we believe the underwriting quality remains questionable and there is an elevated risk of loss. Later in 2007, we believe acquisition opportunities in residential CES may improve because we expect underwriting quality to improve.

#### **Redwood Business and Strategy**

#### 3. We are increasing our investment in investment-grade rated real estate securities.

We are increasing our investments in residential and commercial real estate investment-grade securities (IGS) rated AAA, AA, A, and BBB for three reasons. First, advances in securitization technology (such as CDOs) allow us to re-securitize portfolios of certain types of residential and commercial investment-grade securities and earn attractive returns on invested capital, as well as asset management fees. Secondly, in an environment of flat or falling housing prices and increased residential loan delinquencies and credit losses, we have for some time been tilting our investment focus towards assets that are credit-enhanced by others (investment-grade securities) rather than towards assets that cause us to carry concentrated credit risk (credit-enhancement securities). Finally, we intend to acquire some AAA- and AA-rated residential real estate securities, fund them with short-term Redwood debt, and reduce any resulting interest rate mismatches between these assets and liabilities using interest rate agreements. We pursued this investment strategy on a large scale from 1994 to 2000, after which we focused our investment strategy almost exclusively on assets with highly concentrated credit risks such as CES. Debt-funding AAA and AA real estate securities can be a good investment strategy in most economic environments. In addition, it fits our current balance sheet needs well, as we believe it will help us increase our capital utilization rate in a flexible manner and also will offset some of the risks we have in our balance sheet. Currently, our balance sheet is set up to benefit somewhat more from rising short-term interest rates and faster prepayment speeds whereas debt-funded AAA and AA asset strategies typically benefit from falling short-term interest rates and faster prepayment speeds whereas debt-funded AAA and AA asset strategies typically benefit from falling short-term interest rates and faster prepayment speeds whereas debt-funded AAA and AA asset strategies typically benefit from falling short-term i

#### 4. We are increasing our investment in residential real estate loans.

We have been increasing our acquisitions of high-quality residential loans, and we are using both securitization proceeds and Redwood debt to fund these assets. Our residential loan portfolio declined in size over the last few years as we purchased fewer loans and the adjustable-rate residential loans in our portfolio prepaid at rapid rates. Because we have been increasing our loan purchases and our loan prepayment rate has slowed, we expect our loan portfolio size to start to stabilize. We are buying hybrid loans (fixed rate for 3-10 years, converting to adjustable rate thereafter) as well as adjustable-rate loans. Our interest in acquiring loans has increased because we have greater control over the underwriting quality of acquired loans than we do with respect to the loans underlying the residential CES we acquire. Quality control has become more important as residential underwriting standards have deteriorated. In addition, we are buying more loans because we want to hold a portion of our loan portfolio in whole loan form (unsecuritized) and use Redwood debt (including collateralized commercial paper) to fund the whole loans. Compared to the alternative of using securitization proceeds to fund these loans, using debt funding will increase our flexibility in utilizing more of our capital. Debt-funding loans requires a much larger capital commitment (8% of loan value versus 3%), and it generates a somewhat lower expected return on that capital than would a securitizing or selling the loans. Employing capital in this manner is useful at time when we want to build our capital base to take advantage of future growth opportunities but we also want to improve profits by increasing our capital utilization rate which has been lower than optimal in the last few years as we have cut back our acquisition rate of CES.

#### **Redwood Business and Strategy**

We also intend to replace some of our existing securitization funding with debt funding. In 2007 and 2008, we expect to exercise our rights to call many of our older "Sequoia" securitizations of residential loans. The terms of these securitizations generally allow us to call the deals when the current loan balance of the underlying loan pool pays down to 10% or 20% of its original balance. When calling a securitization, we pay off all the security holders at 100% of principal value and repurchase the underlying loans. We typically call our securitizations when we have the right to do so because the capital structure of a securitization becomes less efficient when the remaining balance of loans is small. It is better to call the deal so we can refinance the underlying loans more efficiently. We intend to finance a portion of the loans we acquire from called deals with Redwood debt and hold them as an ongoing investment. The remainder we will either re-securitize or sell.

#### 5. We buy most of our assets rather than originate them.

Our primary strategy for sourcing assets is to acquire closed loans and securities directly from other financial institutions or from the capital markets. We do not originate or service loans. Others create most of the real estate securities we invest in, some are created by us, but in both cases, others have originated the underlying loans. This role allows us to have an independent point of view on asset quality and attractiveness, as well as the flexibility to change investment strategies as markets evolve. In our experience over the years, many financial institutions that have origination operations have produced sub-optimal asset investment results. We believe this is because, in some cases, there may have been incentives to retain loans that might not be the best investment (in terms of price and/or quality) in order to maintain or boost origination volumes and fees. In addition, origination (especially residential loan origination) is a business that is highly cyclical, operations intensive, and increasingly fraught with lender liability. Residential origination is becoming concentrated in the hands of a few large companies that have either banking or brokerage operations as well. Rather than competing with these companies, we develop close relationships with them and help them build their businesses. They need companies like Redwood to buy their loans and credit-enhance their securitizations.

We previously built a successful commercial real estate loan origination operation at Redwood, and we may do so again in the future now that CDO securitization technology has improved the efficiency and ease of securitizing commercial real estate loans. We may also build a commercial real estate loan special servicing operation. However, we expect to continue to source most of our residential and commercial assets through acquisition rather than origination.

#### 6. Competition for assets is strong, but we believe our operating efficiencies will allow us to remain competitive.

Our competitors are banks, thrifts, insurance companies, Fannie Mae, Freddie Mac, Wall Street brokerage firms, hedge funds, specialty finance companies, mortgage REITs, mortgage insurance companies, CDO securitization managers, asset management companies, foreign investors, and other financial institutions.

#### **Redwood Business and Strategy**

Our corporate structure and competitive strengths differ from most other financial institutions. With our differentiated capabilities, we interact as competitors, but also as customers and suppliers, with most of the institutions active in the vast and interconnected real estate capital markets.

We commenced operations in 1994, a period of turmoil in financial markets. This turmoil allowed us to acquire assets that produced very high returns in subsequent years. The level of competition increased dramatically through the end of 1997, at which time we generally sold assets as the prospective risk/reward relationships for assets did not seem that attractive. There were several financial dislocations in 1998, including a prepayment acceleration crisis and a liquidity crisis. This allowed us to use our excess capital to acquire assets, including our own stock, at attractive prices. The CES we acquired in 1999 - 2002 performed very well, allowing us to report high return on equity results and to pay special dividends of \$4.75 and \$6.00 per share in 2003 and 2004.

The current competitive environment is much like 1997 - new entrants and other investors are willing to buy assets at high prices (low yields) despite increased potential risks. We have responded to this current lower return/higher risk environment by selling CES assets and slowing our acquisitions. In 2007, we are increasing our acquisitions of assets (such as investment-grade securities and loans) that carry less concentrated credit risks than CES. We are also focusing on acquiring assets that are funded through securitization. For these assets, high prices are less of a concern because these high prices (and the resulting narrow spreads) are offset by the high prices at which we can sell the securities we create using these assets as collateral.

If the financial markets experience turmoil due to falling housing prices and rising residential loan defaults, we will incur increased losses but we will also be in a position to take advantage of the lower asset prices that may result. We believe competition will remain strong, however, and that any extraordinary asset acquisition opportunities will be short-lived. With our operating efficiencies, funding strategy, corporate structure, permanent capital base, and investment discipline, we believe we are prepared to continue to compete effectively in the highly competitive market that we expect will be the norm going forward.

#### 7. We maintain a strong balance sheet with risks that are largely segregated and limited.

Through our internal risk-adjusted capital policies, we seek to maintain a strong balance sheet with a large capital base, risks that are limited and segregated, and ample liquidity. Our \$1.1 billion long-term capital base is primarily common equity but also includes \$0.1 billion of unsecured junior subordinated notes (trust-preferred securities) that have a 30-year maturity.

We use capital, not debt, to fund assets such as first-loss credit-enhancement securities that carry concentrated credit risks. These assets have a high degree of structural credit risk, so we do not feel it would be prudent to employ financial leverage to acquire these assets. Our risk is limited to our investment in these securities. Since we fund these assets with capital rather than debt, high credit losses should not cause liquidity concerns. Similarly, our economic risk is limited and our liquid reserves are secure with respect to securitized assets, since the assets are sold to and the securities are issued by independent securitization entities, whose liabilities are not Redwood's obligations. Our economic risk is limited to the value of any securities we may acquire as an investment from these entities. Typically, either we fund securities acquired from securitizations we sponsor with capital or we sell these securities to another securitization entity for re-securitization. In either case, the risk is segregated and limited.

#### **Redwood Business and Strategy**

We are increasingly using Redwood debt to fund assets. Expanding our funding strategy is bringing us a number of benefits, including allowing us to employ our excess capital in a flexible manner. It does, however, introduce potential liquidity risks as well as potential credit risks that are not as limited as with other parts of our balance sheet. Accordingly, we are using Redwood debt primarily to fund assets (such as investment-grade rated securities and prime-quality residential whole loans) that do not have concentrated credit risks and that typically can be sold in a reasonably liquid manner. Increasingly, we expect to use extendable collateralized commercial paper as a source of short-term Redwood debt for debt-funded asset strategies. We believe the potential liquidity risks of commercial paper are less than those of our debt facilities in the form of repurchase agreements. Finally, we allocate capital equal to 8% of assets to support our debt-funded asset strategies, an amount that is well in excess of the amount required by our lenders. We believe this gives us a margin for safety should liquidity, market value, or credit concerns arise.

With respect to interest rate and prepayment rate risks, we seek to maintain a balance sheet that is well balanced and that can generate cash flows to fund our regular dividend in a wide variety of scenarios. We believe we have achieved this - the net present value of our projected cash flows does not vary materially with respect to scenarios incorporating changes in interest rates or prepayment rates. Scenarios incorporating different degrees of potential credit losses, however, show a wide variation in the long-term net present value of our cash flows. In the near-term (one to three years), our results may vary as a function of changes in interest rates, prepayments, credit results, mark-to-market asset values, and other factors.

#### 8. Our primary financial goal is to deliver an attractive sum of dividends per share over time.

Our financial goal is to distribute the highest levels of dividends per share over the next few decades as we can. We seek to do that while also remaining within our risk tolerance levels and while increasing the inherent value of the company by building competitive advantages, diversifying risks and opportunities, developing internal capabilities, maintaining our culture, keeping operations highly efficient, and increasing book value per share.

As a REIT, we are required to distribute to our shareholders as dividends at least 90% of our REIT profits as calculated for tax purposes. We distribute our profits as a regular quarterly dividend and also, in some years, in a year-end special dividend. The regular dividend rate for 2006 was \$0.70 per share per quarter and the special dividend was \$3.00 per share. Total dividends for 2006 were \$5.80 per share.

We expect the regular quarterly dividend to be \$0.75 per share for 2007, an increase from 2006's rate of \$0.70 per share per quarter. We set the regular dividend at a level we believe is likely to be sustained over the next few years. Whether we pay a special dividend or not in 2007 will depend primarily on how much REIT taxable income we generate during the year. We expect that our total annual dividend payout amounts (regular plus special) will vary from year to year.

#### **Redwood Business and Strategy**

#### 9. Growth is our mission.

In a manner consistent with our goal of distributing dividends per share in attractive amounts over time, our mission is to grow to become a larger company in terms of capital employed and market capitalization. We are targeting growth by building real estate investment, financing, and management operations with competitive advantages. Over the long term, growth should bring several advantages, including book value accretion and a diversified income stream.

We plan to grow organically as markets grow and as we gain long-term market share, rather than simply growing for growth's sake or through short-term acquisition of market share, which would be irresponsible and inconsistent with our long-term goal of distributing attractive dividends per share. In addition, we do not expect growth to be linear, because in cyclical markets growth is not always the appropriate shortterm strategy.

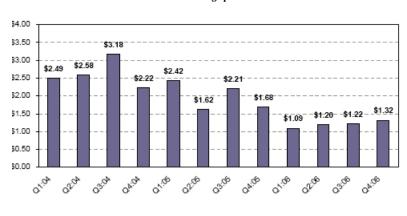
#### **GAAP Earnings and Core Earnings**

#### What Is This?

GAAP income is income calculated under Generally Accepted Accounting Principles (GAAP) in the United States.

Core earnings is a profitability measure that highlights earnings that are more likely to be ongoing in nature. In calculating core earnings, we start with GAAP earnings and then exclude gains and losses on calls and sales, unrealized market value adjustments, and one-time items that are unlikely to be repeated. Table 2 in the Appendix shows a reconciliation of core earnings to GAAP earnings.

#### a) Graphs







#### **GAAP Earnings and Core Earnings**

#### b) Quarterly Update

- Our GAAP earnings were \$36 million, or \$1.32 per share, for the fourth quarter of 2006. In the fourth quarter of 2005, GAAP earnings were \$42 million, or \$1.68 per share.
- Core earnings were \$30 million, or \$1.12 per share, for the fourth quarter of 2006. This is an increase from \$25 million, or \$0.97 per share core earnings in the fourth quarter of 2005.
- Our GAAP earnings in the fourth quarter were \$6 million lower than fourth quarter 2005. The largest factor was a \$12 million decline from gains generated from sales and calls of assets. Gains were \$7 million in the fourth quarter of 2006 compared to \$19 million in the fourth quarter of 2005. This decline was partially offset by a \$4 million increase in net interest income, which was \$45 million in the fourth quarter of 2006 compared to \$41 million in the fourth quarter of 2005. This increase reflects rising yields from our credit-enhancement portfolio being driven by strong credit performance and rapid prepayments.
- > Operating expenses were \$13 million in the fourth quarter of 2006, the same as the fourth quarter a year ago.
- Income taxes were negligible in the fourth quarter of this year, compared to a \$4 million expense in the fourth quarter of last year. This decreased expense reflects the reduction in our loan securitization activities over the past few years.

#### **Taxable Income**

#### What Is This?

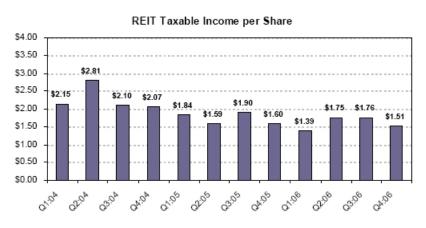
Total taxable income is a measure of our profitability. It is our pre-tax income as calculated for tax purposes. It includes pretax income earned at our parent company and qualified subsidiaries (REIT taxable income) as well as pre-tax income earned in our taxable qualified subsidiaries. Total taxable income can differ materially from GAAP earnings. Table 3 in the Appendix reconciles these two profitability measures.

REIT taxable income is the primary determinant of the minimum amount of dividends we need to distribute in order to maintain our tax status as a real estate investment trust (REIT). REIT taxable income is pre-tax profit, as calculated for tax purposes, at Redwood. It does not include taxable income earned at our non-REIT taxable subsidiaries. Over time, we must distribute at least 90% of our REIT taxable income as dividends. A reconciliation of GAAP income to REIT taxable income appears in Table 3 of the Appendix.

#### a) Graphs



#### **Taxable Income**



#### b) Quarterly Update

- Total taxable income was \$38 million, or \$1.43 per share, in the fourth quarter of 2006. This was a decrease from the total taxable income per share we generated in recent quarters. This decrease was primarily due to stock option exercises, a non-cash expense that is deductible for tax.
- ➢ For the same reason, our REIT taxable income decreased to \$1.51 per share in the fourth quarter of 2006 from \$1.60 per share in the fourth quarter of 2005.
- Our taxable income was higher than our GAAP income in the fourth quarter of 2006, and for the full year. The primary reason is that we are not allowed to establish a credit reserve for our CES for tax accounting purposes. Thus, we amortize more discount into income and recognize a higher yield for tax purposes until credit losses occur. The cumulative difference in the discount amortization between tax and GAAP for residential, commercial, and CDO CES was \$95 million at year end.
- Total taxable income and REIT taxable income were reduced by \$1.9 million (\$0.07 per share) in the fourth quarter as a result of deductions for actual credit losses. This deduction is less than the losses incurred on the underlying loans, as we own most of our credit-sensitive assets at a tax basis that is substantially less than par (principal) value. Increased credit losses would reduce taxable income and our dividend distribution requirements.
- We currently expect our REIT taxable income per share to continue to exceed our regular quarterly dividend rate by a comfortable margin.
- For a variety of reasons, our total taxable income and REIT taxable income will continue to be volatile on a quarter-to-quarter basis.



#### **Book Value per Share**

#### What Is This?

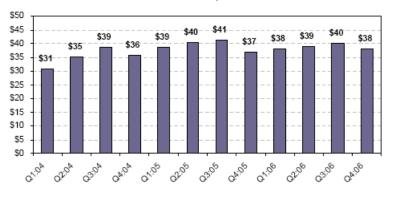
Book value per share is the amount of equity capital we have per share of common stock outstanding.

GAAP book value is our common equity as calculated for GAAP purposes. It includes a mark-to-market valuation adjustment of some of our assets (i.e., those assets for which changes in market valuations are reported on our balance sheet and not our income statement.)

Core book value is GAAP book value excluding those mark-to-market valuation adjustments of our assets reflected on our balance sheets. Core book value more closely reflects historical amortized costs rather than current market values.

A reconciliation of GAAP book value to core book value appears in Table 7 of the Appendix.

#### a) Graph





#### **Book Value per Share**

#### b) Quarterly Update

- In the fourth quarter of 2006, after including the effect of declaring \$0.70 per share of regular dividends and \$3.00 per share of special dividends, GAAP book value per share decreased by 6% from \$40.02 per share to \$37.51 per share. For 2006, GAAP book value increased by 1% from \$37.20 per share.
- At December 31, 2006, core book value was \$34.02 per share. Core book value decreased by 1% during 2006, from \$34.27 per share at the beginning of the year.
- At the end of our first quarter of operations in September 1994, GAAP book value was \$11.67 per share. Since that time, we have paid \$40.43 per share of dividends while also increasing GAAP book value by \$25.84 per share.
- Book value per share growth is generally not a direct indicator of our market value or an indicator of the returns available to our shareholders. If you had acquired Redwood stock at our initial public offering i n August 1995, and h ad reinvested all dividends back into Redwood stock, your compounded return as a shareholder would have been 23% per year through December 31, 2006. Future results may vary.

#### **Return on Equity**

#### What Is This?

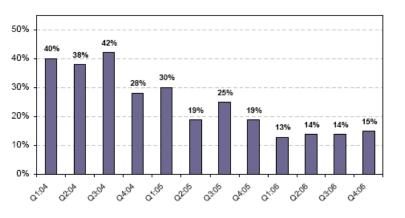
Return on equity (ROE) is the amount of profit we generate each year per dollar of equity capital.

GAAP ROE is GAAP earnings divided by GAAP equity.

Adjusted ROE is GAAP earnings divided by core equity. Core equity excludes balance sheet mark-to-market adjustments that are not included in earnings.

A reconciliation of GAAP ROE to Adjusted ROE, and of GAAP equity to core equity, appears in Table 7 of the Appendix.

#### a) Graph



#### Adjusted Return on Equity

#### **Return on Equity**

#### b) Quarterly Update

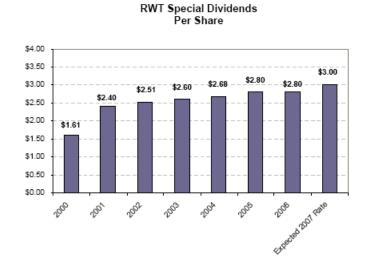
- ➢ GAAP ROE was 14% for the fourth quarter of 2006 as compared to 12% for the previous quarter and 18% in the fourth quarter of 2005.
- Adjusted ROE was 15% for the fourth quarter of 2006 as compared to 14% for the previous quarter and 19% for the fourth quarter of 2005.
- Adjusted ROE is higher than GAAP ROE for these periods as we have unrealized market value gains on our assets. This has the effect of increasing our GAAP equity and thus reducing our GAAP ROE relative to our adjusted ROE.
- Over the last four years, our adjusted return on equity has ranged from 14% to 36%. Over the long term, we expect to be able to generate annual adjusted returns on equity between 11% and 18%.
- Return on equity exceeded our target range in 2003, 2004, and 2005. We were able to acquire CES assets at attractive prices following the 1998 capital markets/liquidity crisis. In the following years, excellent credit results, combined with rapid prepayments, produced extraordinary profits.

#### Dividends

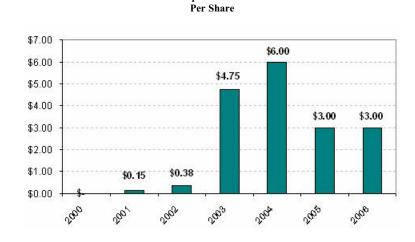
#### What Is This?

As a real estate investment trust (REIT), we are required to distribute at least 90% of our REIT taxable income as dividends. We have established a regular quarterly dividend rate at a level low enough so that we believe it is likely to be sustainable for the next few years. Distributions in excess of the regular dividend rate, if any, are paid in a fourth quarter special dividend.

#### a) Graphs



#### Dividends



**RWT Special Dividends** 

#### b) Quarterly Update

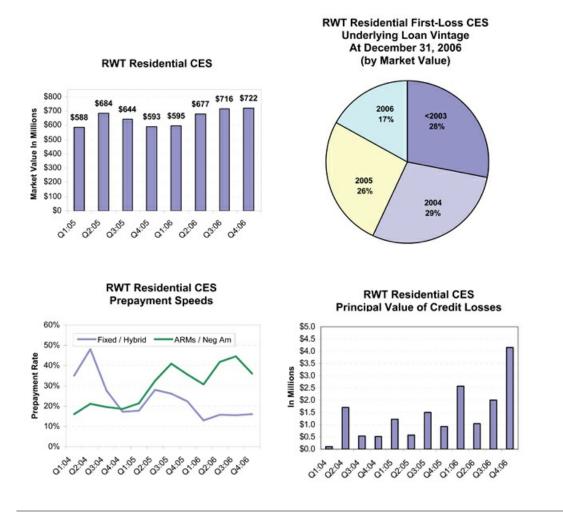
- We declared a regular quarterly dividend of \$0.70 per share in the fourth quarter of 2006.
- > The Board of Directors has declared its intent to raise the quarterly dividend rate to \$0.75 per share in 2007.
- > We paid a special dividend of \$3.00 per share in the fourth quarter of 2006. The annual special dividend, if any, is likely to vary from year to year.
- Total 2006 dividend distributions were \$5.80 per share. Assuming a Redwood stock price of \$62, the indicated dividend yield would be 9.4% based on the last twelve months of dividends and 4.8% based on expected regular dividends of \$3.00 per share for 2007.
- Based on our estimates of REIT taxable income during 2006, we entered 2007 with \$50 million (\$1.85 per share) of undistributed REIT taxable income that we will distribute in 2007. This should be sufficient to fund at least the first two regular quarterly dividends in 2007.

#### **Residential Credit-Enhancement Securities**

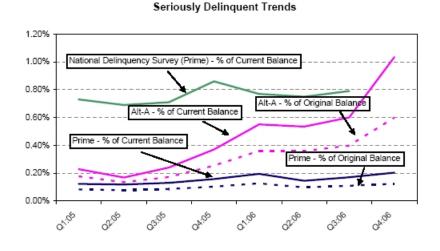
#### What Is This?

Residential CES are subordinated securities issued from securitizations of residential real estate loans. Residential CES absorb the initial credit losses generated by the underlying mortgage pool and thus credit-enhance the more senior securities issued from the same securitization. CES assume a high level of risk of principal loss and thus have below investment-grade (BB, B, and NR) credit ratings.

#### a) Graphs



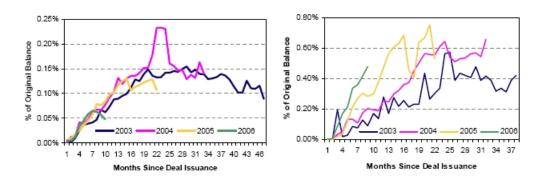
#### **Residential Credit-Enhancement Securities**



Residential CES

Prime Residential CES Seriously Delinquent Trends by Vintage

Alt-A Residential CES Seriously Delinquent Trends by Vintage





#### **Residential Credit-Enhancement Securities**

#### b) Quarterly Update

- Our residential CES portfolio grew in the fourth quarter of 2006 by \$6 million (or 1%) to \$722 million as a result of acquisitions of \$21 million, market value adjustment increases of \$1 million, sales of \$1 million, calls of \$1 million, discount amortization of \$18 million, and principal pay downs of \$32 million.
- > For 2006, our residential CES portfolio increased 22% from \$593 million to \$722 million.
- Interest income generated by residential CES was \$36 million for the fourth quarter. The yield for the fourth quarter was 22%, the same as the previous quarter. Yields are high due to fast prepayment speeds and continued good credit performance for underlying loans. The residential CES yield for 2006 was 21%.
- At December 31, 2006, \$716 million of our residential CES were structured to benefit from faster mortgage prepayment rates, as they are discount bonds purchased from senior/subordinated securitizations, and \$6 million were structured in the form of residuals where slower prepayment rates are generally beneficial.
- Prepayments on loans underlying CES averaged 27% CPR for the quarter and 24% CPR for 2006. Many of these CES will become callable by the issuer when the loan balance pays down to 10% of the original balance. If credit results remain strong, we may realize income gains if these CES are called. At current prepayment rates, we expect few calls in 2007 or 2008. Approximately 25% of these CES will become callable by 2009 and an additional 50% by 2014. On average in the past, CES have been called within 6 months following the month in which they first become callable.
- The balance of residential loans underlying these CES decreased from \$225 billion to \$210 billion during the fourth quarter as a result of relatively rapid mortgage prepayment rates as well as a slower rate of net acquisitions.
- By market value, 77% of our CES were backed by pools of primarily prime quality loans, 22% of our CES were backed by pools of primarily alt-a quality loans, and 1% of our CES were backed by pools of primarily subprime quality loans. The manner in which alt-a and subprime CES are structured and priced allows for the potential for attractive economic returns even if losses and delinquencies in the underlying loans are many times those of prime CES. For the market as a whole, subprime loans originated in 2006 are demonstrating very poor initial credit performance. Within our CES portfolio, our exposure to 2006 vintage subprime is \$10 million market value of CES.
- Statistics for loans underlying CES by dollar balance at December 31, 2006: \$331,181 average loan size; 63% jumbo, 37% conforming balance at origination; 47% located in California, 6% Florida, 5% New York, 4% Virginia; 59% originated in 2004 or earlier, 28% originated in 2005, 13% originated in 2006; 69% average loan-to-property-value at origination, 5% loans with loan-to-value over 80% (many of which have mortgage insurance or additional pledged assets); 730 average FICO credit score, 15% FICO under 680; 91% owner-occupied, 6% second home, 3% investor properties; 38% fixed rate, 39% hybrid rate, 23% adjustable-rate; 57% fully-amortizing principal, 24% interest-only, 19% negative amortization option.



#### **Residential Credit-Enhancement Securities**

- Principal value credit losses for the loans underlying residential CES were \$4.2 million for the fourth quarter, a loss rate of less than one basis point (0.01%) per year. As assets season, we expect losses to increase. Losses remain lower than our original expectations.
- Our GAAP credit reserves for residential CES were \$372 million (\$13.92 per share) at December 31, 2006, a decrease of \$18 million for the quarter. At year-end, credit reserves for CES (plus external credit enhancement we benefit from) were 0.32% of underlying loan balances. As a result of strong credit performance during the year, we transferred \$73 million residential CES credit reserves to unamortized discount that will be amortized into income over time. Unamortized discount balances for residential CES were \$145 million at year-end.
- For tax purposes, realized credit losses were \$1.6 million for the fourth quarter. This deduction is less than the principal value losses incurred on the underlying loans, as we own most of our credit-sensitive assets at a tax basis that is substantially less than par (principal) value.
- For the \$187 billion of our CES loans in pools consisting primarily of prime quality loans, at December 31, 2006 serious delinquencies were \$381 million, a 13% increase from the third quarter balance of \$337 million and a 50% increase from the beginning 2006 balance of \$254 million. At December 31, 2006, serious delinquencies for prime CES pools were 0.12% of original balances and 0.20% of current balances. Principal value credit losses for the fourth quarter were \$2.8 million.
- For the \$18 billion of our CES loans in pools consisting primarily of alt-a quality loans, at December 31, 2006 serious delinquencies were \$187 million, a 41% increase from the third quarter balance of \$133 million and a 224% increase from the beginning of 2006 balance of \$58 million. At December 31, 2006, serious delinquencies for alt-a CES pools were 0.60% of original balances and 1.03% of current balances. Principal value credit losses for the fourth quarter were \$1.3 million.
- For the \$5 billion of our CES loans in pools consisting primarily of subprime quality loans, at December 31, 2006 serious delinquencies were \$210 million, a 65% increase from the third quarter balance of \$127 million. Prior to the third quarter of 2006, the residential CES portfolio did not contain any subprime assets. At December 31, 2006, serious delinquencies for subprime CES pools were 2.78% of original balances and 3.87% of current balances. There were no credit losses for the fourth quarter.
- At December 31, 2006, \$230 million of residential CES was financed with equity and \$492 million was financed through our Acacia CDO securitization program.
- Additional information on our residential CES can be found in Tables 9, 10, 11, and 12 of the Appendix.



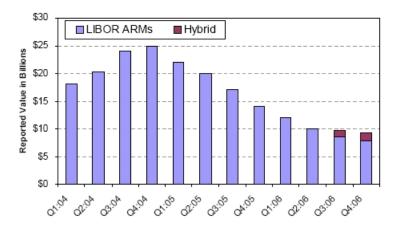
### **Residential Loans**

### What Is This?

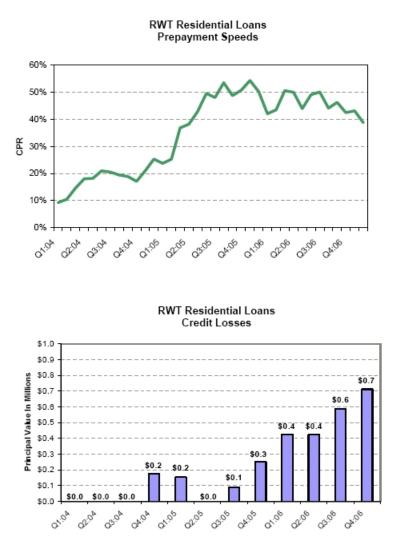
We invest in residential real estate loans that we acquire from mortgage origination companies. Most of the loans we acquire are prime-quality loans. We do not originate or service residential real estate loans. We fund our loan investments via securitization and with Redwood debt and capital.

### a) Graphs

### **RWT Residential Loans**



### **Residential Loans**



### **Residential Loans**

#### b) Quarterly Update

- In the fourth quarter, our residential loan portfolio declined from \$9.8 billion to \$9.3 billion. We acquired \$0.7 billion loans and had no sales. Principal pay downs were \$1.2 billion.
- For 2006, our residential loan portfolio decreased by \$4.6 billion, or 33%, as prepayments exceeded acquisitions. The average annual prepayment rate (CPR) was 41% for the fourth quarter and 43% for 2006. Most of these loans are adjustable-rate loans that tend to prepay rapidly when the yield curve is flat or inverted. Acquisitions for 2006 were \$2.0 billion.
- Interest income was \$138 million in the fourth quarter, a decrease from \$149 million in the previous quarter. This portfolio yielded 5.97%, similar to the yield of 5.97% in the previous quarter. The yield for 2006 for residential loans was 5.71%.
- Premium amortization expenses, a component of interest income, were \$15 million for the fourth quarter and \$48 million for 2006. We started 2006 with \$13.9 billion principal value of loans and a loan premium balance of \$178 million for an average basis of 101.30% of principal value. We finished 2006 with \$9 billion principal value of loans and a premium balance of \$132 million for an average basis of 101.43% of principal value. For various technical accounting reasons, for several years we have not been able to amortize premium expense balances as quickly as the loans prepaid. If short-term interest rates decline, under these accounting rules we would expect premium amortization expenses to increase significantly. Largely because premium amortization expenses have not kept pace with prepayments in the past, we estimate the book value of residential loans exceeded their market value by \$83 million at year-end.
- Statistics for residential loans by dollar balance at December 31, 2006: 100% prime quality loans; \$332,624 average loan size; 62% jumbo, 38% conforming balance at origination; 23% located in California, 12% Florida, 6% New York, 3% Virginia; 78% originated in 2004 or earlier, 17% originated in 2006; 68% average loan-to-property-value at origination, 8% loans with loan-to-value over 80% (many of which have other pledged assets); 733 average FICO credit score, 14% FICO under 680; 86% owner-occupied, 11% second home, 3% investor properties; 15% hybrid rate, 85% adjustable-rate; 3% fully-amortizing, 97% interest-only.
- Realized credit losses were \$0.7 million for the fourth quarter, an annual loss rate of three basis points (0.03%) for the quarter. Losses for 2006 were \$2.1 million, an annual loss rate of 0.02%. The loss for tax purposes was \$0.2 million for the fourth quarter and \$0.5 million for the year. Cumulative losses have been far lower than our original expectations. We expect losses to continue to increase as these loans season. Credit reserves for this portfolio were \$20 million at year-end.



### **Residential Loans**

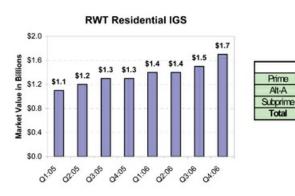
- The balance of seriously delinquent loans increased from \$61 million to \$73 million during the quarter, an increase from 0.21% to 0.24% of original balances and from 0.63% to 0.79% of current balances. During 2006, serious residential loan delinquencies increased from \$37 million to \$73 million and REO (a component of serious delinquencies) increased from \$3 million to \$9 million. We believe delinquencies are increasing both as a result of a weaker housing market and the seasoning of the portfolio. Loans originated in 2004 or earlier were 78% of the portfolio at December 31, 2006, and seasoned loans generally have higher delinquency rates.
- At year-end, \$8 billion residential loans were financed via securitization ("Sequoia") and \$1.3 billion were financed with Redwood debt. The remainder were funded with capital.
- > Additional information on our residential loans can be found in Tables 9, 10, 11, and 13 of the Appendix.

### **Residential Investment-Grade Securities**

### What Is This?

Residential investment-grade securities (IGS) are asset-backed securities that are the more senior securities issued from a securitization of a pool of residential real estate loans. IGS are senior to the credit-enhancement securities issued from the same securitization transaction, and thus IGS are protected from initial credit losses that may stem from the underlying loan pool. Residential IGS have investment-grade credit ratings (AAA, AA, A, or BBB) from the credit rating agencies. The loans in the underlying collateral pool would have to experience a higher than expected degree of credit loss before residential IGS would experience a principal loss.

Graphs a)



	Ra Ma	ting and rket Valu	idential I I Credit 1 ue in Mill ber 31, 2	lions	
	AAA	AA	A	BBBB	Total
ne	14	181	243	285	723

106

209

558

130

174

590

84

127

392

136

8

158

456

518

1697

Total RWT Residential Subprime Portfolios (CES & IGS)	)
Vintage and Rating	
Market Value in Millions	
December 31, 2006	

AAA	-	-	-	5	3	8
AA	-	13	37	58	18	126
A	1	54	115	33	7	210
BBB+	-	-	57	-	70	127
BBB		-	3	-	24	27
BBB-	-	-	-		20	20
BB+	-	-	-	-	5	5
BB	-	-	-	· · · ·	2	2
NR	-	-	-	-	3	3
Total	1	67	212	96	152	528

### **Residential Investment-Grade Securities**

### b) Quarterly Update

- Our residential IGS portfolio increased by 15% in the fourth quarter from \$1.5 billion to \$1.7 billion. Acquisitions were \$352 million, market value declined \$2 million, EITF 99-20 market value write-downs were \$1 million, sales were \$97 million, calls were \$6 million, and principal pay downs were \$25 million.
- For 2006, growth of our residential IGS portfolio was 35%, from \$1.3 billion to \$1.7 billion.
- Interest income generated by residential IGS was \$26 million for the fourth quarter. The yield for the fourth quarter was 6.77%, a decline from 7.11% the previous quarter as we purchased higher rated securities with lower yields. The residential IGS yield for 2006 was 6.67%.
- Net discount amortization income (which is included in interest income) for the fourth quarter was \$1 million. At year-end, our net discount balance for these assets was \$16 million giving us an average income statement basis of 99.04% of principal value.
- We have never incurred a principal loss on a residential IGS security. We do not have credit reserves for these assets. There were no credit rating upgrades or downgrades of IGS for the fourth quarter of 2006.
- At year-end, residential IGS backed by subprime loans totaled \$518 million, or 31% of the residential IGS portfolio. IGS backed by subprime loans that were originated in 2006 and that had BBB credit ratings totaled \$114 million at year-end. We sold \$24 million of these in January 2007 at a slight loss. After these sales, we owned \$90 million 2006 vintage subprime BBBs, including \$15 million bonds rated BBB-, \$19 million bonds rated BBB, and \$56 million bonds rated BBB+. The performance of the loans underlying these bonds has been satisfactory to date, but we are monitoring them closely as the industry-wide performance of subprime loans originated in 2006 has generally been poor so far.
- At December 31, 2006, \$1.4 billion of residential IGS were financed via securitization in our Acacia CDO program and \$0.3 billion were financed with Redwood debt and capital. At December 31, 2006, the interest rate characteristics of residential IGS were 60% adjustable-rate, 23% hybrid, and 17% fixed rate. We use interest rate agreements to generally match the interest rate characteristics of these assets to their corresponding funding sources.
- Additional information on our residential IGS can be found in Tables 9 and 10 of the Appendix.



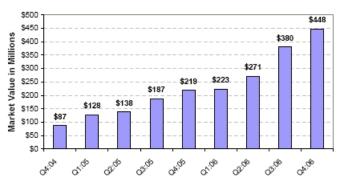
### **Commercial Credit-Enhancement Securities**

### What Is This?

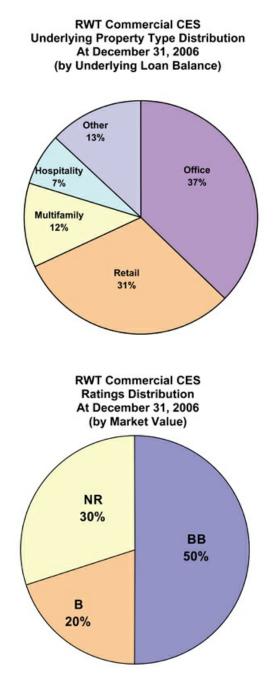
Commercial CES are subordinated securities issued from a securitization of commercial real estate loans. Commercial CES absorb the initial credit losses generated by the underlying loan pool, and thus credit-enhance the more senior securities issued from the same securitization. CES assume a high level of potential risk of principal loss and thus have below investment-grade (BB, B, and NR) credit ratings.

### a) Graphs





### **Commercial Credit-Enhancement Securities**



### **Commercial Credit-Enhancement Securities**

### b) Quarterly Update

- Our commercial CES portfolio increased by \$68 million (or 18%) in the fourth quarter as a result of \$76 million acquisitions, \$2 million market value appreciation, and sales of \$10 million.
- > Our commercial CES portfolio grew by 105% during 2006, from \$219 million to \$448 million.
- Interest income generated by commercial CES was \$8 million for the fourth quarter. The yield for the quarter was 8.97%, a small decrease from 9.00% in the previous quarter. The yield for 2006 was 8.73%. The level of current yield we recognize on these assets is largely a function of our future credit loss assumptions.
- For the fourth quarter of 2006, we generated \$0.4 million income from sales and calls of commercial CES. Market value appreciation on our commercial CES portfolio was \$2 million; all of this unrealized appreciation was recognized on our balance sheet but none through our income statement.
- The balance of commercial real estate loans underlying these CES remained at \$58 billion during the fourth quarter. We acquired \$76 million CES from two CMBS transactions with underlying loans of \$5 billion and sold \$10 million CES from two CMBS transactions with underlying loans of \$5.2 billion.
- We do not own all the first-loss CES issued from the securitizations in which we are currently in a first-loss position. We own 40-49% of the first-loss CES issued from transactions completed prior to the first quarter of 2006. For transactions completed after that date, we own 50-100% of the issued first-loss CES.
- > On a principal value basis, for all the transactions in which we have invested, commercial first-loss CES have averaged 1.35% of the underlying loan balances at origination.
- Statistics for the loans underlying commercial CES by dollar balance at December 31, 2006: 37% office, 31% retail, 12% multifamily, 7% hospitality, 13% other; 17% located in California, 13% in New York, 8% in Texas, 4% in Virginia; 33% originated in 2006, 36% originated in 2005, 31% originated in 2004 or earlier.
- There were \$0.5 million principal value of credit losses for loans underlying our commercial CES in the fourth quarter, the first such credit losses during 2006. The 2006 annual credit loss rate was less than one basis point (0.01%).
- Our GAAP credit reserves for commercial CES were \$295 million (\$11.05 per share) at December 31, 2006, an increase of \$66 million for the quarter. At year-end, GAAP credit reserves were 0.51% of underlying loan balances.
- For tax purposes, realized credit losses were \$0.14 million for 2006. This deduction is less than the principal value losses incurred on the underlying loans, as we own most of our commercial CES at a tax basis that is substantially less than par (principal) value. In addition, we shared these loan losses with other CES investors.

### **Commercial Credit-Enhancement Securities**

- For loans underlying CES, serious delinquencies at December 31, 2006 were \$64 million, remaining flat for the quarter. These delinquencies were 0.11% of current balances at year-end.
- At December 31, 2006, \$224 million commercial CES were funded with capital and \$224 million were financed through our Acacia CDO securitization program.
- Additional information on our commercial CES can be found in Tables 9, 10, 14, and 15 of the Appendix.

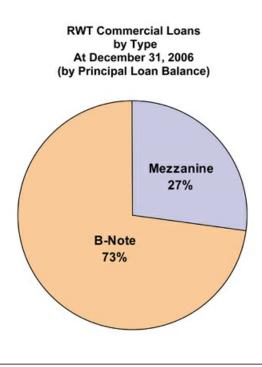


### **Commercial Loans**

### What Is This?

We invest in commercial real estate loans. These include whole loans and structured subordinated loans such as b-notes and mezzanine loans. Investing in commercial loans gives us exposures to income-producing real estate with specific property and geographic distributions.

### a) Graphs



### **Commercial Loans**

### b) Quarterly Update

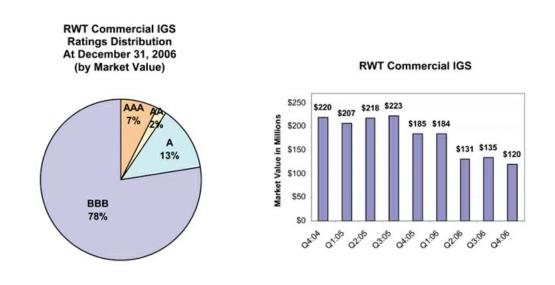
- > Our commercial loan portfolio at December 31, 2006 was \$28 million. To date, these loans are performing well.
- We successfully originated commercial whole loans from 1998 to 2003. We shut down this production largely because we were not able to develop a secure source of financing for these assets.
- Since then, CDO securitization technology has evolved so that some types of commercial real estate whole loans can be securitized and funded via CDOs.
- Although our immediate focus is on further developing our commercial CES business, in the longer-run we will be evaluating the possibility of rebuilding our commercial whole loan business using CDO securitization for funding. We could buy loans, originate them, or both.
- > Additional information on our commercial loans can be found in Tables 9, 10, 14, and 16 of the Appendix.

### **Commercial Investment-Grade Securities**

### What Is This?

Commercial investment-grade securities (IGS) are senior in the capital structure to the credit-enhancement securities issued from the same securitization transaction, and thus are protected from initial credit losses that may stem from the underlying loan pool. Commercial IGS have investment-grade credit ratings (AAA, AA, A, or BBB) from credit rating agencies. The loans in the underlying pool would have to experience higher than expected credit losses before commercial IGS would experience a principal loss.

### a) Graphs





### **Commercial Investment-Grade Securities**

### b) Quarterly Update

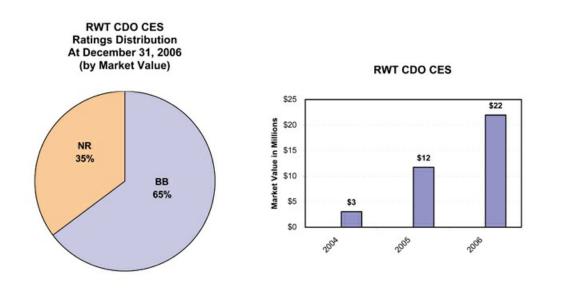
- Our commercial IGS portfolio decreased by 11% in the fourth quarter, from \$135 million to \$120 million. Acquisitions were \$9 million, sales were \$24 million, principal pay downs were \$0.7 million, and market value appreciation was \$0.7 million. Sales were the result of our call of Acacia 3 and subsequent sale of most of Acacia 3's assets.
- For 2006, our commercial IGS portfolio declined by 35% from \$185 million to \$120 million, largely as a result of sales subsequent to CDO calls. We intend to acquire additional commercial IGS in 2007.
- Interest income generated by commercial IGS was \$2 million for the fourth quarter. The yield on the fourth quarter was 8.77%, an increase from 7.30% in the previous quarter. Yields increased as a result of rising interest rates. The commercial IGS yield for 2006 was 7.01%.
- A t year-end, our income statement basis for commercial IGS assets was 97.35% of principal value, with a total unamortized discount of \$3 million. Net discount amortization income (which is included in interest income) was \$0.1 million for the fourth quarter.
- > Market value gains recognized in the income statement during the fourth quarter were \$1 million on sales of \$24 million.
- We have never incurred a principal loss on a commercial IGS security and we do not have credit reserves for these assets. Credit rating upgrades for the quarter were \$4 million and there were no downgrades.
- A t December 31, 2006, all of our commercial IGS were financed via Acacia CDO securitization. The interest rate characteristics of commercial CDO IGS were 78% fixed rate and 22% floating rate. We use interest rate agreements to reduce any interest rate mismatches that may occur between assets and their associated liabilities.
- Additional information on our commercial IGS can be found in Tables 9 and 10 of the Appendix.

### **CDO Credit-Enhancement Securities**

### What Is This?

We invest in collateralized debt obligation credit-enhancement securities (CDO CES). These are the below investment-grade subordinated ABS issued from CDO securitizations. Many of these securities are also referred to as "CDO equity". CDO CES securities absorb the initial credit losses that may occur within the underlying pool of collateral assets, and thus they serve to credit-enhance the more senior securities issued from the same securitization. Even though typically most of the underlying collateral assets are investment-grade securities and near investment-grade securities, there is still risk of credit loss. Since the CDO CES absorb these losses, they have below investment-grade (BB, B, and NR) ratings.

### a) Graphs



### **CDO Credit-Enhancement Securities**

### b) Quarterly Update

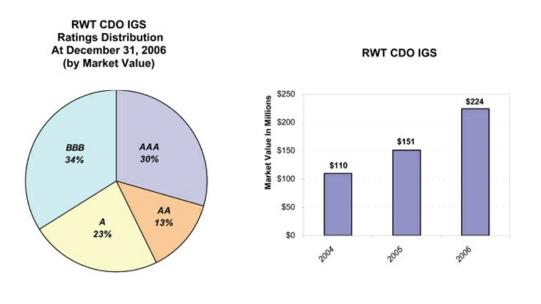
- > Our CDO CES portfolio remained constant in size in the fourth quarter at \$22 million.
- For 2006, growth of our CDO CES portfolio was 97%, an increase from \$11 million to \$22 million.
- Interest income generated by CDO CES was \$0.6 million for the fourth quarter. The yield for the fourth quarter was 11.67%. The CDO CES yield for 2006 was 10.75%. The increase in yield during the fourth quarter was the result of rising LIBOR rates and continued good performance of the underlying securities.
- > We did not incur credit losses on CDO CES in 2006, and we have no credit reserves for these assets.
- At December 31, 2006, \$13 million of CDO CES was financed via securitization in our Acacia CDO program and \$9 million was financed with capital.

### **CDO Investment-Grade Securities**

### What Is This?

We invest in investment-grade rated collateralized debt obligation securities (CDO IGS). These are ABS securities that are structured to be the more senior ownership interests issued from CDO securitizations. CDO IGS have been rated investment-grade (AAA, AA, A, or BBB) by the credit rating agencies because they are protected from initial credit losses by the CDO CES that are issued from the same transaction. The underlying collateral pool typically consists of residential and commercial real estate securities rated investment-grade or near investment-grade. The securities in the underlying collateral pool would have to experience a higher than expected degree of credit losses before CDO IGS would experience a principal loss.

### a) Graphs



### **CDO Investment-Grade Securities**

### b) Quarterly Update

- Our CDO IGS portfolio increased by 21%, from \$185 million to \$224 million, in the fourth quarter of 2006. This increase was the result of acquisitions of \$45 million which were offset by principal paydowns, mark-to-market adjustments, and sales of assets to third parties of \$5.3 million.
- For 2006, growth of our CDO IGS portfolio was 48%, from \$151 million to \$224 million.
- Interest income generated by the CDO IGS portfolio during the fourth quarter was \$3.3 million, an increase of 14% over the \$2.9 million generated in the third quarter. The yield for the fourth quarter was 7.20%. The CDO IGS yield for 2006 was 6.16%. The yield has been increasing as a result of rising LIBOR rates. Substantially all of these assets earn a floating rate of interest based on the LIBOR interest rate.
- We own these assets at a cost basis near par value.
- At December 31, 2006, CDO IGS assets backed primarily by residential real estate collateral were \$152 million and those backed primarily by commercial real estate collateral were \$72 million. Most of the underlying collateral securities have investment-grade credit ratings.
- > We have never incurred a principal loss on a CDO IGS security and we do not currently have credit reserves for these assets.
- At December 31, 2006, \$210 million of CDO IGS were financed via securitization in our Acacia CDO securitization program. We funded \$14 million of CDO IGS assets with capital. We use interest rate agreements to reduce any mismatch of interest rate characteristics between the fixed-rate CDO IGS we own and the floating-rate CDO securities issued by Acacia to finance these assets.

### Capital

### What Is This?

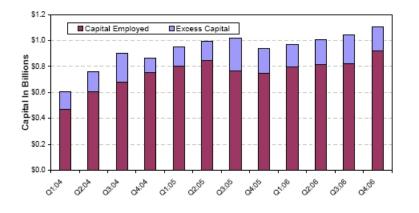
Our capital base includes equity plus junior subordinated notes.

We use capital to fund operations and working capital, to fund investments in illiquid or more credit-sensitive assets, and to meet lender capital requirements with respect to the collateralized borrowings we undertake. We also hold capital as a reserve to meet liquidity needs that may arise.

Through our internal risk-adjusted capital policies, we estimate the amount of capital we need to manage our current book of business and to set aside a prudent level of reserve capital. Any capital that exceeds our risk-adjusted capital guideline amount is excess capital that can be used to support business growth.

### a) Graphs

### RWT Capital





### Capital

### b) Quarterly Update

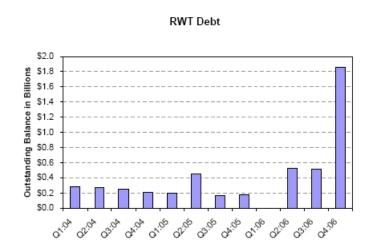
- Our capital base increased by \$60 million during the fourth quarter to \$1.1 billion. We issued \$100 million junior subordinated notes (in the form of trust preferred certificates), issued 680,444 shares of common stock raising \$29 million, and earned \$36 million profits. Market values for assets marked-to-market through the balance sheet declined by \$2 million. Our capital base was reduced by the declaration of \$103 million regular and special dividends.
- Capital employed at year-end was \$914 million, a net increase of 11% (\$90 million) for the fourth quarter. We closed on a large commercial CES transaction in the fourth quarter and acquired new assets in most of our other portfolios. In addition, by calling two Sequoia securitizations, we replaced ABS issued with Redwood debt, thus using more capital.
- For 2006, capital employed increased by 23% from \$746 million to \$914 million.
- We ended the year with \$182 million of excess capital, a decrease of \$37 million from the beginning of the quarter and \$7 million from the beginning of the year.
- We issued \$100 million unsecured junior subordinated notes in December 2006. These notes had minimal covenants and carried an interest expense of 2.25% over three month LIBOR. At year-end, three month LIBOR was 5.36%. Maturity is in 30 years (January 2037). We have the right to call these notes without any prepayment penalty beginning in five years (January 2012).
- We currently anticipate that growth of our business will absorb \$200 million to \$400 million net capital in 2007. Since this exceeds our year-end excess capital of \$182 million, we anticipate seeking to raise additional capital in 2007. We will issue new common shares through our direct stock purchase plan which allows new or existing shareholders to acquire shares from us (as a new investment or to reinvest their dividends). We may also do a public or private offering of shares or issue long-term junior debt that we would consider capital.

### **Redwood Debt**

### What Is This?

Redwood debt is all the debt incurred by Redwood Trust, with the exception of junior subordinated notes that we count as part of our capital base.

### a) Graphs





### **Redwood Debt**

### b) Quarterly Update

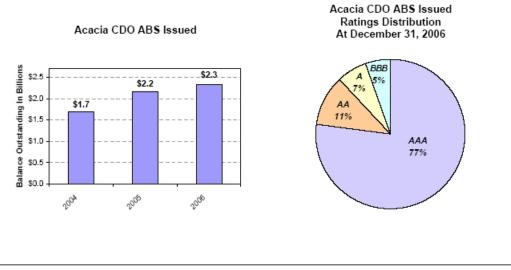
- Redwood debt balances increased in the fourth quarter from \$0.5 billion t o \$1.9 billion a s we increasingly used debt to fund residential whole loans that we intend to own on an ongoing basis.
- The cost of funds for Redwood's debt has been rising with short-term interest rates it was 6.06% for the fourth quarter and 5.82% in the third quarter. Interest expense for Redwood debt was \$17 million for the fourth quarter and \$30 million for 2006.
- At December 31, 2006, all Redwood debt was short-term debt collateralized by the pledge of assets. Maturities are generally one year or less, and the interest rate usually adjusts to market levels each month.
- In the fourth quarter, we started using a new form of Redwood debt collateralized commercial paper (CP) issued from our Madrona CP facility. Madrona CP outstanding at year-end was \$300 million. Borrowings under our Madrona program are rated the highest CP rating of A1+/P1 and represent our lowest cost borrowings. At year-end, CP collateral was limited to whole loans. In 2007, we expect to expand our Madrona program to allow for funding of securities.
- At December 31, 2006, Redwood debt funded \$1.3 billion residential whole loans and \$0.6 billion securities.
- When we fund fixed-rate or hybrid-rate assets with Redwood debt, we generally use interest rate agreements to reduce the interest rate mismatch between the asset and the liability.

### Acacia CDO ABS Issued

### What Is This?

We finance a portion of our assets using proceeds from collateralized debt obligation (CDO) securitizations. We sell a diverse pool of our residential, commercial, and CDO real estate securities (primarily rated investment-grade or BB) to an independent securitization entity (typically called Acacia) that creates and issues collateralized debt obligation (CDO) securities, a type of ABS. The newly created CDO ABS securities that are rated investment-grade are sold to third-party investors. Redwood acquires most of the CDO CES that Acacia creates. By acquiring Acacia CDO CES, Redwood earns the net interest income created when the yield on the assets in the collateral pool Acacia exceeds the interest payments required to be made to the buyers of the CDO ABS securities Acacia has sold. Acacia CDO ABS are not obligations of Redwood Trust, although they are shown on our consolidated balance sheet as part of ABS issued liabilities.

### a) Graphs



### Acacia CDO ABS Issued

### b) Quarterly Update

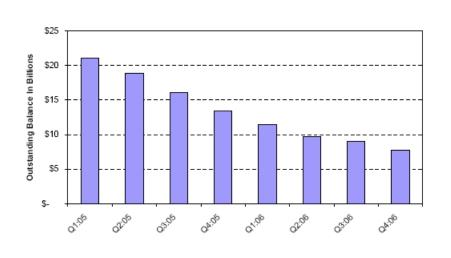
- Acacia CDO ABS outstanding decreased from \$2.6 billion to \$2.3 billion during the fourth quarter, a decrease of 12%. Acacia did not issue new CDO ABS during the quarter. We exercised our call rights with respect to Acacia 3, purchasing and retiring \$0.3 billion CDO ABS and regaining control of the underlying collateral assets. Pay downs of Acacia CDO securities were negligible for the quarter.
- In 2006, Acacia issued \$700 million CDO ABS securities in two transactions. Net of calls, Acacia CDO bonds outstanding grew by 5% in 2006, from \$2.2 billion to \$2.3 billion. Acacia issued \$450 million additional CDO ABS in February 2007 (via Acacia 11), most of which were rated AAA. The Acacia 11 AAA-rated CDO ABS were issued with a coupon of three-month LIBOR plus 0.30%.
- At December 31, 2006, 99% of Acacia bonds outstanding were floating rate bonds with coupons adjusting as a function of the LIBOR interest rate.
- The cost of funds of issued Acacia CDO ABS was 6.08% in the fourth quarter of 2006 and 5.85% for the full year 2006. The cost of funds has been rising in conjunction with short-term interest rates. Interest expense, net of interest rate agreements, for Acacia ABS issued was \$39 million for the fourth quarter and \$139 million for 2006.
- At December 31, 2006, the credit ratings for Acacia bonds outstanding were \$1.9 billion AAA, \$303 million AA, \$156 million A, and \$135 million BBB. In addition, Acacia has sold a portion of its unrated CDO CES to third parties, of which \$15 million was outstanding at December 31, 2006.
- The collateral underlying each Acacia transaction is typically rated BBB on average, with 7-15% of assets rated below investment-grade.
- The Acacia CDO CES Redwood has acquired from Acacia had a market value of \$127 million at December 31, 2006. Redwood's economic risk with respect to Acacia's assets and liabilities is generally limited to this amount. For accounting purposes, we account for Acacia transactions as financings, so the assets owned by Acacia are consolidated with our assets and the CDO bonds issued by Acacia are consolidated with our liabilities. As a result, the Acacia CDO CES assets we acquire do not appear on our GAAP balance sheet, but rather are implicitly represented as the excess of consolidated Acacia assets over consolidated Acacia liabilities.
- For managing the outstanding Acacia transactions, Redwood's asset management (taxable) subsidiaries earned \$1.0 million asset management fees in the fourth quarter of 2006 and \$3.2 million asset management fees in 2006. This income was sourced from the assets owned by Acacia for GAAP, and these assets are consolidated on our GAAP balance sheet, so we include this asset management income as part of the interest income generated by those assets.
- > Additional information about Acacia CDO ABS issued can be found in Table 20 of the Appendix.

### Sequoia ABS Issued

### What Is This?

We finance a portion of our residential whole loans by securitizing them. We sell loans t o a n independent securitization entity (typically called Sequoia) that creates and issues asset-backed securities (ABS) backed by these loans. Most of the investment-grade rated Sequoia ABS are sold to third party investors. Redwood usually acquires most of the credit-enhancement securities (CES) and the interest-only securities (IO) that Sequoia creates, as well as a portion of Sequoia's investment-grade securities. When Redwood acquires Sequoia IO, we earn the net interest income created when the yield on Sequoia's loans exceeds cost of funds of Sequoia ABS issued. Sequoia ABS are not obligations of Redwood Trust, although they are shown on our consolidated balance sheet as part of ABS issued liabilities.

#### a) Graphs



Total Sequoia ABS Issued

### Sequoia ABS Issued

### **Quarterly Update**

- Sequoia ABS outstanding decreased from \$9.0 billion to \$7.5 billion in the fourth quarter, a decline of 17%. There was no new issuance for the quarter. For 2006, total issuance was \$0.7 billion. During 2006, Sequoia ABS outstanding decreased by 44%, from \$13.4 billion to \$7.5 billion. Outstanding amounts are reduced as the underlying loans pay down and also as a result of calls. We called \$0.2 billion Sequoia ABS in 2006.
- Most of Sequoia's ABS outstanding are rated AAA. For Sequoia's last issuance in August, the AAA-rated ABS issued were 96% of the total issued. These AAA-rated ABS carry a coupon of 5.98%.
- The cost of funds of issued Sequoia ABS was 5.72% in the fourth quarter of 2006 and 5.26% for the full year 2006. The cost has been rising in conjunction with short-term interest rates. Interest expense for Sequoia ABS issued was \$118 million for the fourth quarter and \$533 million for 2006.
- Redwood's economic risk with respect to Sequoia's assets and liabilities is generally limited to the value of Sequoia ABS we have acquired, which included \$26 million market value IO securities rated AAA, \$108 million CES, and \$154 million investment-grade securities at December 31, 2006. For GAAP accounting purposes, we account for Sequoia transactions as financings, so the assets owned by Sequoia are consolidated with our assets and the ABS bonds issued by Sequoia are consolidated with our liabilities. As a result, the Sequoia ABS we acquire do not appear on our GAAP balance sheet, but rather are implicitly represented as the excess of consolidated Sequoia assets over consolidated Sequoia liabilities.
- Total ABS Issued on our December 31, 2006 balance sheet included \$7.5 billion Sequoia ABS, \$2.3 billion Acacia CDO ABS, and \$5 million ABS issued by our Madrona CP issuance facility.
- Additional information about Sequoia ABS issued can be found in Tables 18 and 19 of the Appendix.



All companies and analysts d o not calculate non-GAAP measures in the same fashion. As a result, certain measures a s calculated by Redwood may not b e comparable to similarly titled measures reported by other companies.

### ACACIA

Acacia is the brand name for the collateralized debt obligation (CDO) securitizations Redwood sponsors. The underlying pool of assets for these CDO securitizations consists primarily of investment-grade and the more senior of the below investment-grade rated securities backed by residential prime, residential subprime, and commercial real estate loans. Acacia also owns related assets such as CDO securities issued by other real estate oriented CDOs, corporate debt issued by equity REITs, commercial real estate loans, and synthetic assets derived from commercial real estate assets. Redwood typically acquires a portion of the CDO creditenhancement (or "equity") securities issued by Acacia; these are the securities that are in the first-loss (highest risk) position with respect to absorbing any credit losses that may occur within the assets owned by the Acacia entities.

#### **ADJUSTABLE RATE MORTGAGES (ARMs)**

Adjustable rate mortgages are loans that have coupons that adjust at least once per year. We make a distinction between ARMs (loans with a rate adjustment at least annually) and hybrids (loans that have a fixed-rate period of 3 to 10 years and then become adjustable rate).

### ALT-A SECURITIES

Alt-a securities are residential mortgage-backed securities that have higher credit quality than subprime and lower credit quality than prime. Alt-a originally represented loans with alternative documentation, but the definition has shifted over time to include loans with additional risk characteristics and a higher percentage of investor loans. For example, borrower' income may not be verified, and in some case, may not be disclosed on the loan application. Expanded criteria also allows for higher debt-to-income ratios with higher accompanying LTV than otherwise would be permissible for prime loans.

#### ASSET-BACKED SECURITIES (ABS)

Securities backed by financial assets that generate cash flows. Each ABS security issued from an asset-backed securitization entity has a unique priority with respect to receiving principal and interest cash flows from the assets owned by the entity.

### BOOK VALUE

Book value is the value of our common equity. A s measured for GAAP, reported book value generally incorporates mark-to-market adjustments for securities and interest rate agreements, but not for loans or liabilities.

### COLLATERALIZED DEBT OBLIGATIONS (CDO)

ABS securities issued from the securitization of a diverse pool of assets. See "Acacia".

#### CDO EQUITY SECURITIES

CDO equity securities (or CDO CES) are credit-enhancement securities that bear the initial credit losses of the assets owned by CDO securitization entities.

#### COMMERCIAL B-NOTE LOANS

Commercial b-note loans are structured loans that are subordinated to the more senior portions of loans secured by the same income-producing commercial real estate.



#### COMMERCIAL MEZZANINE LOANS

Commercial mezzanine loans are junior subordinated loans that are not secured by a lien on income-producing commercial real estate; rather, they are secured by a pledge from an equity entity of its equity interests in the property.

### COMMERCIAL WHOLE LOANS

Commercial whole loans are unsecuritized first-lien loans that are secured by income-producing commercial real estate.

### CONDUIT

An entity that acquires closed loans from originators, accumulates loans over a period of time, and sells these loans, seeking to generate a gain on sale. Sales are usually made via securitization, but also can be made through bulk whole loan sales.

### CORE EARNINGS

Core earnings are not a measure of earnings in accordance with GAAP. We attempt to strip some of the elements out of GAAP earnings that are temporary, one-time, or non-economic in nature, or that primarily relate to the past with little relevance to the future. In calculating core earnings, we are trying to show the trend of underlying ongoing earnings. We exclude realized gains (and losses) resulting from asset sales and calls that are included in income. We sell assets from time to time as part of our ongoing portfolio management activities. These sales can produce material gains and losses that could obscure the underlying trend of our long-term portfolio earnings. Similarly, we exclude gains from calls of residential credit-enhancement securities, as these are essentially sales of assets that produce a highly variable stream of income that may obscure some underlying income generation trends. GAAP earnings also include mark-to-market income and expenses for certain of our assets and interest rate agreements. These are unrealized market value fluctuations, and we exclude them from core earnings.

Management believes that core earnings provide relevant and useful information regarding results from operations. This information can be used in conjunction with and in addition to GAAP measures of performance. Core earnings can be useful, in part, because market valuation adjustments on only a portion of our assets and none of our liabilities are recognized through the income statement under GAAP. Thus, GAAP valuation adjustments may not be fully indicative of changes in market values on the balance sheet as a whole and may not be a reliable guide to current operating performance. Furthermore, gains or losses realized upon sales of assets vary based on portfolio management decisions; a sale of an asset for a gain or a loss may or may not affect ongoing earnings from operations. A reconciliation of core earnings to GAAP income appears in Table 2 of the Appendix.

#### CORE EQUITY (CORE BOOK VALUE)

Core equity is not a measure calculated in accordance with GAAP. Core equity is GAAP equity with mark-tomarket gains and losses ("accumulated other comprehensive income") excluded. GAAP equity includes mark-tomarket adjustments for certain of our assets and interest rate agreements. Core equity in some ways approximates what our equity value would be if we used historical amortized cost accounting exclusively. A reconciliation of core equity to GAAP equity appears in Table 7 of the Appendix.

#### CORE REIT TAXABLE INCOME

Core REIT taxable income is REIT taxable income before gains and losses on asset sales and calls and before certain other expenses such as tax deductions for stock option exercises. It represents that portion of our REIT taxable income that may be more ongoing in nature.



### CORE TAXABLE INCOME

Core taxable income is total taxable income before gains and losses on asset sales and calls and before certain other expenses such as tax deductions for stock option exercises. It represents that portion of our total taxable income that may be more ongoing in nature.

### CPR

Constant (or conditional) prepayment rate (CPR) is an industry-standard measure of the speed at which mortgage loans prepay. It approximates the annual percentage rate at which a pool of loans is paying down due to prepayments.

### **CREDIT-ENHANCEMENT SECURITIES (CES)**

Credit-enhancement securities (CES) absorb the initial credit losses generated b y a pool of securitized assets. As a result, the more senior securities issued from that securitization are credit-enhanced (have less credit risk). Our definition of CES includes all the below investment-grade rated bonds issued from a securitization. These securities are also referred to a s subordinated securities and B-pieces. For a typical securitization of prime residential loans, there are three CES - the first-loss, second-loss, and third-loss bonds. The first-loss security takes the initial risk. If credit losses within the securitized asset pool exceed the principal value of the first-loss security, the second-loss security is at risk. If cumulative losses exceed the principal value of the first- and second-loss securities, then the third-loss security is at risk. Generally, for these securitizations, the third-loss security has a credit rating of BB, the second-loss has a credit rating of B, and the first-loss is not rated. Other types of securitizations, such as commercial, CDO, subprime residential, and some alt-a residential transactions, are structured differently. Nevertheless, the below-IGS issued from these securitizations function as credit-enhancement securities for these transactions.

### GAAP

Generally Accepted Accounting Principles in the United States.

### **INTEREST-ONLY SECURITIES (IOs)**

Interest-only securities (IOs) are specialized securities that are backed by real estate loans. They receive interest payments calculated by a formula wherein IO cash flows vary as a function of interest payments generated by the underlying loans within a securitization or as a function of the spread between the yield on the loans owned by a securitization entity and the cost of funds of the securities (ABS) issued by that entity. Typically, IO securities do not have a principal balance and they will not receive principal payments. Interest payments to IO securities usually equal the IO interest rate formula multiplied by a "notional" principal balance. The notional principal balance for an IO is typically reduced over time as the actual principal balance of the underlying pool of real estate loans pays down, thus reducing IO cash flows over time. IO cash flows are typically reduced more quickly if loan prepayments accelerate. The IO securities that Redwood has acquired from some Sequoia residential securitizations typically earn an interest amount that varies as a function of the remaining principal balance of Sequoia loans and the spread between the yield on the residential loans owned by Sequoia.

#### LEVERAGE RATIOS

We use collateralized debt to finance on a temporary basis the accumulation of inventory assets prior to sale to a securitization entity and also to finance ongoing investments in high-quality loans and investment-grade securities. As we increase these investments, Redwood debt is growing, although balances are still at what would be considered by many analysts to be low levels for financial institutions. However, because of the consolidation o f independent securitization entities, i t appears o n o u r GAAP consolidated financial statements that Redwood is highly leveraged, with total liabilities significantly greater than equity. The obligations of these securitization entities are not obligations of Redwood. When determining the degree of financial leverage Redwood has, traditional leverage ratios may b e misleading i n s o me respects if consolidated ABS issued from securitization entities are included as part of Redwood's obligations when calculating the ratio.



### MARK-TO-MARKET ACCOUNTING

Mark-to-market accounting uses estimated current market values of assets, liabilities, and hedges to determine balance sheet values and/or income statement revenue recognition. For instance, many of our assets currently are carried on our balance sheet at their market value rather than historical amortized cost. For our income statement, mark-to-market accounting is used for some assets and hedges, and will also be used for assets i f they become impaired under various accounting definitions of that term. Increasingly in the future, we expect to use mark-to-market accounting for income statement purposes for a wider variety of assets and liabilities. This will likely make quarter-to-quarter GAAP earnings trends more volatile, although core earning and taxable income will not be affected to the same degree.

### NEGATIVE AMORTIZATION ADJUSTABLE-RATE MORTGAGES (NEG-AM ARMS, OPTION ARMS, OR MTA ARMS)

Negative amortization ARMs (neg-am ARMs, option ARMs, p ay option ARMs, or monthly treasury average (MTA) ARMs) are adjustable-rate mortgages that allow the borrower to choose between different payment options. One of these options allows the borrower to make a minimum payment. This minimum payment is less than the interest accrued on the mortgage during that period and, in this instance, the borrower's loan balance will increase (causing negative amortization of the loan balance).

### PRIME RESIDENTIAL REAL ESTATE LOANS

Prime loans are residential loans with high-quality characteristics such as borrowers with high FICO credit scores, lower loan-to-value ratios, lower debt-to-income ratios, greater reserves, and more documentation.

### PRIME SECURITIES

Prime securities are residential mortgage-backed securities backed by high credit, quality loans, generally with balances greater than conforming loan limits. Prime securities are typically backed by loans that have relatively high weighted average FICO scores (700 or higher), low weighted averages LTVs (75% or less), limited concentrations of investor properties, and low percentages of loans with low FICO or high LTV.

### PROFITABILITY RATIOS

Many financial institution analysts use asset-based profitability ratios such as interest rate spread and interest rate margin in their work analyzing financial institutions. These are asset-based measures. Because we consolidate the assets and liabilities of securitization entities for GAAP purposes, our total GAAP assets and liabilities may vary strongly over time, and may not be comparable in economic reality to assets typically used in these calculations for other financial institutions. A s a result, we believe equity-based profitability ratios may be more appropriate than asset-based measures for some analyses o f Redwood's operations. We believe, for example, that net interest income a s a percentage of equity is a useful measure of profitability. For operating expenses, we believe useful measures are operating efficiency ratio (operating expenses as a percentage of net interest income) and operating expenses as a percentage of equity.

### REAL ESTATE INVESTMENT TRUST (REIT)

An entity that makes a tax election to be taxed as a REIT, invests in real estate assets, and meets other REIT qualifications. By meeting certain tests, including the distribution as dividends of at least 90% of REIT taxable income, profits are not taxed at the corporate level for a REIT to the extent that these profits are distributed a s dividends to stockholders. This provides an operating cost savings, as most profits are not taxed at the entity level. On the other hand, the requirement to pay out as dividends most of the REIT profits means it can be harder for a REIT to grow if using only internally-generated funds (as opposed to issuing new stock).



### **REDWOOD DEBT**

Redwood debt is all debt that is an obligation of Redwood, with the exception of junior subordinated notes that we treat as part of our capital base. We obtain this debt from a variety of Wall Street firms, banks, and other institutions. In addition, we issue collateralized commercial paper.

### **REIT RETAINED TAXABLE INCOME**

REIT retained taxable income is not a measure calculated in accordance with GAAP. REIT retained taxable income is the taxable income earned at the REIT after dividend distributions to our shareholders, less corporate income taxes and excise taxes paid at the REIT level. A reconciliation of REIT retained taxable income to GAAP income appears in Table 3 of the Appendix.

### REIT SUBSIDIARY

A REIT subsidiary is a subsidiary of a REIT that is taxed as a REIT.

### **REIT TAXABLE INCOME**

REIT taxable income is not a measure calculated in accordance with GAAP. REIT taxable income is pre-tax income calculated for tax purposes at Redwood including only its qualified REIT subsidiaries (excluding its taxable subsidiaries). REIT taxable income is an important measure as it is the basis of our dividend distributions to shareholders. We must distribute at least 90% of REIT taxable income as dividends to shareholders over time. As a REIT, we are not subject to corporate income taxes on the REIT taxable income we distribute. We pay income tax on the REIT taxable income we retain (we can retain up to 10% of the total). A reconciliation of REIT taxable income to GAAP income appears in Table 3 of the Appendix.

### RETURN ON EQUITY (ROE) AND ADJUSTED RETURN ON EQUITY

ROE is the amount of profit we generate each year per dollar of equity capital. Adjusted ROE is GAAP income divided by core equity. Core equity excludes those balance sheet mark-to-market adjustments that are not included i nour income statement. Thus, only those asset market value changes that are included i n our income statement will affect adjusted ROE. A reconciliation of GAAP ROE to adjusted ROE appears in Table 8 of the Appendix.

### SEQUOIA

Sequoia is the brand name for most of the securitizations of residential real estate loans we have sponsored.

### SUBPRIME SECURITIES

Subprime securities are residential mortgage-backed securities backed by loans to borrowers who have impaired credit histories, but who exhibit the ability to repay the current loan. Typically, these borrowers have lower credit scores and/or other credit deficiencies that prevent them from qualifying for prime or alt-a mortgages. To compensate for the greater risks and higher costs to service the loans, subprime borrowers pay higher interest rates, points, and origination fees.

Subprime borrowers typically have experienced credit problems in the past, such as late payments or bankruptcies.

Typical characteristics of subprime loan pools are:

- $\cdot$  More than 60% of loans with FICO < 680
  - Weighted average LTV over 85%
  - More than 70% of loans with LTV over 75%
  - Loans with LTV over 80% with no mortgage insurance



### TAXABLE SUBSIDIARY

A taxable subsidiary is a subsidiary of a REIT that is not taxed as a REIT and thus pays taxes on its income. A taxable subsidiary is not limited to investing in real estate and it can choose to retain all of its after-tax profits.

### TOTAL RETAINED TAXABLE INCOME

Total retained taxable income is not a measure calculated in accordance with GAAP. Total retained taxable income is the taxable income earned at the REIT after dividend distributions to our shareholders, plus all of the taxable income earned at our taxable subsidiaries, less corporate income taxes and excise taxes paid. A reconciliation of total retained taxable income to GAAP income appears in Table 3 of the Appendix.

### TOTAL TAXABLE INCOME

Total taxable income is not a measure calculated in accordance with GAAP. Total taxable income is pre-tax income for Redwood and all its subsidiaries as calculated for tax purposes. Taxable income calculations differ significantly from GAAP income calculations. The remainder of our total taxable income is income w e earn in taxable subsidiaries. W e pay income tax on this income and we generally retain the after-tax income at the subsidiary level. A reconciliation of total taxable income to GAAP income appears in Table 3 of the Appendix.



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### **FINANCIAL TABLES**



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Table 1: GAAP Earnings (in thousands	, except per share data)
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		,							Full Voor	Full	Full
	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005	Q1:2005	Year 2006	year 2005	year 2004
Interest income	\$ 213,504	\$ 217,504	\$ 214,544	\$ 224,795	\$ 234,531	\$ 246,810	\$ 248,786	\$ 237,714	\$ 870,347	\$ 967,840	\$ 655,195
Discount amortization income	20,323	19,530	14,381	14,661	11,936	12,714	8,395	9,316	68,895	42,361	36,071
Premium amortization expense Provision for (reversal of) credit reserve	(14,930) (1,506)	(12,920) (465)	(13,193) 2,506	(13,398) (176)	(14,451) (877)	(15,698) 805	(10,203) 1,527	(8,082) (1,025)	(54,441) 359	(48,434) 430	(32,412) (7,236)
Total GAAP interest income	217,391	223,649	218,238	225,882	231,139	244,631	248,505	237,923	885,160	962,197	651,618
			· · · ·		,	,		,	,	,	,
Interest expense on Redwood debt	(16,520)	(9,422)	(1,822)	(2,072)	(3,521)	(3,789)	(1,789)	(2,694)	(29,836)	(11,793)	(9,764)
ABS interest expense consolidated											
from trusts	(152,043)	(165,177)	(171,659)	(178,182)	(186,433)	(190,996)	(191,966)	(173,146)	(667,061)	(742,541)	(398,865)
ABS issuance expense											
amortization	(7,898)	(5,786)	(6,079)	(5,907)	(6,069)	(5,162)	(5,386)	(5,273)	(25,670)	(21,890)	(16,829)
ABS interest agreement expense	2,497	3,317	3,678	2,980	3,573	623	876	1,469	12,472	6,541	(13,235)
ABS issuance premium	1 520	2 205	2.262	2.526	2 502	0.500	2 1 40	2 5 4 5	0.014	10 (10	5 0 5 0
amortization income	1,530	2,395	2,363	2,526	2,793	2,733	3,140	3,747	8,814	12,413	7,272
Total consolidated ABS expense	(155,914)	(165,251)	(171,697)	(178,583)	(186,136)	(192,802)	(193,336)	(173,203)	(671,445)	(745,477)	(421,657)
Junior subordinated notes	(423)	-	-	-	-	-	-	-	(423)	-	-
GAAP net interest income	44,534	48,976	44,719	45,227	41,481	48,040	53,380	62,026	183,456	204,927	220,197
Fixed compensation expense	(3,688)	(3,437)	(3,309)	(3,437)	(2,879)	(2,802)	(2,623)	(2,778)	(13,871)	(11,082)	(8,040)
Variable compensation expense	(4,899)	(5,209)	(4,891)	(4,208)	(5,005)	(4,241)	(5,174)	(4,565)	(19,207)	(18,985)	(16,794)
Other operating expense	(4,732)	(4,425)	(5,150)	(4,505)	(4,583)	(4,246)		(3,698)	(18,812)	(16,069)	(10,324)
Due diligence expenses	(532)	(384)	(2,687)	(432)	(298)	(1,075)		(757)	(4,035)	(2,246)	(3,534)
Total GAAP operating expenses	(13,851)	(13,455)	(16,037)	(12,582)	(12,765)	(12,364)	, , ,	(11,798)	(55,925)	(48,382)	(38,692)
Realized gains on sales	5,308	4,968	8,239	1,062	14,815	23,053	516	8,346	19,577	46,730	7,639
Realized gains on calls	1,511	722	747	-	4,265	2,914	4,421	7,548	2,980	19,149	58,739
Valuation adjustments	(1,404)	(5,257)	(2,993)	(2,932)	(1,205)	(1,051)	(1,892)	(883)	(12,586)	(5,031)	(7,251)
Net gains and valuation adjustments	5,415	433	5,993	(1,870)	17,875	24,916	3,045	15,011	9,971	60,848	59,127
	- , -		- ,	())			- ,	- 7 -		,.	, .
Provision for income taxes	(407)	(3,538)	(3,265)	(2,760)	(4,097)	(4,693)	(4,054)	(4,677)	(9,970)	(17,521)	(7,997)
GAAP net income	\$ 35,691	\$ 32,416	\$ 31,410	\$ 28,015	\$ 42,495	\$ 55,899	\$ 40,915	\$ 60,563	\$ 127,532	\$ 199,872	\$ 232,635
	27.102	26.627	0.0100	25 762	25.21.5	05.011	05.105	25.051	26.21.1	25.12.	22.225
Diluted average shares	27,122	26,625	26,109	25,703	25,311	25,314	25,196	25,021	26,314	25,121	22,229
GAAP earnings per share	\$ 1.32	\$ 1.22	\$ 1.20	\$ 1.09	\$ 1.68	\$ 2.21	\$ 1.62	\$ 2.42	\$ 4.85	\$ 7.96	\$ 10.47

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Table 2: Core Earnings (in thousand	s, ez	cept per	sha	are data)																
		Q4:2006	Q	3:2006	Q	2:2006	<b>Q</b> 1	1:2006	Q	4:2005	Q	3:2005	Q	2:2005	Q	1:2005	 ıll Year 2006	 ıll Year 2005		ll Year 2004
GAAP net income GAAP income items not included in core earnings	\$	35,691	\$	32,416	\$	31,410	\$	28,015	\$	42,495	\$	55,899	\$	40,915	\$	60,563	\$ 127,532	\$ 199,872	\$ 2	32,635
Realized gains on sales		5,308		4,968		8,239		1,062		14,815		23,053		516		8,346	19,577	46,730		7,639
Realized gains on calls		1,511		722		747		-		4,265		2,914		4,421		7,548	2,980	19,149		58,739
Valuation adjustments		(1,404)		(5,257)		(2,993)		(2,932)		(1,205)		(1,051)		(1,892)		(883)	(12,586)	(5,031)		(7,251)
Variable stock option market value change		-		-		-		-		25		16		(2)		84	-	123		98
Total GAAP / core earnings differences		5,415		433		5,993		(1,870)		17,900		24,932		3,043		15,095	9,971	60,971		59,225
Core earnings	\$	30,276	\$	31,983	\$	25,417	\$	29,885	\$	24,594	\$	30,967	\$	37,872	\$	45,468	\$ 117,561	\$ 138,901	\$ 1	73,410
Per share analysis																				
GAAP earnings per share GAAP income items not included in core earnings	\$	1.32	\$	1.22	\$	1.20	\$	1.09	\$	1.68	\$	2.21	\$	1.62	\$	2.42	\$ 4.85	\$ 7.96	\$	10.47
Realized gains on sales	\$	0.20	\$	0.19	\$	0.32	\$	0.04	\$	0.59	\$	0.91	\$	0.02	\$	0.33	\$ 0.74	\$ 1.86	\$	0.34
Realized gains on calls		0.06		0.03		0.03		-		0.17		0.12		0.18		0.30	0.11	0.76		2.64
Valuation adjustments		(0.05)		(0.20)		(0.11)		(0.11)		(0.05)		(0.04)		(0.08)		(0.04)	(0.48)	(0.20)		(0.33)
Variable stock option market value change		-		-		-		-		0.00		0.00		(0.00)		0.00	-	0.00		0.00
GAAP / Core earnings differences per share	\$	0.20	\$	0.02	\$	0.23		(\$0.07)	\$	0.71	\$	0.98	\$	0.12	\$	0.60	\$ 0.38	\$ 2.43	\$	2.66
Core earnings per share	\$	1.12	\$	1.20	\$	0.97	\$	1.16	\$	0.97	\$	1.22	\$	1.50	\$	1.82	\$ 4.47	\$ 5.53	\$	7.80

# Table 3: GAAP / TAX Differences (in thousands, except per share data)

	GAAP	2006 Difference	Estimat Tax	e 	GAAP	2005 Difference	Actual Tax	GAAP	2004 Difference	Actual Tax
Interest income	\$ 885,160	(\$516,673)	\$ 368,48	37 \$	962,197	(\$749,388) \$	212,809 \$	651,618	(\$394,571)	\$ 257,047
Interest expense	(701,281)	573,331	(127,95	0)	(757,270)	721,895	(35,375)	(431,421)	373,935	(57,486)
Junior subordinated notes	(423)	-	(42	.3)	-	-	-	-	-	-
Net interest income	183,456	56,658	240,1	.4	204,927	(27,493)	177,434	220,197	(20,636)	199,561
Total operating expenses	(55,925)	(8,734)	(64,63	<i>i</i> 9)	(48,382)	5,429	(42,953)	(38,692)	(14,701)	(53,393)
Realized gains on sales and calls	22,557	(20,609)	1,94	18	65,879	(11,191)	54,688	66,378	30,558	96,936
Valuation adjustments	(12,586)	12,586		0	(5,031)	5,031	0	(7,251)	7,251	0
Provision for income taxes	(9,970)	7,090	(2,88	(0)	(17,521)	12,278	(5,243)	(7,997)	5,870	(2,127)
Net income	\$ 127,532	\$ 46,991	\$ 174,52	23 \$	5 199,872	(\$15,946) \$	183,926 \$	232,635	\$ 8,342	\$ 240,977
Shares used for EPS calculation	26,314		25,9	71	25.121		24,754	22,229		22,135
Earnings per share	\$ 4.85			72 \$	- )	\$	,			\$ 10.89
REIT taxable income Taxable income in taxable subsidiaries	i i i i i i i i i i i i i i i i i i i		\$ 167,00 7,52			\$	171,309 12,617			\$ 201,873 39,104
Total taxable income			174,52				183,926			240,977
Retained REIT taxable income (after-tax) Retained taxable income in taxable subsidaries (after-tax)			6,6: 4,79				6,118 6,809			9,315 26,007
Total retained taxable income (after-tax)			\$ 11,44			\$				\$ 35,322
			φ 11, <del>4</del> -			φ	12,927			\$ 55,522
Shares used for taxable EPS calculation			25,97	1			24,754			22,135
REIT taxable income per share			\$ 6.4	3		\$	6.92			\$ 9.12
Taxable income in taxable subsidiaries per share			\$ 0.2	:9		\$	0.51			\$ 1.77
Total taxable income per share			\$ 6.7	2		\$	7.43			\$ 10.89
Total retained taxable income (after-tax)			\$ 0.4	.4		\$	0.52			\$ 1.60

# Table 4: Retention and Distribution of Taxable Income (in thousands, except per share data)

																		stimated		Actual		Actual
	_			Estim	ate	ed						Act	ual				F	ull Year	F	ull Year	Fı	ull Year
	Ç	4:2006	Ç	23:2006	Q	2:2006	Q	1:2006	Ç	24:2005	Q	3:2005	Q	2:2005	Q	1:2005		2006	_	2005		2004
Dividends declared Dividend deduction on stock issued	\$	98,476	\$	18,237	\$	17,967	\$	17,767	\$	92,150	\$	17,335	\$	17,253	\$	17,160	\$	152,447	\$	143,898	\$	199,923
through DRIP		-		177		239		176		263		128		112		56		592		559		3,259
Total dividend deductions	\$	98,476	\$	18,414	\$	18,206	\$	17,943	\$	92,413	\$	17,463	\$	17,365	\$	17,216	\$	153,039	\$	144,457	\$	203,182
Regular dividend per share	\$	0.70	\$	0.70	\$	0.70	\$	0.70	\$	0.70	\$	0.70	\$	0.70	\$	0.70	\$	2.80	\$	2.80	\$	2.68
Special dividend per share		3.00		-		-		-		3.00		-		-		-		3.00		3.00		6.00
Total dividends per share	\$	3.70	\$	0.70	\$	0.70	\$	0.70	\$	3.70	\$	0.70	\$	0.70	\$	0.70	\$	5.80	\$	5.80	\$	8.68
Undistributed REIT taxable income at beginning of period (pre-tax):	\$	111,421	\$	88,257	\$	65,687	\$	51,568	\$	106,719	\$	80,166	\$	62,218	\$	37,291	\$	51,568	\$	37,291	\$	53,354
REIT taxable income (pre-tax)		40,408		45,934		45,040		35,382		39,793		47,118		39,237		45,161		166,764		171,309		201,873
Permanently retained (pre-tax)		(3,839)		(4,356)		(4,263)		(3,320)		(2,531)		(3,102)		(3,924)		(3,018)		(15,778)		(12,575)		(14,754)
Dividend of 2004 income		-		-		-		-		-		(2,710)		(17,365)		(17,216)		-		(37,291)		(53,354)
Dividend of 2005 income		-		(15,418)		(18,207)		(17,943)		(92,413)		(14,753)		-		-		(51,568)		(107,166)	(	(149,828)
Dividend of 2006 income		(98,476)		(2,996)		-		-		-		-		-		-		(101,472)		-		-
Undistributed REIT taxable income at end of period (pre-tax):	\$	49,514	\$	111,421	\$	88,257	\$	65,687	\$	51,568	\$	106,719	\$	80,166	\$	62,218	\$	49,514	\$	51,568	\$	37,291
Undistributed REIT taxable income (pre-tax)																						
From 2004's income	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	2,710	\$	20,075	\$	-	\$	-	\$	37,291
From 2005's income		-		-		15,418		33,625		51,568		106,719		77,456		42,143		-		51,568		-
From 2006's income		49,514		111,421		72,839		32,062		-		-		-		-		49,514		-		-
Total	\$	49,514	\$	111,421	\$	88,257	\$	65,687	\$	51,568	\$	106,719	\$	80,166	\$	62,218	\$	49,514	\$	51,568	\$	37,291
Shares outstanding at period end Undistributed REIT taxable income		26,733		26,053		25,668		25,382		25,133		24,764		24,647		24,514		26,733		25,133		24,154
(pre-tax) per share outstanding	\$	1.85	\$	4.28	\$	3.44	\$	2.59	\$	2.04	\$	4.31	\$	3.25	\$	2.54	\$	1.85	\$	2.05	\$	1.54

# Table 5: Assets (in millions)

	04	1:2006	03	3:2006	0	2:2006	0	1:2006	0	4:2005	03	3:2005	0	2:2005	0	1:2005	0,	4:2004
Residential CES owned by Redwood	\$	230		291		403		303		309		338		469		374		351
Residential CES consolidated from Acacia	Ψ	492	Ψ	424	Ψ	274	Ψ	292	Ψ	284	Ψ	305	Ψ	215	Ψ	214	φ	211
Total GAAP residential CES	\$	722	\$	715	\$	677	\$	595	\$	593	\$	643	\$	684	\$	588	\$	562
	Ψ	122	ψ	/15	ψ	077	ψ	575	ψ	575	ψ	045	ψ	004	φ	500	φ	502
Residential loans owned by Redwood	\$	1,339	\$	520	\$	351	\$	87	\$	45	\$	17	\$	300	\$	256	\$	193
Residential loans consolidated from Sequoia	Ψ	7,985	φ	9,323	Ψ	10,102	Ψ	11,903	Ψ	13,830	Ψ	16,539	Ψ	19,330	Ψ	21,516	φ	22,311
Total GAAP residential loans	\$	9,324	¢	9,843	¢	10,453	¢	11,990	¢	13,875	¢	16,556	¢	19,630	¢	21,772	¢	22,504
Total GAAL residential loans	Ψ	7,524	ψ	7,045	ψ	10,435	ψ	11,770	ψ	15,075	ψ	10,550	ψ	17,050	ψ	21,772	ψ	22,304
Residential IGS owned by Redwood	\$	318	¢	105	\$	206	¢	42	¢	151	¢	139	\$	140	\$	22	\$	59
Residential IGS consolidated from Acacia	Ψ	1,379	ψ	1,369	ψ	1,184	ψ	1,305	ψ	1,109	ψ	1,140	ψ	1,053	φ	1,066	φ	915
Total GAAP residential IGS	\$	1,697	¢	1,474	¢	1,104	¢	1,347	¢	1,260	¢	1,279	¢	1,193	¢	1,088	¢	974
	Ψ	1,077	ψ	1,77	ψ	1,570	ψ	1,547	ψ	1,200	ψ	1,277	ψ	1,175	ψ	1,000	ψ	7/4
Commercial CES owned by Redwood	\$	224	¢	156	\$	93	¢	68	¢	59	¢	98	\$	79	\$	73	\$	39
Commercial CES consolidated from Acacia	Ψ	224	ψ	224	ψ	178	ψ	156	ψ	160	ψ	89	ψ	59	φ	55	ψ	48
Total GAAP commercial CES	\$	448	¢	380	¢	271	¢	224	¢	219	¢	187	¢	138	¢	128	¢	87
Total GAAT commercial CES	φ	440	φ	580	φ	2/1	φ	224	φ	219	φ	107	φ	158	φ	120	φ	07
Commercial loans owned by Redwood	\$	2	\$	2	¢	2	\$	2	¢	7	\$	21	\$	16	\$	22	\$	32
Commercial loans consolidated from securitization	φ	26	φ	30	φ	36	φ	53	φ	53	φ	35	φ	26	φ	35	φ	22
Total GAAP commercial loans	\$	28	\$	30	¢	38	¢	55	¢	60	¢	56	¢	42	¢	57	¢	54
Total GAAP commercial loans	Э	28	\$	32	Э	30	Э	33	Э	00	Э	50	Э	42	Э	57	\$	54
Commercial IGS owned by Redwood	\$	0	¢	0	¢	1	¢	3	\$	6	¢	23	¢	10	¢	1	¢	7
Commercial IGS consolidated from Acacia	. Þ	120	ф	135	Ф	130	ф	182	ф	179	ф	200	ф	208	Ф	205	φ	214
	¢		¢		¢		¢		¢		¢		¢		¢		¢	
Total GAAP commercial IGS	\$	120	\$	135	\$	131	\$	185	\$	185	\$	223	\$	218	\$	206	\$	221
CDO CES and the Dataset	\$	0	¢	10	¢	F	¢	5	¢	5	¢	12	¢	2	¢	2	¢	2
CDO CES owned by Redwood	\$	9	\$	10	\$	5	2	5	\$	5	\$	12	\$	2	\$	2	\$	3
CDO CES consolidated from Acacia	¢	13	¢	13	<b></b>	10	ф.	9	¢	7	Φ.	-	¢	-	<b>.</b>	-	•	-
Total GAAP CDO CES	\$	22	\$	23	\$	15	\$	14	\$	12	\$	12	\$	2	\$	2	\$	3
	¢	14	¢	2	¢	17	¢	4	¢	ſ	¢	5	¢	6	¢	0	¢	0
CDO IGS owned by Redwood CDO IGS consolidated from Acacia	\$	14	\$	2	\$	17	\$	4	\$	6	\$	5	\$	6	\$	0	\$	0
		210		183		160		160		145		141		143		133		110
Total GAAP CDO IGS	\$	224	\$	185	\$	177	\$	164	\$	151	\$	146	\$	149	\$	133	\$	110
Cash owned by Redwood	\$	168	\$	113	\$	106	\$	85	\$	176	\$	163	\$	72	\$	65	\$	57
Restricted cash consolidated from entities		112		139		86		131		72		59		48		58		36
Accrued interest receivable		71		67		67		73		76		80		85		82		72
Principal receivable		4		1		1		2		-		2		-		-		3
Interest rate agreements		27		30		54		48		31		25		13		29		16
Deferred tax asset		5		3		5		5		5		8		7		8		11
Deferred asset-backed security issuance costs		42		47		46		52		54		56		59		63		61
Other assets		16		13		13		10		8		10		6		6		7
Total GAAP assets	\$	13,030	\$	13,200	\$	13,530	\$	14,979	\$	16,777	\$	19,505	\$	22,346	\$	24,285	\$	24,778
Residential CES owned by Redwood	\$	230	\$	291	\$	403	\$	303	\$	309	\$	338	\$	469	\$	374	\$	351
Residential loans owned by Redwood		1,339		520		351		87		45		17		300		256		193
Residential IGS owned by Redwood		318		105		206		42		151		139		140		22		59
Commercial CES owned by Redwood		224		156		93		68		59		98		79		73		39
Commercial loans owned by Redwood		2		2		2		2		7		21		16		22		32
Commercial IGS owned by Redwood		-		-		1		3		6		23		10		1		7
CDO CES owned by Redwood		9		10		5		5		5		12		2		2		3
CDO IGS owned by Redwood		14		2		17		4		6		5		6		-		-
Cash owned by Redwood		168		113		106		85		176		163		72		65		57
						1 104		500		764		816		1,094		015		741
Assets net of securitizations		2,304		1,199		1,184		599		/04		810		1,094		815		
Assets net of securitizations Assets of securitizations for GAAP		2,304 10,449		1,199		1,184		599 14,060		15,767		18,449		21,034		23,224		23,831

	<u>Q</u>	4:2006	<u>Q</u>	3:2006	Q	2:2006	<u>Q</u>	1:2006	<u>Q</u>	4:2005	Q	3:2005	Q	2:2005	Q	1:2005	Q	4:2004
Redwood debt	\$	1,556	\$	510	\$	529	\$	-	\$	170	\$	162	\$	453	\$	199	\$	203
Madrona commercial paper		300		-		-		-		-		-		-		-		-
Total Redwood debt		1,856		510		529		-		170		162		453		199		203
ABS issued, consolidated from entities		9,907		11,466		11,775		13,788		15,422		18,049		20,598		22,821		23,383
Unamortized IO issuance premium		75		90		106		124		143		163		186		202		210
Unamortized ABS issuance premium		(3)		(2)		17		18		20		25		31		34		37
ABS obligations of entities		9,979		11,554		11,898		13,930		15,585		18,237		20,815		23,057		23,630
Junior subordinated notes		100		-		-		-		-		-		-		-		-
Accrued interest payable		50		51		47		43		41		42		43		38		35
Interest rate agreements		6		6		4		-		1		1		3		-		1
Accrued expenses and other liabilities		17		18		29		21		28		30		23		26		29
Dividends payable		19		18		18		18		17		17		17		17		16
Total GAAP liabilities		12,027		12,157		12,525		14,012		15,842		18,489		21,354		23,337		23,914
Common stock and paid-in capital		904		875		854		839		825		808		803		795		773
Accumulated other comprehensive income		93		95		91		82		74		117		137		125		105
Cumulative GAAP earnings		809		773		740		709		681		639		583		542		482
Cumulative distributions to shareholders		(803)		(700)		(681)		(663)		(645)		(548)		(531)		(514)		(496)
GAAP stockholders' equity		1,003		1,043		1,004		967		935		1,016		992		948		864
Total GAAP liabilities and equity	\$	13,030	\$	13,200	\$	13,530	\$	14,979	\$	16,777	\$	19,505	\$	22,346	\$	24,285	\$	24,778
Total Redwood debt	\$	1,856	\$	510	\$	529	\$	0	\$	170	\$	162	\$	453	\$	199	\$	203
Junior subordinated notes		100		-		-		-		-		-		-		-		-
Redwood obligations	\$	1,956	\$	510	\$	529	\$	-	\$	170	\$	162	\$	453	\$	199	\$	203
GAAP stockholders' equity	\$	1,003	\$	1,043	\$	1,004	\$	967	\$	935	\$	1016	\$	992	\$	948	\$	864
Redwood obligations to equity Redwood obligations to (equity + Redwood		2.0		0.5		0.5		-		0.2		0.2		0.5		0.2		0.2
obligations)		66%	6	33%	6	35%	6	0%	6	15%	6	14%	, D	31%	6	17%	6	19%
Redwood obligations	\$	1,956	\$	510	\$	529	\$	0	\$	170	\$	162	\$	453	\$	199	\$	203
ABS obligations of entities		9,979		11,554		11,898		13,930		15,585		18,237		20,815		23,057		23,630
GAAP debt	\$	11,935	\$	12,064	\$	12,427	\$	13,930	\$	15,755	\$	18,399	\$	21,268	\$	23,256	\$	23,833
GAAP debt to equity		11.9		11.6		12.4		14.4		16.9		18.1		21.4		24.5		27.6
GAAP debt to (equity + GAAP debt)		92%	6	92%	6	93%	6	94%	6	94%	6	95%	, D	96%	6	96%	6	97%

#### Table 7: Book Value and Profitability Ratios (all \$ in thousands, except per share data)

	 Q4:2006		Q3:2006	<u> </u>	2:2006		Q1:2006	Q4:20	5	Q3:2005	_	Q2:2005	Q1:2	2005	-	Full Year 2006	 Full year 2005		ıll year 2004
GAAP stockholders' equity	\$ 1,002,690	\$	1,042,661	\$	1,004,265	\$	967,333 \$	93	,960 \$	1,016,065	\$	991,757 \$	9	48,001	\$	1,002,690	\$ 934,960 \$		864,156
Balance sheet mark-to-market adjustments	93,158		94,780		90,937		81,591	7	,731	117,043		137,380	1	24,784		93,158	73,731		105,357
Core equity	\$ 909,532	\$	947,881	\$	913,328	\$	885,742 \$	86	,229 \$	899,022	\$	854,377 \$	8	23,217	\$	909,532	\$ 861,229 \$		758,799
Shares outstanding at quarter end	26,733		26,053		25,668		25,382	2:	,133	24,764		24,647		24,514		26,733	25,133		24,154
GAAP equity per share	\$ 37.51	\$	40.02	\$	39.13	\$	38.11 \$		7.20 \$	41.03	\$	40.24 \$		38.67	\$	37.51	\$ 37.20 \$		35.78
Core equity per share	\$ 34.02	\$	36.38	\$	35.58	\$	34.90 \$	5	4.27 \$	36.30	\$	34.66 \$		33.58	\$	34.02	\$ 34.27 \$		31.42
Net interest income (NII)	\$ 44,534	\$	48,976	\$	44,719	\$	45,227 \$	5 4	,481 \$	48,040	\$	53,380 \$		62,026	\$	183,456	\$ 204,927 \$		220,197
Net interest income / average core equity	19%	,	21%		20%		21%		19%	22	%	25%		31%	6	20%	24%		349
Operating expenses	\$ 13,851	\$	13,455	\$	16,037	\$	12,582 \$	11	,765 \$	12,364	\$	11,456 \$		11,798	\$	55,925	\$ 48,382 \$		38,692
Average total assets	\$ 13,041,794	\$	13,480,361	\$ 1	14,168,755	\$	15,839,483 \$	18,34	,681 \$	20,991,299	\$	23,365,553 \$	24,5	63,184	\$	14,123,149	\$ 21,797,922 \$	2	1,559,604
Average total equity	\$ 1,008,863	\$	1,011,609	\$	980,402	\$	952,230 \$	99	,313 \$	1,014,329	\$	970,344 \$	8	95,462	\$	988,495	\$ 970,268 \$		730,499
Operating expenses / net interest income (NII)	31%		27%		36%		28%		31%	26		21%		19%		30%	24%		189
Operating expenses / average total assets	0.42%		0.40%		0.45%		0.32%		0.28%	0.24		0.20%		0.19%		0.40%	0.22%		0.18
Operating expenses / average total equity	5%	)	5%		7%		5%		5%	5	%	5%		5%	6	6%	5%		5
GAAP net income	\$ 35,691		32,416		31,410		28,015 \$	4	,495 \$	55,899				60,563		127,532	199,872 \$		232,635
GAAP net income / average equity (GAAP ROE) GAAP net income / average core equity (adjusted	14%		12%		13%		12%		18%	22		17%		26%		13%	21%		27
ROE)	15%	,	14%		14%		13%		19%	25	%	19%		30%	6	14%	24%		36
Interest income	\$ 217,391	\$	223,649	\$	218,238	\$	225,882 \$	23	,139 \$	244,631	\$	248,505 \$	2	37,923	\$	885,160	\$ 962,197 \$		651,618
Average consolidated earning assets	\$ 12,498,889	\$	12,860,488	\$ 1	13,581,710	\$	15,229,790 \$	17,542	,352 \$	20,085,392	\$	22,606,037 \$	24,0	42,561	\$	13,533,367	\$ 21,048,582 \$	2	1,208,757
Asset yield	6.96%	)	6.96%		6.43%		5.93%		5.27%	4.87	%	4.40%		3.96%	6	6.54%	4.57%		3.079
Interest expense	(\$172,434)		(\$174,673)		(\$173,519)		(\$180,655)		,657)	(\$196,591		(\$195,125)		75,897)		(\$701,281)	(\$757,270)		(\$431,421)
Average consolidated interest-bearing liablities	\$ 11,815,316	\$	12,332,390	\$ 1	13,055,417	\$		5 17,194	,545 \$	19,840,201		22,283,915 \$	23,6	01,534	\$	12,990,908	\$ 20,710,057 \$	2	/ /
Cost of funds	5.84%	,	5.67%		5.32%		4.88%		4.41%	3.96	%	3.50%		2.98%	6	5.40%	3.66%		2.089
Asset yield	6.96%		6.96%		6.43%		5.93%		5.27%	4.87		4.40%		3.96%		6.54%	4.57%		3.07
Cost of funds	 -5.84%	_	-5.67%		-5.32%	_	-4.88%		4.41%	-3.96		-3.50%		-2.98%		-5.40%	-3.66%	_	-2.08
Interest rate spread	1.12%	,	1.29%		1.11%		1.05%		0.86%	0.91	%	0.89%		0.98%	6	1.14%	0.91%		0.999
Net interest income	\$ 44,534		48,976		44,719		45,227 \$		,481 \$	48,040				62,026		183,456	204,927 \$		220,197
Average consolidated earning assets	\$					\$		17,542				22,606,037 \$	24,0					2	
Net interest margin	1.43%		1.52%		1.32%		1.19%		0.95%	0.96	0/	0.94%		1.03%	4	1.36%	0.97%		1.04

#### Table 8: Average Balance Sheet (in thousands)

	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005	Q1:2005	Full Year 2006	Full year 2005	Full year 2004
Average GAAP balances											
Residential CES	\$ 654,909	\$ 641,694	\$ 573,253	\$ 516,962	\$ 517,138	\$ 567,689	\$ 531,456	\$ 473,562	\$ 597,206	\$ 522,704	\$ 349,779
Residential loans	9,212,346	9,947,068	10,789,275	12,542,519	14,821,587	17,597,906	20,312,485	21,925,643	10,611,827	18,642,020	19,665,096
Residential IGS	1,513,794	1,404,281	1,358,453	1,299,933	1,263,277	1,219,034	1,122,945	1,030,406	1,393,736	1,158,785	771,543
Commercial CES	364,405	328,211	253,429	215,769	191,586	152,641	123,390	102,699	290,964	142,850	40,622
Commercial loans	29,571	32,194	42,912	56,777	59,049	47,703	45,214	56,080	40,267	52,008	30,469
Commercial IGS	106,902	128,355	132,154	181,549	188,445	215,109	204,247	198,437	138,425	202,594	168,137
CDO CES	19,539	20,999	13,950	14,709	12,231	11,892	2,816	6,302	17,245	8,155	4,668
CDO IGS	198,749	174,363	171,687	157,570	149,660	138,996	138,777	124,747	175,358	138,207	83,193
Cash and cash equivalents	398,674	183,323	246,597	244,002	339,379	134,422	124,707	124,685	268,340	181,259	95,251
Earning assets	12,498,889	12,860,488	13,581,710	15,229,790	17,542,352	20,085,392	22,606,037	24,042,561	13,533,367	21,048,582	21,208,757
Other assets	542,905	619,873	587,045	609,693	806,329	905,907	759,516	520,623	589,784	749,342	350,847
Total assets	\$ 13,041,794	\$ 13,480,361	\$ 14,168,755	\$ 15,839,483	\$ 18,348,681	\$ 20,991,299	\$ 23,365,553	\$ 24,563,184	\$ 14,123,151	\$ 21,797,922	\$ 21,559,604
Redwood debt	\$ 1,090,480	\$ 647,978	\$ 85,616	\$ 137,181	\$ 253,302	\$ 297,788	\$ 216,639	\$ 277,423	\$ 493,357	\$ 261,322	\$ 434,662
Junior subordinated notes	21,401	-	-	-	-	-	-	-	5,336	-	-
ABS obligations of entities	10,724,851	11,684,412	12,969,801	14,663,134	16,941,243	19,542,413	22,067,276	23,324,111	12,497,551	20,448,735	20,313,995
Other liabilities	196,214	136,362	132,936	86,938	154,823	136,769	111,294	66,188	138,409	117,597	80,448
Total liabilities	12,032,931	12,468,752	13,188,353	14,887,253	17,349,368	19,976,970	22,395,209	23,667,722	13,134,653	20,827,654	20,829,105
Core equity	923,856	932,030	898,409	877,212	880,329	880,482	840,098	794,866	908,071	849,257	641,182
Balance sheet mark-to-market adjustments	85,007	79,579	81,993	75,018	118,984	133,847	130,246	100,596	80,424	121,011	89,317
	1,008,863	1,011,609	980,402	952,230	999,313	1,014,329	970,344	895,462	988,495	970,268	730,499
Total equity		, ,		,	,		,	,	,	,	,
Total liabilities and equity	\$ 13,041,794	\$ 13,480,361	\$ 14,168,755	\$ 15,839,483	\$ 18,348,681	\$ 20,991,299	\$ 23,365,553	\$ 24,563,184	\$ 14,123,149	\$ 21,797,922	\$ 21,559,604

			A	t period end			Fo	r period ended	l
		Current Face	Unamortized Premium/ (Discount)	Credit Protection	Unrealized Market Value Gains	Net Book Value	Average Balance	Interest Income	Yield
Total Earning Assets									
(GAAP)	2004	\$24,794,021	\$ 101,481	(\$418,174) \$	95,396	\$ 24,572,724	\$ 21,208,757	\$ 651,618	3.07%
	Q1: 2005	24,301,643	122,952	(487,952)	102,712	24,039,355	24,042,561	237,922	3.96%
	Q2: 2005	22,414,484	103,778	(522,490)	133,207	22,128,979	22,606,037	248,505	4.40%
	Q3: 2005	19,625,979	94,058	(551,562)	98,873	19,267,348	20,085,392	244,631	4.87%
	Q4: 2005	16,986,581	13,375	(527,213)	56,541	16,529,284	17,542,352	231,139	5.27%
	2005	16,986,581	13,375	(527,213)	56,541	16,529,284	21,048,582	962,197	4.57%
	Q1: 2006	15,168,319	12,214	(572,066)	50,479	14,658,946	15,229,790	225,882	5.93%
	Q2: 2006	13,865,566	(18,161)	(645,303)	56,653	13,258,755	13,581,710	218,238	6.43%
	Q3: 2006	13,553,988	(72,430)	(670,246)	88,943	12,900,255	12,860,488	223,649	6.96%
	Q4: 2006	13,475,346	(113,138)	(695,846)	86,527	12,752,890	12,498,889	217,391	6.96%
	2006	\$13,475,346	(\$113,138)	(\$695,846) \$	86,527	\$12,752,890	\$ 13,533,367	\$ 885,160	6.54%
Residential CES	2004	\$ 933,772	(\$110,724)	(\$340,123) \$	78,733	\$ 561,658	\$ 349,779	\$ 64,602	18.47%
	Q1: 2005	952,925	(\$110,721)	(365,998)	84,096	587,760	473,562	18,850	15.92%
	Q2: 2005	1,079,323	(90,716)	(404,180)	99,380	683,807	531,456	18,778	14.13%
	Q3: 2005	1,029,786	(84,084)	(382,862)	80,867	643,707	567,689	23,640	16.66%
	Q4: 2005	1,013,793	(121,824)	(354,610)	55,193	592,552	517,138	22,556	17.45%
	2005	1,013,793	(121,824)	(354,610)	55,193	592,552	522,704	83,824	16.04%
	Q1: 2006	1,034,069	(108,371)	(373,781)	43,522	595,439	516,962	26,245	20.31%
	Q2: 2006	1,168,602	(116,702)	(425,578)	50,854	677,176	573,253	28,059	19.58%
	Q3: 2006	1,183,142	(140,585)	(384,397)	57,495	715,655	641,694	34,585	21.56%
	Q4: 2006	1,180,605	(144,843)	(372,246)	58,015	721,531	654,909	35,650	21.77%
	2006	\$ 1,180,605	(\$144,843)	(\$372,246) \$			<i>,</i>		20.85%
Residential Real									
Estate Loans	2004	\$ 22,312,842	\$ 215,694	(\$23,771) \$	0	\$ 22,504,765	\$ 19,665,096	\$ 533,376	2.71%
	Q1: 2005	21,579,671	217,852	(24,827)	0	21,772,696	21,925,643	197,701	3.61%
	Q2: 2005	19,443,387	210,137	(22,959)	0	19,630,565	20,312,485	206,263	4.06%
	Q3: 2005	16,386,833	191,513	(22,029)	0	16,556,317	17,597,906	193,621	4.40%
	Q4: 2005	13,719,242	178,206	(22,656)	0	13,874,792	14,821,587	176,599	4.77%
	2005	13,719,242	178,206	(22,656)	0	13,874,792	18,642,020	774,184	4.15%
	Q1: 2006	11,846,454	166,134	(22,372)	0	11,990,216	12,542,519	165,665	5.28%
	Q2: 2006	10,318,641	155,101	(19,450)	0	10,454,292	10,789,275	154,160	5.72%
	Q3: 2006	9,718,985	143,135	(19,326)	0	9,842,794	9,947,068	148,494	5.97%
	Q4: 2006	9,212,002	132,052	(20,119)	0	9,323,935	9,212,346	137,568	5.97%
	2006	\$ 9,212,002	\$ 132,052	(\$20,119) \$	0	\$ 9,323,935	\$ 10,611,827	605,886	5.71%

			At	period end			Fo	r period ende	ed
		Current Face	Unamortized Premium/ (Discount)	Credit <u>Protection</u>	Unrealized Market Value Gains	Net Book Value	Average Balance	Interest Income	Yield
Residential IGS	2004	\$ 970,852	(\$2,922)	\$0	\$ 5,955	\$ 973,885	\$ 771,543	\$ 30,842	4.00%
	Q1: 2005	1,084,556	(9,054)	0	11,895	1,087,397	1,030,406	12,865	4.99%
	Q2: 2005	1,189,207	(12,165)	0	16,252	1,193,294	1,122,945	13,909	4.95%
	Q3: 2005	1,282,132	(13,970)	0	11,082	1,279,244	1,219,034	16,942	5.56%
	Q4: 2005	1,273,985	(11,595)	0	(2,300)	1,260,090	1,263,277	18,148	5.75%
	2005	1,273,985	(11,595)	0	(2,300)	1,260,090	1,158,785	61,864	5.34%
	Q1: 2006	1,361,245	(19,874)	0	5,304	1,346,675	1,299,933	20,179	6.21%
	Q2: 2006	1,406,195	(18,788)	0	2,609	1,390,016	1,358,453	22,287	6.56%
	Q3: 2006	1,484,095	(17,362)	0	8,270	1,475,003	1,404,281	24,961	7.11%
	Q4: 2006	1,708,607	(16,382)	0	5,025	1,697,250	1,513,794	25,626	6.77%
	2006	\$ 1,708,607	(\$16,382)	\$ 0	\$ 5,025	\$ 1,697,250	\$ 1,393,736	\$ 93,053	6.68%
			· · · · ·		, ,				
Commercial CES	2004	\$ 136,550	(\$6,563)	(\$45,639)	\$ 2,902	\$ 87,250	\$ 40,622	\$ 3,071	7.56%
	Q1: 2005	218,991	(7,241)	(88,671)	4,608	127,687	102,699	1,987	7.74%
	Q2: 2005	222,522	(8,062)	(87,210)	10,779	138,029	123,390	2,811	9.11%
	Q3: 2005	323,724	(2,428)	(138,530)	4,462	187,228	152,641	2,747	7.20%
	Q4: 2005	383,334	(28,993)	(141,806)	6,321	218,856	191,586	3,927	8.20%
	2005	383,334	(28,993)	(141,806)	6,321	218,856	142,850	11,472	8.03%
	Q1: 2006	407,466	(20,473)		4,081	223,302	215,769	4,268	7.91%
	Q2: 2006	486,622	(28,184)	(192,134)	4,939	271,243	253,429	5,581	8.81%
	Q3: 2006	667,512	(48,712)		19,449	379,867	328,211	7,381	9.00%
	Q4: 2006	793,743	(71,424)		21,081	448,060	364,405	8,170	8.97%
	2006	\$ 793,743		(\$295,340)					8.73%
		,				,	,	,	
Commercial Real									
Estate Loans	2004	\$ 65,598	(\$2,478)			, , ,			12.37%
	Q1: 2005	67,365	(2,305)		0	56,604	56,080	1,587	11.32%
	Q2: 2005	51,778	(1,843)		0	41,794	45,214	1,208	10.69%
	Q3: 2005	66,348	(2,105)		0	56,102	47,703	1,209	10.14%
	Q4: 2005	70,091	(2,258)	(8,141)	0	59,692	59,049	1,281	8.68%
	2005	70,091	(2,258)		0	59,692	52,008	5,285	10.16%
	Q1: 2006	65,508	(2,200)		0	55,167	56,777	1,238	8.72%
	Q2: 2006	46,959	(2,096)		0	36,722	42,912	812	7.57%
	Q3: 2006	42,384	(2,073)		0	32,170	32,194	524	6.51%
	Q4: 2006	38,360	(2,047)		0	28,172	29,571	409	5.53%
	2006	\$ 38,360	(\$2,047)	(\$8,141)	\$ 0	\$ 28,172	\$ 40,267	\$ 2,982	7.41%

					At period end					F	or pe	eriod ended	
		(	Current Face	Unamortized Premium/ (Discount)	Credit Protection	Unrea Mar Value (	ket	Net Book Value		verage alance		nterest ncome	Yield
Commercial IGS	2004	\$	199,700	\$ 15,705 \$	6 0	\$	4,952	\$ 220,357	\$	168,137	\$	11,280	6.71%
	Q1: 2005		192,551	14,561	0		(522)	206,590		198,437		2,922	5.89%
	Q2: 2005		199,957	14,129	0		3,762	217,848		204,247		3,036	5.95%
	Q3: 2005		209,524	13,303	0		(44)	222,783		215,109		3,398	6.32%
	Q4: 2005		180,213	8,100	0	(	(3,281)	185,032		188,445		3,102	6.58%
	2005		180,213	8,100	0		(3,281)	185,032		202,594		12,458	6.15%
	Q1: 2006		182,041	5,295	0		(2,936)	184,400		181,549		2,880	6.35%
	Q2: 2006		134,244	727	0	(	(3,937)	131,034		132,154		2,133	6.46%
	Q3: 2006		133,361	701	0		577	134,639		128,355		2,342	7.30%
	Q4: 2006		122,869	(3,367)	0		111	119,613		106,902		2,344	8.77%
	2006	\$	122,869	(\$3,367) \$	6 0	\$	111	\$ 119,613	\$	138,425	\$	9,699	7.01%
CDO CES	2004	¢	7 292	(64.430)		¢	107	e 2.052	¢	4.((9)	¢	700	15 400/
CDO CES	<b>2004</b> Q1: 2005	\$	7,282	(\$4,426) \$		\$	<b>196</b>		3	<b>4,668</b>	3	723	<b>15.49%</b> 15.61%
	Q1: 2003 Q2: 2005		10,184	(7,113)	0		(287)	2,784		6,302		246	
			10,184	(7,232)	0		(187)	2,765		2,816		127	18.04%
	Q3: 2005		20,226	(7,907)	0		144	12,463		11,892		131	4.41%
	Q4: 2005		20,226	(8,004)	0		(484)	11,738		12,231		125	4.09%
	2005		20,226	(8,004)	0		(484)	11,738		8,155		<b>629</b>	7.71%
	Q1: 2006		23,226	(8,048)	0		(436)	14,742		14,709		439	11.94%
	Q2: 2006		22,226	(7,978)	0		470	14,718		13,950		236	6.77%
	Q3: 2006		29,231	(7,298)	0		326	22,259		20,999		609	11.60%
	Q4: 2006 2006	\$	28,731 28,731	(6,889) ( <b>\$6,889)</b> \$	0	\$	122 122	21,964 \$ 21,964	\$	19,539 <b>17,245</b>	s	570 1,854	11.67% <b>10.75%</b>
	2000	Ŷ	20,701	(\$0,007)	· · · ·	Ŷ		¢ _1,> 0 .	Ψ	1,,210	Ψ	1,001	100707
CDO IGS	2004	\$	110,179	(\$2,805) \$		\$	2,658	· · · · · ·	\$	83,193	\$	3,033	3.65%
	Q1: 2005		130,686	(485)	0		2,922	133,123		124,747		1,184	3.80%
	Q2: 2005		145,933	(470)	0		3,221	148,684		138,777		1,569	4.52%
	Q3: 2005		144,246	(264)	0		2,362	146,344		138,996		1,953	5.62%
	Q4: 2005		149,812	(257)	0		1,092	150,647		149,660		2,571	6.87%
	2005		149,812	(257)	0		1,092	150,647		138,207		7,277	5.26%
	Q1: 2006		162,844	(249)	0		944	163,539		157,570		2,491	6.32%
	Q2: 2006		175,586	(241)	0		1,718	177,063		171,687		2,099	4.89%
	Q3: 2006		182,352	(236)	0		2,826	184,942		174,363		2,881	6.61%
	Q4: 2006		222,413	(238)	0		2,174	224,349		198,749		3,335	6.71%
	2006	\$	222,413	(\$238) \$	6 0	\$	2,174	\$ 224,349	\$	175,358	\$	10,806	6.16%
Cash & Equivalents	2004	\$	57,246	\$ 0 5	6 0	\$	0	\$ 57,246	\$	95,251	\$	922	0.97%
	Q1: 2005		64,714	0	0		0	64,714		124,685		580	1.86%
	Q2: 2005		72,193	0	0		0	72,193		124,707		804	2.58%
	Q3: 2005		163,160	0	0		0	163,160		134,422		990	2.95%
	Q4: 2005		175,885	0	0		0	175,885		339,379		2,830	3.34%
	2005		175,885	0	0		0	175,885		181,259		5,204	2.87%
	Q1: 2006		85,466	0	0		0	85,466		244,002		2,477	4.06%
	Q2: 2006		106,491	0	0		0	106,491		246,597		2,871	4.66%
	Q3: 2006		112,926	0	0		0	112,926		183,323		1,872	4.08%
	Q4: 2006		168,016	0	0		0	168,016		398,674		3,719	3.73%
	~		,	2	0		-						21,270

# Table 10: Portfolio Activity (in thousands)

		Acquisition	Upgrades / s Downgrades	Sales to Third Parties	Principal Payments	Discount / (Premium) Amortization	Credit Provision	Net Charge- offs / (Recoveries)	Net Mark- to-Market Adjustment	Net Increase / (Decrease)
Total Earning	Q1:	e 1.007.03	4 6 0	(647 571)	(61 (12 020)	e 714	(61.025)	¢ 154	¢ 22.977	(\$ = 40, 9 7 7)
Assets (GAAP)	<b>2005</b> Q2:	\$ 1,096,034	4\$0	(\$47,571)	(\$1,612,020)	\$ 714	(\$1,025)	\$ 154	\$ 22,877	(\$540,837)
	2005	670,97	9 0	(17,582)	(2,604,175)	(2,281)	1,527	(34)	33,711	(1,917,855)
	Q3: 2005 Q4:	611,08	9 0	(361,871)	(3,189,354)	(3,619)	805	125	(9,773)	(2,952,598)
	Q4. 2005	513,554	4 0	(473,899)	(2,759,267)	(3,012)	(877)	250	(27,538)	(2,750,789)
	2005	2,891,65		(900,923)	(10,164,816)	(8,198)	430	495	19,227	(8,162,079)
	Q1:								,	() / /
	2006	216,29	0 0	(13,634)	(1,975,141)	547	(176)	425	(8,229)	(1,779,919)
	Q2: 2006	605,85	0 0	(171,206)	(1,866,169)	744	2,507	415	6,643	(1,421,216)
	Q3: 2006	1,288,070	0 0	(65,192)	(1,631,603)	6,168	(465)	589	37,498	(364,935)
	Q4:	1,200,070	5 0	(05,192)	(1,031,003)	0,108	(405)	569	57,490	(304,933)
	2006	1,229,739	9 0	(137,357)	(1,300,463)	4,934	(1,505)	794	1,403	(202,455)
	2006	\$ 3,340,949	9\$0	(\$387,389)	(\$6,773,376)	\$ 12,392	\$ 361	\$ 2,223	\$ 37,315	(\$3,768,525)
Residential CES	Q1:	¢ (5 50)	( (#22.501)	(627.202)	(#22.15())	\$ 8,252	<b>b 0</b>	с <u>о</u>	· · · · · · · · · · · · · · · · · · ·	¢ 2(102
Residential CES	<b>2005</b> Q2:	\$ 67,79	6 (\$23,701)	(\$27,293)	(\$23,156)	\$ 8,252	§ 0	\$ 0	\$ 24,204	\$ 26,102
	2005 Q3:	87,864	4 0	0	(18,931)	7,424	0	0	19,690	96,047
	2005	57,479	9 0	(98,775)	(17,013)	10,766	0	0	7,443	(40,100)
	Q4:									
	2005 2005	54,664		(81,292)	(21,523)	10,098	0	0	(13,102)	
	2005 Q1:	267,803	3 (23,701)	(207,360)	(80,623)	36,540	0	0	38,235	30,894
	2006	52,822	2 (30,667)	(9,650)	(14,110)	12,391	0	0	(7,899)	2,887
	Q2:		-	((	(22.202)					
	2006 Q3:	89,217	7 0	(4,035)	(23,302)	11,684	0	0	8,173	81,737
	2006	87,303	5 0	(47,585)	(28,835)	15,917	0	0	11,677	38,479
	Q4: 2006	20.07		(0(2))	(22 (20)	17 410	0	0	1 105	5.076
	2000 2006	20,870 \$ 250,210		(962) ( <b>\$62,232</b> )	(32,639) ( <b>\$98,886</b> )	17,412 \$ 57,404	0 \$ 0	0 \$ 0	1,195 <b>\$ 13,146</b>	5,876 <b>\$ 128,979</b>
		+,	(++++,+++)	(+,)	(4, 0,000)			• •	+,	+
Residential Real Estate Loans	Q1: 2005	\$ 832,38	3 \$ 0	\$0	(\$1,555,752)	(\$7,644)	(\$1,210)	\$ 154	\$ 0	(\$732,069)
	Q2:	, i i i i i i i i i i i i i i i i i i i								
	2005 Q3:	426,933	3 0	(3,378)	(2,557,675)	(9,758)	1,527	(34)	254	(2,142,131)
	2005 Q4:	332,049	9 0	(263,079)	(3,129,492)	(14,438)	805	125	(218)	(3,074,248)
	2005	271,87	5 0	(240,987)	(2,698,500)	(13,334)	(877)	250	48	(2,681,525)
	2005	1,863,24	0 0	(507,444)	(9,941,419)	(45,174)	245	495	84	(8,629,973)
	Q1: 2006	52,69	1 0	0	(1,925,475)	(12,075)	(141)	425	0	(1,884,575)
	Q2: 2006	272.62	7	0	(1.700.404)	(10.072)	0.505	41.6	0	(1.525.02.4)
	Q3:	272,62	7 0	0	(1,799,401)	(12,073)	2,507	416	0	(1,535,924)
	2006 Q4:	966,67	3 0	0	(1,567,041)	(11,254)	(465)	589	0	(611,498)
	2006	725,693	5 0	0	(1,230,545)	(13,298)	(1,505)	794	0	(518,859)
	2006	\$ 2,017,77	5\$0	\$0	(\$6,522,462)	(\$48,709)	\$ 396	\$ 2,141	\$ 0	(\$4,550,857)
	01:									
<b>Residential IGS</b>	Q1: 2005	\$ 120,70	9 \$ 23,701	(\$11,488)	(\$22,345)	\$ 547 \$	\$ 0	\$ 0	\$ 2,388	\$ 113,512
	Q2:									
	2005 Q3:	128,70	8 0	(3,012)	(22,961)	347	0	0	2,818	105,900
	Q3. 2005	114,69	9 0	4,000	(27,627)	761	0	0	(5,883)	85,950

2005       481,103       23,701       (105,828)       (102,767)       2,445       0       0       (12,449)       286,2         Q1:       2006       80,970       30,667       (3,984)       (25,445)       853       0       0       3,524       86,57         Q2:       2006       179,115       0       (104,442)       (31,136)       1,446       0       0       (1,642)       43,37         Q3:       2006       120,316       0       (12,669)       (29,997)       1,943       0       0       5,394       84,97         Q4:       2006       120,316       0       12,669)       (29,997)       1,943       0       0       5,394       84,97	Q4:									
Q1:       2006       80,970       30,667       (3,984)       (25,445)       853       0       0       3,524       86,50         Q2:       2006       179,115       0       (104,442)       (31,136)       1,446       0       0       (1,642)       43,30         Q3:       2006       120,316       0       (12,669)       (29,997)       1,943       0       0       5,394       84,90         Q4:       2006       120,316       0       (12,669)       (29,997)       1,943       0       5,394       84,90	2005	116,987	0	(95,328)	(29,834)	790	0	0	(11,769)	(19,154)
2006       80,970       30,667       (3,984)       (25,445)       853       0       0       3,524       86,50         Q2:       2006       179,115       0       (104,442)       (31,136)       1,446       0       0       (1,642)       43,30         Q3:       2006       120,316       0       (12,669)       (29,997)       1,943       0       0       5,394       84,90         Q4:       2006       120,316       0       (12,669)       (29,997)       1,943       0       0       5,394       84,90	2005	481,103	23,701	(105,828)	(102,767)	2,445	0	0	(12,449)	286,205
Q2:       2006       179,115       0       (104,442)       (31,136)       1,446       0       0       (1,642)       43,34         Q3:       2006       120,316       0       (12,669)       (29,997)       1,943       0       0       5,394       84,94         Q4:       2006       120,316       0       (12,669)       (29,997)       1,943       0       5,394       84,94	Q1:									
2006       179,115       0       (104,442)       (31,136)       1,446       0       0       (1,642)       43,34         Q3:       2006       120,316       0       (12,669)       (29,997)       1,943       0       0       5,394       84,94         Q4:       2006       2006       2006       2006       2006       2006       43,34	2006	80,970	30,667	(3,984)	(25,445)	853	0	0	3,524	86,585
Q3: 2006 120,316 0 (12,669) (29,997) 1,943 0 0 5,394 84,94 Q4:	Q2:									
2006 120,316 0 (12,669) (29,997) 1,943 0 0 5,394 84,94 Q4:	2006	179,115	0	(104,442)	(31,136)	1,446	0	0	(1,642)	43,341
Q4:	Q3:									
		120,316	0	(12,669)	(29,997)	1,943	0	0	5,394	84,987
2006 352 291 0 (97 124) (31 398) 1 023 0 0 (2 545) 222 2	Q4:									
	2006	352,291	0	(97,124)	(31,398)	1,023	0	0	(2,545)	222,247
2006 \$ 732,692 \$ 30,667 (\$218,219) (\$117,976) \$ 5,265 \$ 0 \$ 0 \$ 4,731 \$ 437,1	2006	\$ 732,692	\$ 30,667	(\$218,219)	(\$117,976) \$	5,265 \$	0 \$	0 \$	4,731 \$	437,160

		A	Acquisitions	Upgrades / Downgrades	Sales to Third Parties	Principal Payments	Discount / (Premium) Amortization	Credit Provision	Net Charge- offs / (Recoveries)	Net Mark- to-Market Adjustment	Net Increase / (Decrease)
Commercial CES	Q1: 2005	\$	41,072	(\$2,192) \$	0	(\$10)	(\$174) \$	0	\$0	\$ 1,741	\$ 40,437
	Q2: 2005		4,263	0	0	(8)	68	0	0	6,019	10,342
	Q3: 2005		55,941	0	0	(8)	(416)	0	0	(6,318)	49,199
	Q4: 2005		30,293	0	0	(9)	(276)	0	0	1,620	31,628
	<b>2005</b> Q1:		131,569	(2,192)	0	(35)	(798)	0	0	3,062	131,606
	2006 Q2:		11,130	(3,966)	0	(10)	(564)	0	0	(2,144)	4,446
	2006 Q3:		51,978	0	(2,820)	(9)	(257)	0	0	(951)	47,941
	2006 Q4:		99,065	0	(4,216)	(9)	(451)	0	0	14,235	108,624
	2006		76,498	0	(9,914)	(13)	(289)	0	0	1,913	68,193
	2006	\$	238,671	(\$3,966)	(\$16,950)	(\$41)	(\$1,561) \$	0	\$ 0		
Commercial Real Estate Loans	Q1: 2005	\$	6,732 \$	5 0 <b>\$</b>	0	(\$5,267)	(\$30) \$	185	\$ 0	\$ 505	\$ 2,125
Louis	Q2: 2005	Ψ	0	0	(11,192)	(3,769)	(99)	0	0	250	(14,810)
	Q3: 2005		14,219	0	(11,1)2)	158	(59)	0	0	17	14,308
	Q4:										
	2005 2005		4,248 <b>25,199</b>	0 0	0 (11,209)	(506) (9,384)	(152) (350)	0 185	0 0	0 772	3,590 <b>5,213</b>
	Q1: 2006		0	0	0	(4,583)	93	(35)	0	0	(4,525)
	Q2: 2006		0	0	(8,408)	(10,049)	27	0	0	(14)	(18,445)
	Q3: 2006		0	0	0	(4,574)	22	0	0	0	(4,552)
	Q4: 2006		0	0	0	(4,024)	26	0	0	0	(3,998)
	2006	\$	0 \$		(\$8,408)	(\$23,230) \$		(\$35)		(\$14)	(\$31,520)
Commercial	Q1:										
IGS	<b>2005</b> Q2:	\$	3,500 \$	5 2,192	(\$8,790)	(\$5,298)	(\$244) \$	0	\$0	(\$5,127)	(\$13,767)
	2005 Q3:		7,845	0	0	(594)	(281)	0	0	4,288	11,258
	2005 Q4:		17,179	0	(4,000)	(4,174)	(269)	0	0	(3,801)	4,935
	2005		29,684	0	(56,292)	(8,560)	(145)	0	0	(2,438)	(37,751)
	<b>2005</b> Q1:		58,208	2,192	(69,082)	(18,626)	(939)	0	0	(7,078)	(35,325)
	2006 Q2:		2,177	3,966	0	(5,006)	(159)	0	0	(1,610)	(632)
	2006 Q3:		0	0	(51,501)	(998)	(90)	0	0	(777)	(53,366)
	2006		(3)	0	0	(883)	(14)	0	0	4,505	3,605
	Q4: 2006		8,999	0	(24,007)	(737)	51	0	0	668	(15,026)
	2006	\$	11,173 \$	3,966	(\$75,508)	(\$7,624)	(\$212) \$	0	\$ 0	\$ 2,786	(\$65,419)

		Acquisitions	Upgrades / Downgrades	Sales to Third Parties	Principal Payments	Discount / (Premium) Amortization	Credit Provision	Net Charge- offs / (Recoveries)	Net Mark- to-Market Adjustment	Net Increase / (Decrease)
CDO CES	Q1: 2005	(\$71) \$	\$	0	\$ 35	\$ 48	\$ 0	\$ 0	(\$710)	(\$268)
CDOCES	Q2:	(\$/1)	¢ <del>1</del> 50 ¢	0	¢ 33	ф <del>1</del> 0 г	<b>5</b> 0	\$ 0	(\$710)	(\$200)
	2005	(119)	0	0	0	0	0	0	100	(19)
	Q3:									
	2005	9,970	0	0	42	36	0	0	(350)	9,698
	Q4:									
	2005	(97)	0	0	0	0	0	0	(628)	(725)
	2005	9,683	430	0	77	84	0	0	(1,588)	8,686
	Q1:									
	2006	3,000	0	0	(44)	0	0	0	48	3,004
	Q2:									
	2006	(87)	0	0	(1,017)	0	0	0	1,080	(24)
	Q3:									
	2006	7,714	0	(722)	(29)	0	0	0	578	7,541
	Q4:				(= (2))					
	2006	0	0	0	(769)	0	0		474	(295)
	2006	\$ 10,627	\$0	(\$722)	(\$1,859)	\$ 0 3	<u>\$0</u>	\$ 0	\$ 2,180 \$	5 10,226
	01.									
CDO IGS	Q1: 2005	\$ 23,913	(\$430) \$	0	(\$227)	(\$41)	\$ 0	\$ 0	(\$124) \$	5 23,091
	Q2:									
	2005	15,485	0	0	(237)	18	0	0	295	15,561
	Q3:									
	2005	9,553	0	0	(11,240)	10	0	0	(663)	(2,340)
	Q4:									
	2005	5,900	0	0	(335)	7	0		(1,269)	4,303
	2005	54,851	(430)	0	(12,039)	(6)	0	0	(1,761)	40,615
	Q1:									
	2006	13,500	0	0	(468)	8	0	0	(148)	12,892
	Q2:	12 000	0	0	(0.57)	-	0	<u>^</u>		12.524
	2006 Q3:	13,000	0	0	(257)	7	0	0	774	13,524
	Q3: 2006	7.000	0	0	(225)	5	0	0	1 100	7 970
	Q4:	7,000	0	0	(235)	5	0	0	1,109	7,879
	2006	45,388	0	(5,350)	(338)	9	0	0	(302)	39,407
	2000	<b>\$ 78,888</b>		(\$5,350)					\$ 1,433 S	
	2000	J /0,088	<b>9</b> U	(\$5,550)	(\$1,298)	<b>5</b> 29	<b>ə</b> U	<b>3</b> U	<b>9</b> 1,433	/3,/02

#### Table 11: Managed Residential Loans Credit Performance (in thousands)

			Internally- Designated Credit Reserve	External Credit <u>Enhancement</u>	Total Credit Protection (1)	Total Credit Protection as % of Loans	Seriously Delinquent Loans	Seriously Delinquent Loan % of Current Balance	Total Credit Losses	Losses To Securities Junior to Redwood's Interest	Redwood's Share of Net Charge- offs/(Recoveries)	Total Credit Losses As % of Loans (Annualized)
Total Managed	2004	\$166,658,801	\$ 363,894	\$ 67,650	\$ 431,544	0.26%	\$ 166,073	0.11%	\$ 3,303	\$ 271	\$ 3,032	<0.01%
Resi Portfolio	Q1: 2005	175,450,637	390,825	65,116	455,941	0.26%	217,894	0.12%	1,377	0	1,377	<0.01%
	Q2: 2005	192,291,401	427,139	139,847	566,986	0.29%	230,538	0.12%	740	196	544	<0.01%
	Q3:						ĺ.					
	2005 Q4:	192,368,457	404,891	133,080	537,971	0.28%	268,341	0.14%	1,812	220	1,592	<0.01%
	2005	190,570,193	377,266	139,129	516,395	0.27%		0.18%	1,175	0	,	<0.01%
	2005 Q1:	190,570,193	377,266	139,129	516,395	0.27%	349,068	0.18%	5,104	416	4,688	<0.01%
	2006	198,252,684	396,153	126,376	522,529	0.26%	467,352	0.24%	3,002	0	3,002	<0.01%
	Q2: 2006	227,928,505	445,028	126,264	571,292	0.25%	441,430	0.19%	1,464	0	1,464	<0.01%
	Q3: 2006	235,127,925	403,723	215,285	619,008	0.26%	658,262	0.28%	2,748	155	2,593	<0.01%
	Q4: 2006	219,178,838	392,365	302,072	694,437	0.32%		0.39%	5,058	196		<0.01%
	2000 2006	\$ 219,178,838			\$ 694,437	0.32%		0.39%				<0.01%
	2000	\$ 219,170,050	¢ 37 <b>2,</b> 303	\$ 302,072	\$ 074,457	0.3270	φ 030,701	0.09704	, 12,2/2	\$ 551	ψ 11,721	-0.01 /0
Residential Real	2004	\$ 22,312,842	\$ 23,771	\$ 0	\$ 23,771	0.11%	\$ 13,338	0.06%\$	5 176	\$ 0	\$ 176	<0.01%
Estate Loans	Q1: 2005	21,579,671	24,827	0	24,827	0.12%	16,066	0.07%	154	0	154	<0.01%
	Q2:		22,959	0	22,959	0.12%		0.08%				
	2005 Q3:	19,443,387			,		ĺ.		(34)			
	2005 Q4:	16,386,833	22,029	0	22,029	0.13%	22,956	0.14%	90	0	90	<0.01%
	2005	13,719,242	22,656	0	22,656	0.17%	37,335	0.27%	251	0	251	< 0.01%
	2005 Q1:	13,719,242	22,656	0	22,656	0.17%	37,335	0.27%	461	0	461	<0.01%
	2006	11,846,454	22,372	0	22,372	0.19%	48,677	0.41%	425	0	425	<0.01%
	Q2: 2006	10,318,641	19,450	0	19,450	0.19%	47,162	0.46%	423	0	423	0.02%
	Q3: 2006	9,718,985	19,326	0	19,326	0.20%	61,447	0.63%	589	0	589	0.02%
	Q4:				,		ĺ.					
	2006 2006	9,212,002 \$ 9,212,002	20,119 \$ 20,119	0 \$ 0	20,119 \$ 20,119	0.22%		0.79% <b>0.79%</b> \$	711 5 2,148	0	711 \$ 2,148	0.03% 0.02%
	2000	5 7,212,002	\$ 20,117	φ U	\$ 20,117	0.22 /0	i\$ 73,007	0.77704	2,140	5 0	\$ 2,140	0.0270
Residential CES	2004	\$ 144,345,959	\$ 340,123	\$ 67,650	\$ 407,773	0.28%	\$ 152,735	0.12%\$	3,127	\$ 271	\$ 2,856	<0.01%
	Q1: 2005	153,870,966	365,998	65,116	431,114	0.28%	201,828	0.13%	1,223	0	1,223	<0.01%
	Q2:										, in the second s	
	2005 Q3:	172,848,014				0.31%			774	196		
	2005 Q4:	175,981,624	382,862	133,080	515,942	0.29%	245,385	0.14%	1,722	220	1,502	<0.01%
	2005	176,850,951	354,610	139,129	493,739	0.28%	311,733	0.18%	924	0	924	<0.01%
	<b>2005</b> Q1:	176,850,951	354,610	139,129	493,739	0.28%	311,733	0.18%	4,643	416	4,227	<0.01%
	2006	186,406,230	373,781	126,376	500,157	0.27%	418,675	0.22%	2,577	0	2,577	<0.01%
	Q2: 2006	217,609,864	425,578	126,264	551,842	0.25%	394,268	0.18%	1,041	0	1,041	<0.01%
	Q3: 2006	225,408,940	384,397	215,285	599,682	0.27%		0.26%	2,159	155		<0.01%
	Q4:											
	2006	209,966,836	372,246	302,072	674,318	0.32%		0.37%	4,347	196 8 251		<0.01%
	2006	\$ 209,966,836	\$ 372,246	\$ 302,072	\$ 674,318	0.32%	\$ 777,675	0.37%\$	5 10,124	\$ 351	\$ 9,773	<0.01%

(1) The credit reserve on residential real estate loans is only available to absorb losses on our residential real estate loans. Internally-designated credit reserves and external credit enhancement are only available to absorb losses on our residential CES.

Table 12: Residential CES and Underlying Loan Characteristics (all \$ in thousands)

		Q4:2006	Q3:2006	_	Q2:2006	Q1:2006	_0	24:2005	Q3:2005	Q2:2005	Q1:2005	Q4:2004
First loss position, principal value	\$	519,423 \$	521,955	\$	543,789 \$	487,935	\$	471,079 \$	433,557 \$	425,081	\$ 379,145	\$ 352,752
Second loss position, principal value		190,802	189,978		216,806	172,345		164,426	224,987	298,821	260,855	276,720
Third loss position, principal value		470,380	471,223		408,007	373,789		378,288	371,242	355,420	312,925	304,300
Total principal value	\$	1,180,605 \$	1,183,156	\$	1,168,602 \$	1,034,069	\$	1,013,793 \$	1,029,786 \$	1,079,322	\$ 952,925	\$ 933,772
First loss position, reported value	\$	171,204 \$	170,417	\$	173,261 \$	154,756	\$	154,930 \$	152,470 \$	150,622	\$ 130,194	\$ 110,933
Second loss position, reported value		141,697	139,180		155,531	121,951		115,060	165,402	222,282	188,310	195,536
Third loss position, reported value		408,630	406,071		348,384	318,732		322,562	325,835	310,905	269,257	255,189
Total reported value	\$	721,531 \$	715,668	\$	677,176 \$	595,439	\$	592,552 \$	643,707 \$	683,809	\$ 587,761	\$ 561,658
Internal designated credit reserves	\$	372,246 \$	384,397	\$	425,578 \$	373,781	\$	354,610 \$	382,862 \$	404,180	\$ 365,998	\$ 340,123
External credit enhancement		302,072	215,285		126,264	126,376		139,129	133,080	139,847	65,116	67,650
Total credit protection	\$	674,318 \$	599,682	\$	551,842 \$	500,157	\$	493,739 \$	515,942 \$	544,027	\$ 431,114	\$ 407,773
As % of total portfolio		0.32%	0.27%	%	0.25%	0.27%	6	0.28%	0.29%	0.31%	0.28%	6 0.32%
Underlying residential real estate loans	\$ 2	209,966,836 \$	225,408,940	\$ 2	217,609,864 \$	186,406,230	\$ 1	76,850,951 \$	175,981,624 \$	172,848,014	\$ 153,870,966	\$ 144,345,959
Number of credit-enhanced loans		633,993	665,412		620,257	558,254		519,720	507,621	549,733	406,547	378,861
Average loan size	\$	331 \$	339	\$	351 \$	334	\$	340 \$	347 \$	314	\$ 378	\$ 381
Adjustable %		23%	29%	%	31%	25%	6	29%	25%	26%	26%	% 26%
Hybrid %		39%	36%	%	35%	36%	6	32%	32%	29%	28%	6 28%
Fixed %		38%	35%	%	34%	39%	6	39%	43%	45%	46%	<b>6 6</b>
Amortizing %		57%	51%	%	49%	57%	6	52%	57%	58%	59%	% 59%
Interest-only %		24%	239	%	23%	23%	6	24%	24%	23%	24%	<sup>6</sup> 24%
Negatively amortizing %		19%	269	%	28%	20%	6	24%	18%	18%	18%	vo 17%
Southern California		25%	25%	%	26%	27%	6	25%	24%	24%	23%	<b>6</b> 22%
Northern California		22%	229	%	22%	24%	6	21%	20%	20%	20%	6 19%
Florida		6%	69	%	6%	5%	6	6%	5%	5%	5%	6%
New York		5%	59	%	5%	5%	6	5%	5%	5%	5%	6 59
Virginia		4%	40	%	4%	4%	6	4%	4%	4%	49	<i>6</i> 49
New Jersey		3%	39	%	3%	3%	6	3%	4%	4%	49	% 4%
Texas		3%	39	%	2%	3%	6	3%	3%	3%	3%	6 3%
Illinois		3%	39	%	3%	3%	6	3%	3%	3%	3%	6 39
Other states (none greater than 3%)		29%	29%	%	29%	28%	6	31%	32%	32%	32%	% 34%

#### Table 12: Residential CES and Underlying Loan Characteristics (all \$ in thousands)

	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005	Q1:2005	Q4:2004
Year 2006 origination	13%	15%	10%	1%	0%	0%	0%	0%	0%
Year 2005 origination	28%	28%	31%	32%	24%	15%	14%	6%	0%
Year 2004 origination	23%	23%	26%	29%	34%	41%	50%	54%	55%
Year 2003 origination	26%	24%	25%	30%	33%	35%	26%	29%	32%
Year 2002 origination	5%	5%	5%	4%	6%	6%	5%	6%	7%
Year 2001 origination or earlier	5%	5%	3%	4%	3%	3%	5%	5%	6%
Wtg Avg Original LTV	69%	69%	69%	68%	68%	68%	68%	68%	67%
Original LTV: 0% - 20%	1%	1%	1%	1%	1%	1%	0%	0%	0%
Original LTV: 20% - 30%	2%	1%	1%	2%	2%	2%	2%	1%	2%
Original LTV: 30% - 40%	3%	3%	3%	4%	4%	4%	4%	3%	4%
Original LTV: 40% - 50%	7%	7%	7%	7%	7%	8%	8%	7%	8%
Original LTV: 50% - 60%	11%	11%	11%	11%	12%	12%	12%	12%	12%
Original LTV: 60% - 70%	21%	21%	22%	21%	22%	22%	22%	23%	23%
Original LTV: 70% - 75%	14%	15%	15%	15%	15%	15%	15%	15%	15%
Original LTV: 75% - 80%	36%	36%	35%	35%	34%	34%	33%	34%	33%
Original LTV: 80% - 90%	3%	3%	3%	3%	2%	2%	3%	2%	2%
Original LTV: 90% - 100%	2%	2%	2%	1%	1%	1%	1%	1%	1%
Wtg Avg FICO	730	729	731	732	732	732	731	731	730
FICO: <= 600	1%	1%	1%	1%	0%	0%	0%	0%	0%
FICO: 601 -620	1%	1%	1%	1%	1%	0%	0%	0%	0%
FICO: 621 - 640	2%	2%	2%	2%	2%	2%	2%	2%	2%
FICO: 641 -660	4%	4%	4%	4%	4%	4%	4%	4%	4%
FICO: 661 - 680	7%	7%	7%	7%	7%	7%	7%	7%	7%
FICO: 681 - 700	10%	11%	11%	10%	11%	11%	11%	11%	11%
FICO: 701 - 720	12%	13%	13%	12%	13%	13%	13%	13%	13%
FICO: 721 - 740	13%	13%	13%	13%	13%	14%	14%	14%	14%
FICO: 741 - 760	14%	14%	14%	15%	15%	15%	15%	16%	16%
FICO: 761 - 780	16%	16%	16%	17%	17%	17%	17%	17%	17%
FICO: 781 - 800	12%	12%	12%	12%	12%	12%	12%	11%	11%
FICO: >= 801	4%	4%	4%	4%	3%	3%	3%	2%	2%
Unknown	4%	2%	3%	3%	1%	2%	2%	2%	2%
Conforming balance at origination %	37%	37%	35%	37%	25%	23%	22%	20%	17%
% balance in loans > \$1mm per loan	8%	9%	9%	7%	8%	6%	6%	6%	5%
2nd home %	6%	6%	6%	6%	6%	6%	5%	5%	5%
Investment home %	3%	3%	3%	2%	3%	2%	3%	2%	2%
Purchase	40%	39%	38%	38%	36%	36%	35%	36%	34%
Cash out refinance	29%			29%	29%	27%	26%		26%
Rate-term refinance	30%			32%	29% 34%	36%	38%		40%
									40%
									0%
Construction Other	0% 1%			0% 1%	0% 1%	0% 1%	0% 1%		0% 0%

#### Table 13: Residential Real Estate Loan Characteristics (all \$ in thousands)

Paridantial Loop-	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005	Q1:2005	Q4:2004
Residential Loans	\$ 9,212,002			\$ 11,846,454 \$					
Number of loans	27,695 \$ 333	\$ 306	34,013 \$ 303	37,458 \$ 316 \$	33,863 405 S	51,593 5 318 5	58,941 \$ 330 \$	62,060 348	64,066 \$ 348
Average loan size	\$ 333	\$ 500	\$ 505	5 510 S	405 3	510 3	\$ <u>550</u> \$	540	\$ 540
Adjustable %	85%	% 89%	<b>6</b> 99%	99%	98%	100%	100%	100%	100%
Hybrid %	15%	6 11%	ő 1%	1%	2%	0%	0%	0%	0%
Fixed %	0%	% 0%	ő 0%	0%	0%	0%	0%	0%	0%
Amortizing % Interest-only %	3% 97%				1% 99%	0% 100%	0% 100%	0% 100%	0% 100%
Negatively amortizing %	0%				99% 0%	0%	0%	0%	0%
regatively anothizing /0		0 070	0 070	070	070	070	070	070	070
Southern California	13%	% 12%	ő 11%	11%	11%	11%	12%	12%	13%
Northern California	10%	6 10%	б 10%	10%	12%	11%	12%	12%	13%
Florida	12%	6 12%	ú 13%	12%	13%	12%	11%	11%	11%
New York	6%	6%	6%	6%	5%	5%	5%	5%	5%
Georgia	5%				5%	5%	5%	5%	5%
New Jersey	4%				4%	4%	4%	4%	4%
Texas	5%				4%	4%	4%	4%	
Arizona	4%				4%	4%	4%	4%	
Illinois	3%				2%	3%	3%	3%	
Colorado	4%				4%	4%	4%	4%	4%
Virginia	3%				3%	3%	3%	3%	
Other states (none greater than 3%)	319	6 32%	5 33% 5 33%	34%	33%	34%	33%	33%	31%
Year 2006 origination	17%	6 10%	<u>б</u> 0%	0%	0%	0%	0%	0%	0%
Year 2005 origination	5%	6 5%	5%	5%	6%	5%	4%	3%	0%
Year 2004 origination	30%	6 32%	6 36%	36%	45%	37%	37%	38%	38%
Year 2003 origination	32%	6 35%	<u>6</u> 40%	40%	27%	39%	40%	40%	42%
Year 2002 origination	12%	6 13%	ú 15%	15%	18%	15%	15%	16%	16%
Year 2001 origination or earlier	4%	6 5%	<u>6</u> 4%	4%	4%	4%	4%	3%	4%
Wtg Avg Original LTV	68%	68%	68%	68%	69%	68%	69%	68%	68%
Original LTV: 0% - 20%	19				1%	1%	1%	1%	
Original LTV: 20% - 30%	2%				2%	2%	2%	2%	
Original LTV: 30% - 40%	4%				4%	4%	4%	4%	4%
Original LTV: 40% - 50%	89	6 8%	6 8%	8%	7%	7%	7%	7%	7%
Original LTV: 50% - 60%	12%	6 12%	ú 12%	12%	11%	11%	11%	11%	12%
Original LTV: 60% - 70%	20%	6 20%	<u>6</u> 21%	21%	21%	20%	20%	20%	21%
Original LTV: 70% - 75%	13%	6 14%	<u>6</u> 14%	14%	14%	14%	14%	15%	15%
Original LTV: 75% - 80%	32%	6 32%	<u>6</u> 31%	31%	34%	32%	32%	32%	31%
Original LTV: 80% - 90%	2%	6 2%	<u>6</u> 2%	2%	2%	2%	2%	2%	2%
Original LTV: 90% - 100%	6%	% 5%	ő 5%	5%	4%	7%	7%	6%	5%
Wtg Avg FICO	733	730	730	730	731	731	731	731	731
FICO: <= 600	19	6 1%	ő 1%	1%	1%	1%	1%	1%	1%
FICO: 601 -620	19	6 1%	6 1%	1%	1%	1%	1%	1%	1%
FICO: 621 - 640	19	6 1%	ó 1%	2%	1%	1%	1%	1%	1%
FICO: 641 -660	3%	6 3%	<u>6</u> 3%	3%	3%	3%	3%	3%	3%
FICO: 661 - 680	8%	6 8%	ő 8%	8%	8%	8%	8%	8%	8%
FICO: 681 - 700	12%	6 12%	ú 12%	12%	12%	12%	12%	12%	12%
FICO: 701 - 720	14%	6 14%	<sub>0</sub> 14%	14%	15%	14%	14%	14%	14%
FICO: 721 - 740	13%				13%	14%	14%	14%	
FICO: 741 - 760	15%				15%	15%	15%	16%	
FICO: 761 - 780	17%				17%	17%	17%	17%	
FICO: 781 - 800	12%				11%	11%	11%	11%	
FICO: >= 801	3%	6 2%	<u>6</u> 3%	3%	3%	3%	3%	2%	2%
Conforming balance at origination %	38%	% 41%	<u>6</u> 45%	37%	38%	37%	37%	36%	36%
% balance in loans > \$1mm per loan	189				13%	14%	13%	13%	
2nd home %	119	6 11%	6 11%	11%	10%	10%	10%	10%	10%

Investment home %	3%	3%	3%	3%	2%	2%	2%	2%	2%
Purchase	34%	34%	33%	33%	33%	33%	33%	34%	34%
Cash out refinance	32%	32%	32%	34%	34%	34%	34%	34%	34%
Rate-term refinance	32%	32%	34%	32%	32%	32%	32%	31%	31%
Construction	0%	0%	0%	0%	0%	0%	0%	0%	0%
Other	2%	2%	1%	1%	1%	1%	1%	1%	1%

		Managed Loans	Internally- Designated Credit Reserve	External Credit Enhancement	Total Credit Protection (1)	Total Credit Protection as % of Loans	Seriously Delinquent Loans	Seriously Delinquent Loan % of Current Total Cr Balance Lo	Third Parties' Share of Net edit Charge-offs/ sses (Recoveries)	Redwood's Share of Net Charge-offs/ (Recoveries)	Total Credit Losses As % of Loans (Annualized)
Total Managed Commercial											
Portfolio		\$ 20,952,491				2.92%\$			176 \$ 0		0.00%
	Q1: 2005	27,830,707	97,127	557,480	654,607	2.35%	15,305		315 -	315	0.00%
	Q2: 2005	31,324,563	95,351	681,133	776,484	2.48%	35,971		213 1,213	-	0.02%
	Q3: 2005	40,081,879	146,671	706,532	853,203	2.13%	20,690	0.05%	59 59	-	0.00%
	Q4: 2005	46,825,453	149,947	714,168	864,115	1.85%	40,916	0.09%		-	0.00%
	2005 Q1: 2006	<b>46,825,453</b> 48,366,213	149,947 175,913	714,168 645,675	864,115 821,588	1.85% 1.70%	<b>40,916</b> 38,124	0.09% 1	587 1,272 90 55	315	<b>0.00%</b>
	Q1: 2006	51,635,796	200,275	653,476	853,751	1.65%	44,632		,463 1,463	33	0.00%
	Q2: 2006 Q3: 2006	58,106,355	266,523	678,489	945,012	1.63%	70,586		,167 1,705	462	0.01%
	Q3: 2006 Q4: 2006	57,789,159	303,481	472,669	776,150	1.34%	64,367		156 1,132	402	0.01%
		\$ 57,789,159				1.34%\$	64,367		.876 \$ 4,355		0.01%
	2000	\$ 21,103,103	\$ 200,101	\$ 172,005	\$ 770,120	101/00	01,007	0111/04		¢ 021	0100 70
Commercial Real Estate Loans	2004	\$ 65,598	\$ 8,641	\$ 0	\$ 8,641	13.17%\$	0	0.00%\$	176 \$ 0	\$ 176	0.27%
	Q1: 2005	67,365	8,456	_	8,456	12.55%	_		315 -	315	1.87%
	Q2: 2005	51,778	8,141		8,141	15.72%	-	0.00%		-	0.00%
	Q3: 2005	66,348	8,141	-	8,141	12.27%	-	0.00%		-	0.00%
	Q4: 2005	70,091	8,141	-	8,141	11.61%	-	0.00%		-	0.00%
	2005	70,091	8,141	-	8,141	11.61%	-	0.00%	315 -	315	0.45%
	Q1: 2006	65,508	8,141	-	8,141	12.43%	-	0.00%	35 -	35	0.21%
	Q2: 2006	46,959	8,141	-	8,141	17.34%	-	0.00%		-	0.00%
	Q3: 2006	42,384	8,141		8,141	19.21%	-	0.00%			0.00%
	Q4: 2006	38,360	8,141	-	8,141	21.22%	-	0.00%		-	0.00%
	2006	\$ 38,360	\$ 8,141	\$ 0	\$ 8,141	21.22%\$	0	0.00%\$	35 \$ 0	\$ 35	0.36%
Commercial CES		\$ 20,886,893	<i>,</i>	í.		2.89%\$		0.00%\$	0 \$ 0	\$ 0	0.00%
	Q1: 2005	27,763,342	88,671	557,480	646,151	2.33%	15,305	0.06%		-	0.00%
	Q2: 2005	31,272,785	87,210	681,133	768,343	2.46%	35,971		213 1,213	-	0.02%
	Q3: 2005	40,015,531	138,530	706,532	845,062	2.11%	20,690	0.05%	59 59	-	0.00%
	Q4: 2005	46,755,362	141,806	714,168	855,974	1.83%	40,916	0.09%		-	0.00%
	2005	46,755,362	141,806	714,168	855,974	1.83%	40,916		,272 1,272	-	0.00%
	Q1: 2006	48,300,705	167,772	645,675	813,447	1.68%	38,124	0.08%	55 55	-	0.00%
	Q2: 2006	51,588,837	192,134	653,476	845,610	1.64%	44,632		463 1,463	-	0.01%
	Q3: 2006	58,063,971	258,382	678,489	936,871	1.61%	70,586		,167 1,705	462	0.01%
	Q4: 2006	57,750,799	295,340	472,669	768,009	1.33%	64,367	0.11% 1	,156 1,132	24	0.01%

(1) The credit reserve on commercial real estate loans is only available to absorb losses on our commercial real estate loan portfolio. Internally-designated credit reserves and external credit enhancement are only available to absorb losses on the commercial CES. Much of the external credit enhancement will share loan losses with Redwood rather than protect Redwood from losses.

# Table 15: Commercial CES Underlying Loan Characteristics (all \$ in thousands)

	Q	4:2006	_Q3	3:2006	_Q2	:2006	Q1:2	006	Q	4:2005	_(	23:2005	Q	2:2005	_	Q1:2005	Q	4:2004
Managed Commercial Loans	\$ 57	,750,799	\$ 58	,063,971	\$ 51,	588,837	\$ 48,30	0,705	\$ 4	6,755,362	\$ 4	0,015,531	\$ 3	1,272,785	\$	27,763,342	\$ 2	0,886,893
Number of loans		3,889		4,032		3,456		3,737		3,618		2,866		2,248		2,059		1,591
Average face value	\$	14,850	\$	14,401	\$	14,927	\$	2,925	\$	12,923	\$	13,962	\$	13,911	\$	13,484	\$	13,128
State Distribution																		
		179	17	1.00	/	100	/	170/		170/	,	1.0	,	1.00	n./	170		1.00
CA NY		139		18% 11%		18% 12%		17% 12%		17%		16% 13%		189 149		17% 16%		189
TX		137		5%		6%		6%		6%		13%		14		7%		15%
VA		87 49		2%		2%		2%		2%		3%		19		1%		19
FL FL		4% 69		29 59		29 59		5%		2% 5%		3% 5%		49		4%		49
Other		52%		60%		57%		57%		56%		57%		569		56%		56%
Otter		327	/0	007	0	517	0	5170	)	50%	0	317	0	50	70	50%	)	50;
Property Type Distribution																		
Office		379	6	30%	6	36%	6	32%	)	37%	, D	39%	ó	409	%	40%	5	389
Retail		319	6	32%	6	32%	ó	33%	, ,	33%	ó	34%	ó	349	%	34%	, D	349
Multi-family		120	6	11%	6	11%	ó	16%		12%	ó	10%	ó	109	%	12%	, D	140
Hospitality		79	6	6%	6	5%	6	7%	5	3%	ó	5%	ó	49	%	3%	ò	20
Self-storage		39	6	0%	6	0%	6	0%	)	0%	, D	0%	ó	09	%	0%	5	00
Industrial		39	6	1%	6	1%	6	2%	5	2%	ó	1%	ó	29	%	2%	ò	39
Other		79	6	20%	6	14%	⁄0	11%	)	14%	Ď	11%	ó	99	%	9%	, D	100
Weighted average LTV		69%	%	69%	6	69%	⁄0	68%	)	68%	Ď	68%	ó	679	%	68%	, )	689
Weighted average debt service coverage ratio		1.60		1.72		1.75		1.99		2.05		1.88		1.79		1.86		1.88

# Table 16: Commercial Real Estate Loan Characteristics (all \$ in thousands)

	Q	4:2006	Q	3:2006	Ç	2:2006	Q	1:2006	Q	4:2005	Q	3:2005	Ç	2:2005	Q	1:2005	Q	4:2004
Commercial mortgage loans, reported value	\$	28,172	\$	32,170	\$	36,722	\$	55,167	\$	59,692	\$	56,102	\$	41,794	\$	56,604	\$	54,479
Number of loans		7		8		9		12		13		12		9		12		9
Average loan size	\$	4,025	\$	4,021	\$	4,080	\$	4,597	\$	4,592	\$	4,675	\$	4,644	\$	4,717	\$	6,053
Seriously delinquent loans		-		-		-		-		-		-		-		-		-
Realized credit losses		-		-		-		-		-		-		-		-		-
California %		79	6	79	6	6%	6	19%	6	25%	6	28%	6	37%	6	42%	6	44%

# Table 17: Securities Portfolios Credit Rating and Collateral Type (in millions)

	RA	ATING									
At December 31, 2006:							 		 		
		Total		AAA	AA	 Α	 BBB	 BB	 В	U	nrated
Residential prime	\$	1,279	\$	14 \$	181	\$ 243	\$ 285	\$ 308	\$ 119	\$	129
Residential alt-a		613		136	84	106	130	94	23		40
Residential sub-prime		528		8	127	209	174	7	-		3
Commercial		567		9	2	16	92	225	90		133
CDO		246		66	30	52	76	14	-		8
Total securities portfolio market value	¢	3,233	s	233 \$	424	\$ 626	\$ 757	\$ 648	\$ 232	\$	313
Total securities portiono market value	φ	3,233	Ψ	-00 4							
Total securities portiono market value	φ	3,233	Ψ								
Total securities portiono market value	<u>.</u>	RATING	Ŷ								
At December 31, 2005:	<u>,</u>	,	Ŷ	<u> </u>							
	<u>,</u>	,	<b></b>	AAA	AA	A	BBB	BB	В	1	Unrated_
	<u>,</u> ]	RATING				\$ A 203	\$ <b>BBB</b> 217	\$ <b>BB</b> 271	\$ <b>B</b> 107	_	Unrated 134
At December 31, 2005:		RATING Total		AAA	AA		\$ 	\$ 	\$ 	_	
At December 31, 2005: Residential prime		<b>Total</b>		AAA	<b>AA</b> 193	203	\$ 217	\$ 271	\$ 107	\$	134
At December 31, 2005: Residential prime Residential alt-a		<b>Total</b> 1,149 197		AAA	<b>AA</b> 193 70	203 11	\$ 217 30	\$ 271 51	\$ 107 8	\$	134 21
At December 31, 2005: Residential prime Residential alt-a Residential sub-prime		<b>Total</b> 1,149 197 507		AAA	AA 193 70 114	203 11 324	\$ 217 30 64	\$ 271 51	\$ 107 8 -	\$	134 21 -

Note: This table combines both CES and IGS securities in our residential, commercial, and CDO portfolios.

# Table 18: Sequoia ABS Issued (all \$ in thousands)

		Original		Estimated	Principal Outstanding At
Sequoia	Issue	Issue	Stated	Callable	December 31,
ABS Issued	Date	Amount	Maturity	Date	2006
Sequoia 1	07/29/97 \$	534,347	2028	Called \$	-
Sequoia 2	11/06/97	749,160	2029	Called	-
Sequoia 3	06/26/98	635,288	2028	Called	-
Sequoia 1A	05/04/99	157,266	2028	Called	-
Sequoia 4	03/21/00	377,119	2024	2006	71,967
Sequoia 5	10/29/01	510,047	2026	2007	105,939
Sequoia 6	04/26/02	506,142	2027	2007	119,772
Sequoia 7	05/29/02	572,000	2032	Called	-
Sequoia 8	07/30/02	642,998	2032	Called	-
Sequoia 9	08/28/02	558,266	2032	2007	104,452
Sequoia 10	09/26/02	1,041,600	2027	2008	257,079
Sequoia 11	10/30/02	704,936	2032	2007	136,797
Sequoia 12	12/19/02	1,096,891	2033	2006	215,504
Sequoia 2003-1	02/27/03	1,012,321	2033	2007	219,452
Sequoia 2003-2	04/29/03	815,080	2022	2007	176,740
Sequoia 2003-3	06/26/03	538,452	2023	2007	115,704
MLCC 2003-C	06/26/03	984,349	2023	2008	233,177
MLCC 2003-D	07/29/03	1,003,591	2028	2008	256,257
Sequoia 2003-4	07/29/03	504,273	2033	2007	187,427
Sequoia 2003-5	08/27/03	840,248	2033	2007	157,622
Sequoia 2003-6	10/29/03	649,999	2033	2007	121,572
Sequoia 2003-7	11/25/03	811,707	2034	2007	148,853
Sequoia 2003-8	12/23/03	964,238	2034	2007	241,139
MLCC 2003-E	08/28/03	983,852	2028	2008	255,413
MLCC 2003-F	09/25/03	1,297,913	2028	2007	337,018
MLCC 2003-H	12/22/03	739,196	2029	2008	181,909

# Table 18: Sequoia ABS Issued (all \$ in thousands)

		0			Principal
Sequoia	Issue	Original Issue	Stated	Estimated Callable	Outstanding At December 31,
ABS Issued	Date	Amount	Maturity	Date	2006
Sequoia 1	07/29/97	\$534,347	2028	Called	\$-
Sequeia 2004-1	01/28/04 \$	616,562	2034	2007 5	
Seguoia 2004-2	02/25/04	690,548	2034	2007	172,283
Sequoia 2004-3	03/30/04	917,673	2034	2006	200,716
Sequoia 2004-4	04/29/04	808,933	2010	2007	191,748
Seguoia 2004-5	05/27/04	831,540	2012	2008	200,806
Sequoia 2004-6	06/29/04	910,662	2012	2008	228,521
SEMHT 2004-01	06/29/04	317,044	2014	2008	94,067
Sequoia 2004-7	07/29/04	1,032,685	2034	2008	226,567
Sequoia 2004-8	08/27/04	807,699	2034	2008	219,923
Sequoia 2004-9	09/29/04	772,831	2034	2008	240,533
Sequoia 2004-10	10/28/04	673,356	2034	2008	204,770
Sequoia 2004-11	11/23/04	705,746	2034	2008	273,684
Sequoia 2004-12	12/22/04	821,955	2035	2008	241,415
Sequoia 2005-1	01/27/05	409,071	2035	2008	145,578
Sequoia 2005-2	02/24/05	338,481	2035	2008	105,689
Sequoia 2005-3	04/28/05	359,182	2035	2008	130,013
Madrona 2005-A	08/25/05	5,400	2008	2008	5,400
Sequoia 2005-4	09/29/05	324,576	2035	2009	218,544
Sequoia 2006-1	08/30/06	742,507	2046	2011	688,854
Total Sequoia ABS Issuance	\$	31,317,730		5	5 7,580,467

# Table 19: Sequoia IO ABS Issued (all \$ in thousands)

Sequoia ABS	Issue	0	riginal Issue	Stated	Estimated Callable	Adjusted Issue Amount At December 31,
IO's Issued	Date	А	mount	Maturity	Date	2006
MLCC 2003-C X-A-2	06/26/03	\$	12,662	2007	2007	\$ 377
MLCC 2003-D X-A-1	07/29/03		22,371	2007	2007	939
MLCC 2003-E X-A-1	08/28/03		16,550	2007	2007	1,092
MLCC 2003-F X-A-1	09/25/03		18,666	2007	2007	1,126
Sequoia 2003-6 X-1	10/29/03		8,220	2007	2007	-
SMFC 2003A AX1	10/31/03		70,568	2007	2007	1,680
Sequoia 2003-7 X-1	11/25/03		10,345	2007	2007	-
Sequoia 2003-8 X-1	12/23/03		12,256	2007	2007	717
Sequoia 2004-1 X-1	01/28/04		7,801	2007	2007	563
Sequoia 2004-2 X-1	02/25/04		8,776	2007	2007	740
SMFC 2004A AX1	02/26/04		10,626	2007	2007	692
MLCC 2003-H X-A-1	12/22/03		10,430	2007	2007	1,145
Sequoia 2004-4 X-1	05/28/04		9,789	2010	2007	1,179
Sequoia 2004-5 X-1	05/27/04		3,371	2012	2008	428
Sequoia 2004-6 X-A	06/29/04		10,884	2012	2008	4,136
Sequoia 2004-7 X-A	07/29/04		12,145	2034	2008	4,887
Sequoia 2004-8 X-A	08/27/04		18,270	2034	2008	7,490
Sequoia 2004-9 X-A	09/29/04		16,951	2034	2008	7,401
Sequoia 2004-10 X-A	10/28/04		14,735	2034	2008	6,526
Sequoia 2004-11 X-A-1	11/23/04		12,603	2034	2008	6,111
Sequoia 2004-11 X-A-2	11/23/04		4,697	2034	2008	2,415
Sequoia 2004-12 X-A-1	12/22/04		14,453	2035	2008	6,798
Sequoia 2004-12 X-A-2	12/22/04		4,619	2035	2008	5,081
Sequoia 2005-1 X-A	01/27/05		9,669	2035	2008	4,827
Sequoia 2005-2 X-A	02/24/05		7,484	2035	2008	3,690
Sequoia 2005-3 X-A	04/28/05		8,183	2035	2008	4,509
Total Sequoia Issuance		\$ 3	357,124			\$ 74,549

# Table 20: Acacia CDO ABS Issued (all \$ in thousands)

	Issue	Original Issue	Stated	Estimated Callable	Principal Outstanding At December 31,
CDO Issuance	Date	Amount	Maturity	Date	2006
Acacia CDO 1	12/10/02 \$	285,000	2023	Called \$	-
Acacia CDO 2	05/13/03	283,875	2023	Called	-
Acacia CDO 3	11/04/03	284,250	2038	Called	-
Acacia CDO 4	04/08/04	293,400	2039	2007	264,348
Acacia CDO 5	07/14/04	282,125	2039	2007	273,533
Acacia CDO 6	11/09/04	282,000	2040	2007	281,061
Acacia CDO 7	03/10/05	282,000	2045	2008	281,128
Acacia CDO 8	07/14/05	252,000	2045	2008	251,605
Acacia CRE 1	12/14/05	261,750	2045	2010	261,543
Acacia CDO 9	03/09/06	277,800	2046	2009	277,788
Acacia CDO 10	08/02/06	436,500	2046	2009	436,500
Total CDO Issuance	\$	3,220,700		\$	2,327,506

# **Redwood Trust Corporate Information**

#### **Executive Officers:**

George E. Bull, III Chairman of the Board and Chief Executive Officer

**Douglas B. Hansen** President

Martin S. Hughes Chief Financial Officer

Brett D. Nicholas Vice President

Andrew I. Sirkis Vice President

Harold F. Zagunis Vice President

#### **Directors:**

**George E. Bull, III** Chairman of the Board and Chief Executive Officer

Douglas B. Hansen President

Richard D. Baum Chief Deputy Insurance Commissioner for the State of California

**Thomas C. Brown** CEO, Urban Bay Properties, Inc.

Mariann Byerwalter Chairman, JDN Corporate Advisory, LLC

**Greg H. Kubicek** President, The Holt Group, Inc.

Georganne C. Proctor Executive Vice President and Chief Financial Officer, TIAA-CREF

**Charles J. Toeniskoetter** Chairman, Toeniskoetter & Breeding, Inc.

David L. Tyler Private Investor

#### Stock Listing:

The Company's common stock is traded on the New York Stock Exchange under the symbol RWT.

**Corporate Office:** One Belvedere Place, Suite 300 Mill Valley, California 94941 Telephone: 415-389-7373

#### **Investor Relations:**

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# Transfer Agent:

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For more information about Redwood Trust, please visit our website at: www.redwoodtrust.com